



For address or name corrections, fax label to (732) 846-0421

INDEX

Top 250 List.....	5	Profile.....	27
Profile.....	6	Profile.....	46
Breakout Lists.....	26	The Last Word.....	47

Subscribe to NJBIZ: call (866) 288-7699

NJBIZ delivers daily news and analysis of New Jersey's important economic issues online at njbiz.com. Sign up for our daily e-mail alerts, read our blogs, write a letter to the editor and more.

Jersey Central[®]
Power & Light

A FirstEnergy Company

Energizing New Jersey

AMBITIOUS DESERT POPCORN IDEAS ARE WITHIN REACH WITH THE CHASE MOBILE® APP.

The owners of Pipcorn journeyed to Death Valley to create popcorn in the extreme heat of the desert sun. Like many businesses, they found it hard to get out of the office to innovate, but the Chase Mobile® app allowed them to manage their finances on the road. As Jeff says, "With the Chase Mobile® app, you don't need a desk anymore."

AVAILABLE WITH **CHASE BUSINESS CHECKING**SM
[CHASE.COM/BIZCHECKING](https://chase.com/bizchecking)

JEN, JEFF & TERESA
PIPCORN CO-OWNERS



CHASE  *for* **BUSINESS**SM

All businesses are subject to approval. Additional terms, conditions and restrictions apply. Real business owners compensated for their participation. 3G/4G call coverage and/or WiFi connectivity is required. Chase Mobile® app is available for select mobile devices. Enroll in Chase OnlineSM or on the Chase Mobile app. Message and data rates may apply. Deposit products offered by JPMorgan Chase Bank, N.A. Member FDIC ©2017 JPMorgan Chase & Co.

TOP 250 PRIVATELY HELD COMPANIES



LETTER FROM THE EDITOR

The circle of (business) life

This year's version of the NJBIZ Top 250 Privately Held Companies has a nice circular design theme on its cover, and that seems particularly appropriate for today's New Jersey business community, with its perpetual ebbs and flows in fortunes.

The companies we have profiled this year to go with the "Big List" have all seen the wheel of fortune turn throughout their history, and are undoubtedly pleased to be on a current upswing that has landed them in our Top 30. But each one's circle of life has manifested itself in a distinctive way. One company has seen a second generation continue its founder's legacy, another is on a growth path thanks to acquisitions and the third is staying busy replacing our nation's aging infrastructure.

All parts of the circle of business life.

And there are plenty of other companies on our list that are traveling the path to success, no matter how circuitous it may seem at times.

In our own efforts to grow and adapt, we have continued the Top 250 we began in 2016, expanding on our Top 100 list of years past. And we have continued the popular breakouts that dig deeper into the Big List.

We think you'll enjoy the 2017 edition. So take a look ... 'round.

— ERIC STRAUSS, MANAGING EDITOR

BRACH | EICHLER LLC

bracheichler.com | Counsellors at Law

WE PROTECT YOUR BUSINESS AND ITS ASSETS

Experience matters. Brach Eichler offers exceptional counsel in key areas to help our business clients get the best results.

Our commitment to you goes beyond an attorney/client relationship. From litigation and transactional services to our IP and tax practices, our vast experience and insight allow us to provide exceptional advice – both practical and strategic – specific to the market in which you operate.

- **Business & General Litigation**
- **Business Transactions & Financial Services**
- **Labor & Employment**
- **Tax**
- **Real Estate & Construction**
- **Patent, Intellectual Property & Information Technology**



To learn more, contact:

Rosaria A. Suriano

Member

973.403.3129

rsuriano@bracheichler.com

BRACH | EICHLER LLC

bracheichler.com | Counsellors at Law

101 Eisenhower Parkway Roseland, New Jersey 07068 973.228.5700

HOW TO REACH US



MAILING ADDRESS
 NJBIZ, 220 DAVIDSON AVE., SUITE 302
 SOMERSET, NJ 08873

PHONE (732) 246-7677

FAX: EDITORIAL (732) 846-0421

FAX: ADVERTISING (732) 249-8952

FAX: OPERATIONS (732) 846-0421

SUBSCRIPTIONS (866) 288-7699

REPRINTS For licensing, reprints, e-prints and plaques, email reprints@bridgetowermedia.com. Authorization to photocopy articles for internal corporate or instructional use may be obtained from the Copyright Clearance Center at (978) 750-8400.

For photos, please see njbiz.com/photos

ASSOCIATE PUBLISHER

Thomas Hughes thughes@njbiz.com

BUSINESS OPERATIONS

BUSINESS MANAGER

AnnMarie Karczmit akarczmit@njbiz.com

ADVERTISING

SENIOR ACCOUNT EXECUTIVE

Penelope Spencer pspencer@njbiz.com

ACCOUNT EXECUTIVES

Susan Alexander salexander@njbiz.com

Liz Dwyer edwyer@njbiz.com

Kirsten Rasky krasky@njbiz.com

Damon Riccio driccio@njbiz.com

Frank Scancarella fscancarella@njbiz.com

Joanne White jwhite@njbiz.com

Barry Young byoung@njbiz.com

MARKETING MANAGER

Ali Brush abrush@njbiz.com

EDITORIAL

MANAGING EDITOR

Eric Strauss estrauss@njbiz.com

DEPUTY MANAGING EDITOR

Anjalee Khemlani akhemlani@njbiz.com

Health Care

WEB EDITOR/SOCIAL MEDIA COORDINATOR

Emily Bader ebader@njbiz.com

STAFF WRITERS

Meg Fry mfry@njbiz.com

Food and Beverage/Women in Business/Manufacturing/Retail

Brett Johnson bjohnson@njbiz.com

Spotlight

Mario Marroquin mmarroquin@njbiz.com

Real Estate

CHIEF PHOTOGRAPHER

Aaron Houston ahouston@njbiz.com

RESEARCHER

Jessica Perry jperry@njbiz.com

EVENTS

EVENTS DIRECTOR

Wendy Berg wberg@bridgetowermedia.com

EVENTS COORDINATOR

Anna Acquaviva aacquaviva@njbiz.com

CONTENTS

Top 250 list 5

A look at the largest privately held companies in the state, based on revenue.

The other lists

Breaking down the revenue (and other) leaders in different sectors, regions and categories.

Accounting 28

Family-owned..... 30

Health 32

Largest (1,000+ employees)..... 34

Law..... 36

Manufacturing..... 38

Minority-owned..... 40

Oldest (75+ years)..... 41

Smallest (<10 employees)..... 42

Technology..... 43

Veteran-owned 44

Women-owned..... 45



Transactions totaling more than

35,000 apartments
\$3 billion

40 Years and Privately Held

Virginia Michigan New York
 Connecticut Pennsylvania New Jersey North Carolina

© 2016 by BridgeTower Media. All rights reserved. Volume 29, Issue 34. Reproduction or use, without permission, of editorial or graphic content in any manner, including electronic reproduction, is prohibited. For licensing, reprints, e-prints and plaques, email Reprints@BridgeTowerMedia.com. Authorization to photocopy articles for internal corporate or instructional use may be obtained from the Copyright Clearance Center at (978) 750-8400. For photos, please see njbiz.com/photos

NJBIZ (ISSN 1540-4161) is published weekly except year-end and one extra issue in December by BridgeTower Media, 1500 Paxton Street, Harrisburg, PA 17104. Subscriptions \$64.95 per year. Periodicals postage paid at Harrisburg, PA and at additional mailing offices. POSTMASTER Please send address changes to BridgeTower Media, 220 Davidson Avenue, Suite 302, Somerset, NJ 08873. Call (866) 288-7699 to subscribe and save \$10.

Principals: Marc S. Solomon and Mark S. Rosen
 92 River Road · Summit, NJ 07901 · Solomonorg.com · 908.988.1000

NJBIZ



THE
BIG
LIST

NEW JERSEY'S TOP 250 PRIVATELY HELD COMPANIES



Nick DeNichilo, CEO and president, Mott MacDonald. — AARON HOUSTON

No. 5: Mott MacDonald

Engineering firm's North American operation sees opportunity in nation's aging infrastructure

By BRETT JOHNSON

Mott MacDonald, an infrastructure-focused professional engineering and services firm with a North American corporate headquarters in Iselin, has been excelling by the numbers.

It's hard to argue with Nick DeNichilo, CEO and president of the firm's North American operation, when he implies that's a good thing for everyone — given what's at stake in its sector.

"Our industry faces global threats such as aging infrastructure, climate change, environmental degradation, scarcity of resources and the constant threat of natural and man-made disasters," DeNichilo said. "I have seen firsthand how the American Society of Civil Engineers' report card on America's infrastructure motivated many decision-makers to fund needed improvements. Unfortunately, sometimes it takes a tragic event to prompt a 'call to action.'"

DeNichilo pointed to the critical nature of a challenge issued by the ASCE to reduce the life-cycle cost of infrastructure by 50 percent by the year 2025.

"This will require innovation and a focus on resilient and sustainable infrastructure," he said. "We will also need to consider innovative forms of project delivery if we are going to accomplish more with less."

Mott MacDonald works on a number of infrastructure projects for a client base that includes municipalities, counties,

state and federal agencies and other public entities, as well as private developers in the water, wastewater, bridge and highway, rail and transit, tunneling, ports, coastal, energy and environmental sectors.

The North American arm of the company was previously a joint venture company, but recently aligned with the larger Mott MacDonald corporation. DeNichilo sees it as a good opportunity to advance the firm's important work.

"(It) has given us a deeper resource base to draw upon, and has allowed us to expand into sectors that are new for us, including education, the built environment and energy production and distribution, including renewable energy," DeNichilo said. "One of our recent projects was the Block Island wind farm, the first offshore wind farm to be constructed in the (country)."

Email to: bjohnson@njbiz.com

On Twitter: @ReporterBrett

RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
1 1	Wakefern Food Corp. www.wakefern.com 1946	5000 Riverside Drive Keasbey, 08832 (732) 906-5932 (732) 906-5160	Joseph Colalillo, Joe Sheridan NA	3,727	\$15.94 billion	0%	\$16 billion
2 2	SHI International Corp. www.shi.com 1989	290 Davidson Ave. Somerset, 08873 (888) 764-8888 NA	Thai Lee Technology	1,739	\$6.80 billion	10%	\$7.50 billion
3 3	Holman Enterprises www.holmanauto.com 1924	4001 Leadenhall Road Mt. Laurel, 08054 (856) 663-5200 NA	Carl Ortell, Brian Bates, Melinda K. Holman NA	2,400	\$3.34 billion	27%	\$4.23 billion
4 112	J.M. Huber Corp. www.huber.com 1883	499 Thornall St. Edison, 08837-2220 (800) 753-2677 (732) 352-7804	Michael Marberry, Lily Prost Manufacturing	53	\$1.88 billion	17%	\$2.20 billion
5 33	Mott MacDonald www.mottmac.com/americas 1866	111 Wood Ave. S. Iselin, 08830-4112 (973) 379-3400 (973) 376-1072	Nicholas M. DeNichilo Construction / engineering; environmental	436	\$579.84 million	273%	\$2.16 billion
6 7	Saker ShopRites Inc. NA 1958	922 Route 33, Building 6, Suite 1 Freehold, 07728 (732) 462-4700 (732) 294-2313	Richard J. Saker Retail	8,600	\$1.78 billion(1)	7%	\$1.91 billion
7 8	NJM Insurance Group www.njm.com 1913	301 Sullivan Way West Trenton, 08628 (609) 883-1300 (609) 882-3457	Bernard M. Flynn Property./casualty insurance	2,552	\$1.77 billion	2%	\$1.81 billion
8 9	Goya Foods Inc. www.goya.com 1936	350 County Road Jersey City, 07307 (201) 348-4900 (201) 348-6609	Robert I. Unanue Food / beverage	500	\$1.40 billion	0%	\$1.40 billion
9 11	AmeriHealth New Jersey www.amerhealthnj.com 1994	259 Prospect Plains Road, Building M Cranbury, 08512 (609) 662-2400 (609) 662-2360	Mike Munoz Health care	152	\$1.24 billion	9%	\$1.36 billion
10 12	Inserra Supermarkets Inc. NA 1954	20 Ridge Road Mahwah, 07430 (201) 828-5100 (201) 529-1189	Lawrence R. Inserra Jr., Marie Inserra, Laura Inserra-DuPont, Ron Onorato Retail	4,131	\$1.23 billion	4%	\$1.28 billion
11 13	NFI www.nfiindustries.com 1932	1515 Burnt Mill Road Cherry Hill, 08003 (877) 785-3112 NA	Sidney Brown, Jeffrey Brown, Ike Brown Transportation / logistics	960	\$1.20 billion	4%	\$1.25 billion
12 14	Bayada Home Health Care www.bayada.com 1975	290 Chester Ave. Moorestown, 08057 (856) 231-1000 (856) 231-1955	J. Mark Baiada NA	6,412	\$1.06 billion	3%	\$1.10 billion
13 59	Amneal Pharmaceuticals LLC www.amneal.com 1998	400 Crossing Blvd. Bridgewater, 08807 (908) 947-3120 (908) 947-4146	Chintu Patel, Chirag Patel Life science; pharmaceutical	681	\$866 million	15%	\$1 billion
14 18	Louis Berger louisberger.com 1953	412 Mount Kemble Ave. Morristown, 07962-1946 (973) 407-1000 (973) 167-6354	Jim Stamatis Construction / engineering	191	\$972.87 million	-10%	\$875.59 million
15 338	Aurobindo Pharma USA Inc. www.aurobindousa.com 1986	279 Princeton-Hightstown Road(2) East Windsor, 08520-1401 (732) 839-9400 (732) 355-9940	Swami Iyer, Sanjay Singh Pharmaceutical	600	\$2.13 million	40,090%	\$855.24 million
16 20	Fedway Associates and Affiliated Cos. www.fedway.com 1934	20 North Ave. E. Elizabeth, 07201 (973) 624-6444 (908) 647-0358	Neil Barnett, Robert Sansone, Ralph Ippolito Food / beverage; transportation / logistics	600	\$825 million	3%	\$852 million
17 241	Diane Turton, Realtors www.dianeturton.com 1985	511 Forman Ave. Point Pleasant Beach, 08742 (732) 295-9601 (732) 295-7235	Diane S. Turton Real estate	80	\$752.04 million	11%	\$831.41 million
18 23	Allied Beverage Group www.alliedbeverage.com 1933	600 Washington Ave. Carlstadt, 07072 (201) 842-6200 (201) 842-6322	Jeffrey Altschuler Transportation / logistics	835	\$775 million	3%	\$800 million
19 26	Weeks Marine Inc. www.weeksmarine.com 1919	4 Commerce Drive Cranford, 07016 (908) 272-4010 (908) 272-4740	Richard S. Weeks Construction / engineering	780	\$732.92 million	6%	\$780.02 million
20 27	York Risk Services Group Inc. www.yorkrsg.com 1964	1 Upper Pond Road Parsippany, 07054 (866) 391-9675 NA	Skip Creasey, Tom Warsop Banking / financial services	251	\$726 million	3%	\$745 million
21 28	Plymouth Rock Management Company of New Jersey www.plymouthrock.com 1992	331 Newman Springs Road, Suite 304 Red Bank, 07701 (908) 978-6000 (732) 978-6172	Gerry Wilson Banking / financial services	807	\$717.89 million	3%	\$736.71 million
22 NR	Summit Medical Group www.smgnj.com 1929	1 Diamond Hill Road Berkeley Heights, 07922-2104 (908) 273-4300 (908) 277-8754	Jeffrey Le Benger Health care	2,472	\$463.40 million	22%	\$563.40 million
23 47	Torcon Inc. www.torcon.com 1965	328 Newman Springs Road Red Bank, 07701 (732) 704-9800 (732) 704-9810	Benedict J. Torcivia Jr., Joseph A. Torcivia Construction / engineering	240	\$388.40 million	39%	\$540 million
24 40	Doherty Enterprises Inc. www.dohertyinc.com 1985	7 Pearl Court Allendale, 07401 (201) 818-4669 (201) 818-0807	Edward Doherty NA	6,200	\$481.01 million	3%	\$495.32 million
25 77	HomeBridge Financial Services Inc. www.homebridge.com 1989	194 Wood Ave. S., 9th Floor Iselin, 08830 (732) 738-7100 NA	Peter Norden Banking / financial services	3,000	\$414.20 million	13%	\$468 million

RANK	PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
26	45	Imperial Bag & Paper Co. LLC www.imperialbag.com 2007	255 US Hwy. 1 and 9 Jersey City, 07306-6727 (201) 437-7440 (201) 437-7442	Jason Tillis, Robert Tillis Distribution	1,800	\$400 million	15%	\$460 million
27	38	Jingoli-DCO www.jingoli.com 1922	100 Lenox Drive, Suite 100 Lawrenceville, 08648-2332 (609) 896-3111 (609) 896-3415	Joseph R. Jingoli Jr., Frank E. DiCola, Robert E. Reager, Michael D. Jingoli Construction / engineering; energy	635	\$488.40 million	-10%	\$441 million
28	37	Collabera www.collabera.com 1991	25 Airport Road Morristown, 07960-4624 (973) 889-5200 (973) 292-1643	Hiten Patel Technology	NA	\$525 million	-16%	\$440 million
29	50	Artech Information Systems LLC www.artechinfo.com 1992	360 Mt. Kemble Ave., Suite 2000 Morristown, 07960 (973) 998-2500 (973) 998-2599	Ranjini Poddar Professional services; technology; IT and non-IT staffing	59	\$381.12 million	14%	\$434 million
30	65	Ferreira Construction Co. Inc. www.ferreiraconstruction.com 1988	31 Tannery Road Branchburg, 08876 (908) 534-8655 (908) 534-7763	Nelson Ferreira Construction / engineering; energy	934	\$304.50 million	30%	\$397.10 million
31	48	New England Motor Freight Inc. www.nemf.com 1918	1-71 North Ave. E. Elizabeth, 07201 (908) 965-0100 (908) 965-0795	Myron P. Shevell, Thomas W. Connery, Craig Eisenberg Transportation / logistics	2,850	\$388 million	0%	\$389 million
32	69	The Conti Group www.thecontigroup.com 1906	2045 Lincoln Hwy. Edison, 08817 (732) 520-5000 (732) 520-5199	Kurt G. Conti Construction / engineering; energy; environmental; professional services	393	\$297.92 million	23%	\$367.17 million
33	60	The Promotion In Motion Cos. Inc. www.promotioninmotion.com 1979	25 Commerce Drive Allendale, 07401-0008 (201) 784-5800 (201) 784-1010	Michael G. Rosenberg, Scott Yales, Basant K. Dwivedi NA	750	\$320 million	9%	\$350 million
34	57	CoWorx Staffing Services LLC www.coworxstaffing.com 1974	1375 Plainfield Ave. Watchung, 07069 (908) 757-5300 (908) 226-1699	Michael R. Epstein, Ken Sudnikovich, Robert J. Badolato, Robert DiMartino NA	141	\$326.67 million	7%	\$348.64 million
35	53	UTC Overseas Inc. www.utcoverseas.com 1989	370 W. Passaic St. Rochelle Park, 07662 (201) 270-4600 (201) 226-0864	Dean Temple Transportation / logistics	45	\$355 million	-3%	\$345 million
36	73	Deep Foods Inc. www.deepfoods.com 1977	1090 Springfield Road, 1st Floor Union, 07083-8119 (908) 810-7500 (908) 810-0942	Arvind N. Amin, Archit N. Amin, Deepak A. Amin Food / beverage; manufacturing	420	\$280 million	9%	\$304 million
37	154	AvePoint Inc. www.avepoint.com 2001	3 Second St., 9th Floor Jersey City, 07311 (201) 793-1111 (201) 217-8709	Kai Gong, Tianyi Jiang Technology	NA	\$85.21 million	242%	\$291.37 million
38	101	SOS Security LLC www.sossecurity.com 1969	1 Security Plaza, 1915 Route 46 E. Parsippany, 07054 (973) 402-6600 (973) 402-0340	Edward B. Silverman NA	2,750	\$201 million	36%	\$272.50 million
39	95	Datapipe www.datapipe.com 1998	10 Exchange Place, 12th Floor Jersey City, 07302 (201) 792-1918 NA	Robb Allen Technology	274	\$217 million	22%	\$264 million
40	84	Langan Engineering and Environmental Services Inc. www.langan.com 1970	300 Kimball Drive, 4th Floor Parsippany, 07054-2172 (973) 560-4900 (973) 560-4901	David T. Gockel Construction / engineering; environmental; professional services	406	\$231.13 million	6%	\$244.42 million
41	109	Trinity Heating & Air Inc., dba Trinity Solar www.Trinity-Solar.com 1994	2211 Allenwood Road Wall, 07719 (732) 780-3779 (732) 780-6671	Thomas Pollock, William Pollock Energy	738	\$167.98 million	32%	\$221.24 million
42	NR	Commercial Mortgage Capital www.newcommercialmortgage.com 1996	615 W. Mount Pleasant Ave. Livingston, 07039 (973) 716-0006 NA	Mark M. Scott Banking / financial services; professional services; real estate; small business	2	\$276.95 million	-25%	\$208.66 million
43	114	Thermwell Products Co. Inc. www.frostking.com 1950	420 Route 17 S. Mahwah, 07430 (201) 684-4400 (201) 529-1747	David B. Gerstein NA	900	\$150 million	33%	\$200 million
44	121	DIVERSANT www.diversant.com 2005	331 Newman Springs Road Building 3, Suite 350 Red Bank, 07701-5334 (732) 222-1250 (732) 222-4050	Gene C. Waddy Professional services; technology; telecommunications	51	\$120.75 million	42%	\$171.61 million
45	109	Foremost Groups Inc. www.foremostgroups.com 1988	906 Murray Road, Suite 2 East Hanover, 07936-2202 (973) 428-0400 (973) 463-0631	Jay Yeh NA	75	\$166 million	0%	\$166 million
45	111	Hollister Construction Services www.hollistercs.com 2004	339 Jefferson Road Parsippany, 07054 (201) 393-7500 (201) 393-8907	Christopher Johnson, Kieran Flanagan Banking / financial services; food / beverage; health care; hospitality; manufacturing; retail; technology	154	\$161 million	3%	\$166 million
47	146	Wm. Blanchard Co. www.wmblanchard.com 1860	199 Mountain Ave. Springfield, 07081 (973) 376-9100 (973) 376-9154	William I. Blanchard, Clifford W. Blanchard Construction / engineering	111	\$91.30 million	80%	\$164.44 million
48	113	TFC Associates LLC www.tfc-associates.com 1995	800 Main St. Hackensack, 07601-4851 (201) 678-1144 (201) 678-9088	Howard Seares Professional services	33	\$155 million	1%	\$157 million
49	117	Columbia Bank columbiabankonline.com 1926	19-01 Route 208 N. Fair Lawn, 07410 (201) 796-3600 (201) 794-5612	Thomas J. Kemly Banking / financial services	679	\$142.25 million	6%	\$150.45 million
50	127	WithumSmith+Brown P.C. www.withum.com 1974	506 Carnegie Center, Suite 400 Princeton, 08540 (609) 520-1188 NA	William R. Hagaman Jr. Professional services	802	\$114.70 million	27%	\$145.50 million

**BEST
HOSPITALS**

U.S. News & WORLD REPORT

**NATIONAL
RANKED IN 3 SPECIALTIES
2017-18**

#1 in New Jersey six years in a row

HACKENSACK UNIVERSITY MEDICAL CENTER

When you choose Hackensack Meridian *Health* as your health care provider, you've made a great choice. We are pleased to announce that Hackensack University Medical Center has once again been ranked the #1 hospital according to U.S. News & World Report's Best Regional Hospitals for 2017 in New Jersey and #4 in the New York metro area, and has been nationally ranked in three specialties. In addition, we have a total of four hospitals in New Jersey's top 10. It's an intricate balance of outcomes, innovation and human compassion that makes us the right place to help you feel your best.

To learn more about our rankings visit

HackensackMeridianHealth.org/usnews



**Hackensack
Meridian *Health***

Life years ahead



RANK	PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
51	141	American Neighborhood Mortgage Acceptance Company LLC(3) www.annie-mac.com 2011	700 E. Gate Drive, Suite 400 Mount Laurel, 08054 (856) 252-1506 (866) 559-0749	Joseph Panebianco Banking / financial services	445	\$95.85 million	50%	\$143.54 million
52	133	Compunnel Software Group Inc. www.compunnel.com 1994	103 Morgan Lane, Suite 102 Plainsboro, 08536 (609) 606-9010 (609) 750-0981	Amit Gaur Professional services; technology; staffing	50	\$112.65 million	26%	\$142.30 million
53	114	Fornazor International Inc. www.fornazor.com 1979	455 Hillsdale Ave. Hillsdale, 07642 (201) 664-4000 NA	John Fornazor NA	30	\$146.50 million	-12%	\$129.30 million
54	122	Acuative www.acuative.com 1984	30 Two Bridges Road Fairfield, 7004 (862) 926-5600 (973) 227-8159	Vincent Sciarra Technology	NA	\$120.10 million	5%	\$125.79 million
55	132	Industrial Staffing Services Inc. www.industrial-staffing.com 2003	25 Kennedy Blvd. East Brunswick, 08816 (732) 390-7100 (732) 390-7118	Linda Block NA	120	\$110 million	9%	\$120 million
56	NR	Travel Network www.travelnetwork.com 1982	560 Sylvan Ave. Englewood Cliffs, 07632 (201) 567-8500 (201) 490-1744	Derek Brent Technology	317	\$111 million	7%	\$119 million
57	125	McElroy, Deutsch, Mulvaney & Carpenter LLP www.mdmc-law.com 1983	1300 Mount Kemble Ave. Morristown, 07962-2075 (973) 993-8100 (973) 425-0161	Edward B. Deutsch Professional services	261	\$118.50 million	0%	\$118.80 million
58	124	The Cumberland Insurance Group www.cumberlandgroup.com 1844	633 Shiloh Pike Bridgeton, 08302 (856) 451-4050 (856) 451-7564	Paul Ritter NA	112	\$119.15 million	-1%	\$118.53 million
59	140	D'Artagnan Inc. www.dartagnan.com 1984	600 Green Lane Union, 07083 (973) 344-0565 (973) 465-1870	Ariane Daguin Food / beverage	91	\$99 million	17%	\$116 million
60	NR	MaxLite www.maxlite.com 1993	12 York Ave. West Caldwell, 07006 (973) 244-7300 NA	Yon Sung, Jim Hunter, Paul Shaskan, Rich Dignan Manufacturing	164	\$116.95 million	-3%	\$113.59 million
61	NR	Marlabs Inc. www.marlabs.com 1996	1 Corporate Place S. Piscataway, 08854-6141 (732) 694-1000 (732) 465-0100	Siby Vadakekkara, Jay Nair Technology	74	\$95 million	19%	\$113 million
62	135	Yorktel www.yorktel.com 1985	81 Corbett Way Eatontown, 07724 (732) 413-6000 (732) 413-6060	York Wang, Ron Gaboury Technology	126	\$106.94 million	3%	\$110.68 million
63	148	Maser Consulting P.A. www.maserconsulting.com 1984	331 Newman Springs Road, Suite 203 Red Bank, 07701 (732) 383-1950 (732) 383-1984	Richard Maser Construction / engineering	508	\$89.46 million	21%	\$108.29 million
64	119	DialAmerica Marketing Inc. www.dialamerica.com 1976	960 MacArthur Blvd. Mahwah, 07495 (201) 327-0200 (201) 327-6821	Chris Conway NA	3,096	\$125 million	-14%	\$108 million
65	134	Gibbons P.C. www.gibbonslaw.com 1926	One Gateway Center Newark, 07102 (973) 596-4500 (973) 596-0545	Patrick C. Dunican Jr. Professional services	269	\$108.05 million	-5%	\$102.35 million
66	NR	VOLLERS www.vollerscompany.com 1949	3311 Route 22 E. North Branch, 08876-3433 (908) 725-1026 (908) 526-6034	Tom Vollers Construction / engineering	305	\$69 million	48%	\$102 million
67	NR	GDB International Inc. www.gdbinternational.com 1993	1 Home News Row New Brunswick, 08901 (732) 246-3001 (732) 246-3004	Sanjeev Bagaria, Sunil Bagaria NA	75	\$112.97 million	-12%	\$99.43 million
68	139	Amboy Bank www.amboybank.com 1888	3590 Route 9 S. Old Bridge, 08857-2765 (732) 591-8700 (732) 591-0705	George E. Scharpf, Stanley J. Koreyva Jr. Banking / financial services	266	\$100.80 million	-2%	\$99.08 million
69	147	MICRO www.microstamping.com 1945	140 Belmont Drive Somerset, 08873-1204 (732) 302-0800 (732) 302-0436	Frank J. Semcer Sr., Brian S. Semcer, Steve Santoro, Jeff Drews Manufacturing	460	\$90.94 million	5%	\$95.70 million
70	NR	Tectonic Engineering and Surveying Consultants PC tectonicengineering.com/site 1986	830 Morris Turnpike, 2nd Floor Short Hills, 07078 (973) 467-5850 (973) 379-5741	Donald A. Benvie, Richard P. Kummerle, Thomas J. Critelli, Ayman Baki NA	11	\$78.67 million	22%	\$95.63 million
71	136	ACV Enviro www.acvenviro.com 1977	928 E. Hazelwood Ave. Rahway, 07036 (732) 815-0220 (732) 815-9892	Andrew Shackett other:	711	\$105.69 million	-10%	\$95.53 million
72	143	Vericon Construction Co. LLC www.vericonbuilds.com 2005	1063 Route 22 E. Mountainside, 07092 (908) 873-0022 (908) 873-0023	Charles DeAngelis, Stephen M. Mellett, Tricia A. Vohden Construction / engineering	235	\$94 million	-2%	\$92.35 million
73	152	Archer & Greiner P.C. www.archerlaw.com 1928	1 Centennial Square Haddonfield, 08033 (856) 795-2121 (856) 795-0574	James H. Carll, Christopher R. Gibson Professional services	318	\$86.33 million	7%	\$92.27 million
74	156	Sills Cummis & Gross P.C. www.sillscummis.com 1971	The Legal Center, One Riverfront Plaza Newark, 07102 (973) 643-7000 (973) 643-6500	R. Max Crane, Steven E. Gross Professional services	276	\$84.90 million	2%	\$86.50 million
75	164	Sweetwater Construction Corp. www.sweetwatercorp.com 1974	32 N. Main St. Cranbury, 08512 (732) 992-1174 (609) 655-0266	Andrew Reitzel, Ronald C. Witt Jr., Gary Coopersmith, Robert Chemi Construction / engineering	62	\$78 million	10%	\$86 million



Sussex Bank is proud to
have been selected by NJBIZ as
**ONE OF NEW JERSEY'S
50 FASTEST GROWING
COMPANIES**

TOLL-FREE: (844) CLOSE-2-U | (844) 256-7328 | sussexbank.com

In NJ: Andover • Augusta • Franklin • Hackettstown • Montague • Newton • Oradell • Sparta • Vernon • Wantage • In NY: Astoria



RANK	PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
76	159	RiverRoad Waste Solutions Inc. www.riverroadwaste.com 2004	106 Apple St., Suite 225 Tinton Falls, 07724 (732) 275-3400 (732) 275-3442	Kristen Bunnell Waste and recycling	65	\$82.60 million	1%	\$83.20 million
77	166	ACCU Staffing Services accustaffing.com 1979	911 N. Kings Hwy. Cherry Hill, 08034 (856) 482-2222 (856) 482-9036	Elaine M. Damm, Edward J. Damm, Edward H. Damm, William E. Damm Professional services	150	\$76.40 million	9%	\$83 million
78	176	Bayshore Family of Cos. www.bayshorerecycling.com 1995	75 Crows Mill Road Keasbey, 08832-0290 (732) 738-6000 (732) 738-9150	Valerie Montecalvo, Frank Montecalvo NA	190	\$63.13 million	28%	\$81 million
79	162	Pomptonian Food Service www.pomptonian.com 1959	3 Edison Place Fairfield, 07004 (973) 882-8070 (973) 882-6645	Mark Vidovich, Candy Vidovich, Cathy Penna Food / beverage	2,599	\$79.27 million	2%	\$80.90 million
80	163	Callahan Chemical Co. www.calchem.com 1958	Broad & Filmore St. Palmyra, 08065 (856) 786-7900 (856) 786-0216	Gregory D. Shetler Wholesale distribution	28	\$79.26 million	-1%	\$78.76 million
81	NR	PJW Restaurant Group www.pjwrg.com 1983	520 Haddon Ave. Haddonfield, 08033 (856) 216-0656 (856) 216-8447	Robert Platzer Food / beverage	1,600	\$74.49 million	6%	\$78.66 million
82	151	AmeriQuest Business Services Inc. www.ameriquescorp.com 1996	457 Haddonfield Road, Suite 220 Cherry Hill, 08002-2201 (800) 608-0809 (856) 382-4763	Douglas W. Clark Technology; tech-enabled services	73	\$74.43 million	5%	\$78.36 million
83	172	Stillwell-Hansen Inc. www.stillwell-hansen.com 1969	3 Fernwood Ave. Edison, 08818-7820 (732) 225-7474 (732) 225-7872	Carol Stillwell Manufacturer's rep.	68	\$65 million	15%	\$75 million
84	167	Juniper Partners LLC www.junipercommunities.com 1988	400 Broadacres Drive, Suite 4 Bloomfield, 07003 (973) 661-8300 (973) 661-8333	Lynne S. Katzmann Senior housing	250	\$72.70 million	1%	\$73.12 million
85	186	Staffing Alternatives www.staffingalternatives.com 1994	480 Georges Road North Brunswick, 08902 (877) STAFF14 (732) 246-8134	Christopher Moyes Professional services; staffing service	11,382	\$52.38 million	39%	\$72.99 million
86	NR	EPS Corp. www.epscorp.com 1983	78 Apple St. Tinton Falls, 07724 (732) 747-8277 (732) 530-4726	Francesco A. Musorrafiti, Antoinette M. Musorrafiti, John E. Gagliano Professional services	75	\$67.14 million	6%	\$71.34 million
87	174	T&M Associates www.tandmassociates.com 1966	11 Tindall Road Middletown, 07748 (732) 671-6400 (732) 671-7365	Gary C. Dahms Construction / engineering; environmental; professional services	280	\$64.54 million	5%	\$67.93 million
88	192	Weir Welding Company Inc. www.weirwelding.com 1961	316 12th St. Carlstadt, 07072-1919 (201) 939-2284 (201) 939-5525	Thomas Weir, Allison Weir Construction / engineering; manufacturing	40	\$44.50 million	50%	\$66.59 million
89	171	Chiesa Shahinian & Giantomasi PC www.csglaw.com 1972	One Boland Drive West Orange, 07052 (973) 325-1500 (973) 325-1501	Daniel A. Schwartz Professional services	243	\$65.60 million	-1%	\$65 million
89	242	Vanguard Energy Partners LLC www.vanguardenergypartners.com 2008	2 Commerce St. Branchburg, 08876 (908) 534-1302 (908) 534-1304	Nelson Ferreira Energy	25	\$18.20 million	257%	\$65 million
91	177	The Millennium Group Inc. www.tmgofficeservices.com 1984	106 Apple St., Suite 101D Tinton Falls, 07724 (732) 741-4870 (732) 741-4917	Timothy Kerner, Frank Farnacci Professional services	340	\$61.98 million	3%	\$63.65 million
92	179	Connell Foley LLP www.connellfoley.com 1938	56 Livingston Ave. Roseland, 07068 (973) 535-0500 (973) 535-9217	Philip F. McGovern Jr. Professional services	210	\$57.60 million	-5%	\$55 million
92	189	Russell Reid Waste Hauling and Disposal Inc. dba Mr. John Inc. www.russellreid.com, www.mrjohn.com 1964	200 Smith St. Keasbey, 08832-0130 (732) 225-2238 (732) 417-0367	Mitchell Weiner, Gary Weiner, David Dam NA	252	\$47 million	17%	\$55 million
92	183	Strato Inc. www.stratoinc.com 1973	100 New England Ave. Piscataway, 08854-4127 (732) 981-1515 (732) 981-1222	Michael J. Foxx Manufacturing	117	\$54 million	2%	\$55 million
95	161	Fidelity Land Development Corp. www.fidelityland.com 1978	641 Shunpike Road Chatham, 07928 (973) 966-2800 (973) 966-6161	Salvatore A. Davino, Sandra Davino Niccolai, Al J. Tafro Real estate	73	\$80 million	-34%	\$52.58 million
96	182	Global Business Dimensions Inc. www.globalbd.com 1994	220 W. Parkway, Unit 8 Pompton Plains, 07444 (973) 831-5866 (973) 831-0867	Sanjay Prasad Technology	12	\$55.43 million	-7%	\$51.30 million
97	188	Laird & Co. www.lairdandcompany.com 1780	1 Laird Road Scobeyville, 07724 (732) 542-0312 (732) 542-2244	Larrie W. Laird, Lisa Laird Dunn, John E. Laird III, Thomas Alberico Food / beverage	39	\$49 million	0%	\$49 million
98	NR	D & B Engineering Inc. www.dbnj.com 1972	444 John F Kennedy Drive Bloomfield, 07003 (973) 429-2828 (973) 429-4909	Daniel Daniello, Jeffrey N. Barat Construction / engineering	37	\$45 million	7%	\$48 million
99	199	cyberThink Inc. www.cyberthink.com 1996	685 Route 202 206, Suite 101 Bridgewater, 08807 (908) 429-8008 (908) 429-8004	Ravinder Thind Technology	113	\$37.76 million	26%	\$47.50 million
100	NR	Greenbaum, Rowe, Smith & Davis LLP www.greenbaumlaw.com 1914	99 Wood Ave. S. Woodbridge, 07095 (732) 549-5600 (732) 549-1881	W. Raymond Felton, Mark H. Sobel Professional services	188	\$44.73 million	5%	\$46.99 million

Yes

we'll help cover
your employees
from head to toe.

Your employees' eyes and smiles are important parts of their overall health. That's why we offer affordable vision and dental plans for businesses, so your employees can get the total coverage and savings they need—all from the company voted Best Health Insurer in Insure.com's 2016 Customer Satisfaction Survey.

Talk to your broker or Horizon Representative about our affordable vision and dental plans today.

Horizon



Horizon Blue Cross Blue Shield of New Jersey

Health • Dental • Vision

Horizon Blue Cross Blue Shield of New Jersey is an independent licensee of the Blue Cross and Blue Shield Association. The Blue Cross® and Blue Shield® names and symbols are registered marks of the Blue Cross and Blue Shield Association. The Horizon® name and symbols are registered marks of Horizon Blue Cross Blue Shield of New Jersey. © 2017 Horizon Blue Cross Blue Shield of New Jersey. Three Penn Plaza East, Newark, New Jersey 07105.

RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
101 168	Del-Sano Contracting Corp. www.delsano.com 1975	2037 Morris Ave. Union, 07083 (908) 688-8891 (908) 688-8873	Angelo Del Russo, Robert Montesano, Anthony Ammiano Construction / engineering	25	\$72.28 million	-35%	\$46.77 million
102 212	KS Engineers P.C. www.kseng.com 1991	494 Broad St., 4th Floor Newark, 07102-3217 (973) 623-2999 (973) 242-2955	Kamal Shahid Construction / engineering	178	\$28.52 million	59%	\$45.21 million
103 200	WorkWave workwave.com 1984	101 Crawfords Corner Road, Suite 2511 Holmdel, 07733 (609) 276-2461 NA	Shawn Cantor, Ken Wincko Technology; software	250	\$36.50 million	21%	\$44.13 million
104 NR	Absecon Mills Inc. www.absecon.com 1978	901 W. Aloe St. Cologne, 08213 (609) 965-5373 (609) 965-5373	Randolph S. Taylor Manufacturing	88	\$40 million	10%	\$44 million
105 NR	Computer Data Source Inc. www.cds.net 1990	275 Industrial Way W. Eatontown, 07724 (732) 542-7300 (732) 542-7397	Ronald Wollner, Joseph Massaro, Todd Milak, Michael McKee Technology	121	\$34.09 million	25%	\$42.75 million
106 187	Meeting Alliance www.meetingalliance.com 1999	14 Main St. Robbinsville, 08691 (609) 208-1908 (609) 2081-909	David D'Elitto Professional services; small business; transportation / logistics	20	\$51.90 million	-19%	\$42.14 million
107 NR	Academy Travel Inc. www.mickeyvacations.com 1998	297 Route 72 W. Manahawkin, 08050 (609) 978-0740 (609) 978-7268	NA NA	2	\$26.80 million	54%	\$41.32 million
108 NR	Manasquan Bank www.manasquanbank.com 1874	2221 Landmark Place Wall Township, 08736 (732) 223-4500 (732) 223-1346	James S. Vaccaro Banking / financial services	140	\$38 million	7%	\$40.84 million
109 211	Axtria Inc. www.axtria.com 2009	400 Connell Drive, Suite 1300 Berkeley Heights, 07922 (877) 929-8742 (877) 929-8742	Jaswinder S. Chadha, Navdeep S. Chadha Technology	220	\$29.73 million	33%	\$39.53 million
110 198	Porzio Bromberg & Newman P.C. www.pbnlaw.com 1962	100 Southgate Parkway Morristown, 07962-1997 (973) 538-4006 (973) 538-5146	Vito A. Gagliardi Jr., Karen Moore Negast NA	145	\$38.58 million	1%	\$38.81 million
111 NR	New Jersey Business Forms Manufacturing Corp. www.njbf.com 1977	55 W. Sheffield Ave. Englewood, 07631 (201) 569-4500 (201) 569-4650	David Harnett, Andrew Harnett NA	119	\$37.20 million	3%	\$38.46 million
112 203	Astir IT Solutions Inc. www.astirit.com 2001	50 Cragwood Road South Plainfield, 07080 (908) 279-8670 (908) 279-8667	Kishore Ganji Professional services; technology	350	\$35.47 million	5%	\$37.40 million
113 NR	Northern Architectural Systems Inc. www.northernarchitecturalsystems.com 1978	111 Central Ave. Teterboro, 07608 (201) 943-6400 (201) 943-1282	Robert Pecorella Manufacturing	203	\$27.98 million	33%	\$37.14 million
114 NR	Wiss & Co. LLP www.wiss.com 1969	354 Eisenhower Parkway Livingston, 07039 (973) 994-9400 (973) 992-6760	Paul L. Peterson Professional services	188	\$34 million	9%	\$37 million
115 NR	Parker Interior Plantscape Inc. www.parkerplants.com / www.parker3d.com 1948	1325 Terrill Road Scotch Plains, 07076-2553 (908) 322-5552 (908) 322-4818	Richard Parker Environmental; health care; hospitality; retail; small business	128	\$23.42 million	57%	\$36.65 million
116 NR	Momentum Solar momentumsolar.com 2009	325 High St. Metuchen, 08840 (732) 902-6224 NA	Arthur P Souritzidis, Cameron Christensen, John Carfagno, Alex Sheikh Construction / engineering; energy; environmental; small business; technology	689	\$8.02 million	356%	\$36.54 million
117 NR	Brach Eichler LLC www.bracheichler.com 2009	101 Eisenhower Parkway Roseland, 07068 (973) 228-5700 (973) 228-7852	John D. Fanburg Professional services	165	\$33.32 million	7%	\$35.79 million
118 230	BW Electrical Services LLC www.bwes.com 2006	239 Homestead Road, Unit 2 Hillsborough, 08844 (908) 281-0660 (908) 281-0664	Michael Wojtowicz, Stephanie E. Wojtowicz, Robert J. Wojtowicz Construction / engineering	227	\$22.35 million	57%	\$35 million
119 209	Boswell Engineering www.boswellengineering.com 1924	330 Phillips Ave. South Hackensack, 07606 (201) 641-0770 (201) 641-1831	Stephen T. Boswell, Joseph A. Pomante, John E. Cassetta Construction / engineering	216	\$30.45 million	7%	\$32.50 million
119 207	Inkwell Global Marketing Inc. www.inkwellusa.com 1986	600 Madison Ave. Manalapan, 07726 (732) 617-3500 (732) 972-7309	Steven Alan Marder Professional services; media and advertising	49	\$32 million	2%	\$32.50 million
121 NR	Endot Industries Inc. www.endot.com 1972	60 Green Pond Road Rockaway, 07866-2002 (973) 625-8500 (973) 712-5099	Jennifer W. Marin Manufacturing	42	\$30.60 million	-1%	\$30.15 million
122 190	Sax LLP www.saxllp.com 1956	855 Valley Road, 3rd Floor Clifton, 07013 (973) 472-6250 (973) 472-7172	Joseph A. Damiano Professional services	114	\$45.10 million	-34%	\$29.80 million
123 220	Vitals www.vitals.com 2007	160 Chubb Ave., Suite 301 Lyndhurst, 07071 (201) 842-0760 (201) 438-4555	Heyward Donigan, Kyle Raffaniello, Bryan Perler, Jeanne Wisniewski Health care; technology	97	\$24.93 million	11%	\$27.58 million
124 215	Basic Commerce & Industries Inc. (BCI) www.bcisse.com 1981	303 Harper Drive Moorestown, 08057 (856) 778-1660 (856) 778-1982	Tom McParland, Frank Caruso, Ted Hontz, Sailesh R. Chowdhury Technology	164	\$26.22 million	5%	\$27.56 million
125 NR	The Atlantic Club www.theatlanticclub.com 1977	1904 Atlantic Ave. Manasquan, 08736-1006 (732) 223-2100 (732) 223-4573	Patricia A. Laus Health and fitness	1,036	\$28.70 million	-6%	\$27.06 million

Are you in denial about succession issues?

The issues of succession are both financial and emotional — a volatile mix that makes them easy to put off. But denial comes at a cost: Fewer than one-third of family-owned businesses survive into their second generation and many closely held companies don't survive the loss of their founder.

At EisnerAmper, we urge you to plan early — like ten years early. We help you weigh all the likely scenarios and arrive at the right decisions, both for you and your company. So you're not just passing the baton, you're strengthening the business.

View our video series on transitioning your business at EisnerAmper.com/TRANSITION

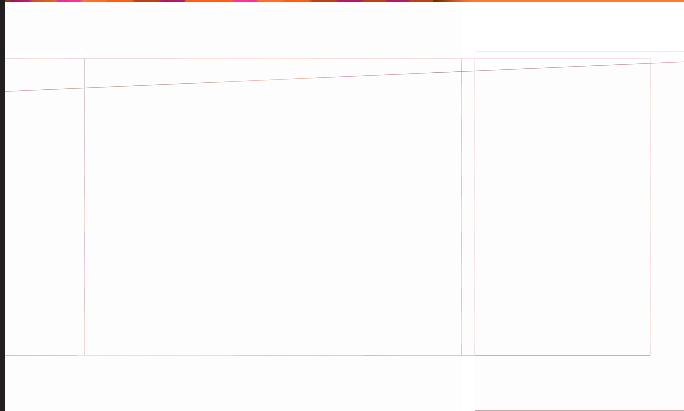


Let's get down to business.® eisneramper.com 732.243.7000



Principals: Marc S. Solomon and Mark S. Rosen

92 River Road • Summit, NJ 07901 • Solomonorg.com • 908.988.1000



an
New Jersey
New York
North Carolina



RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
126 NR	GE Chaplin Inc. www.gechaplin.com NA	4 Walter Foran Blvd., Suite 406 Flemington, 08822 (908) 788-0749 (908) 788-6719	Gregg Chaplin Chemical distribution	7	\$20,000	134,900%	\$27 million
127 233	Atyeti Inc. www.atyeti.com 2008	125 Village Blvd., Suite 320 Princeton, 08540 (609) 921-9539 (609) 921-9514	Prashanth Myadam Professional services	40	\$20.12 million	33%	\$26.83 million
128 NR	Elusys Therapeutics Inc. www.elusys.com 1998	25 Riverside Drive Pine Brook, 07058 (973) 808-0222 (973) 808-0322	Elizabeth G. Posillico NA	21	\$12.20 million	117%	\$26.50 million
129 227	Untracht Early www.untracht.com 1993	325 Columbia Turnpike, Suite 202 Florham Park, 07932 (973) 408-6700 (973) 408-9275	Tracey B. Early, David S. Untracht Banking / financial services	99	\$22.70 million	15%	\$26.07 million
130 221	Scarinci Hollenbeck LLC www.scarincihollenbeck.com 1988	1100 Valley Brook Ave. Lyndhurst, 07071 (201) 896-4100 (201) 896-8660	Kenneth J. Hollenbeck, Donald Scarinci, Russell Ascher NA	115	\$24.80 million	2%	\$25.20 million
131 197	Intone Networks Inc. www.intonenetworks.com 2012	10 Austin Ave. Iselin, 08830 (732) 721-3002 NA	Chandrakala Kodathala, Prabhakar Yeruva Technology	NA	\$39.10 million	-38%	\$24.25 million
132 224	Van Cleef Engineering Associates LLC www.vcea.org 1972	32 Brower Lane Hillsborough, 08844 (908) 359-8291 (908) 359-1580	Neil I. Van Cleef Construction / engineering; professional services	157	\$23.21 million	-0%	\$23.12 million
133 226	LMC Personnel dba Express Employment Professionals www.expressnorthernnj.com 1995	140 Littleton Road Parsippany, 07054 (973) 316-4885 NA	Michael Nolfo, Peter Nolfo, Johanna Nolfo NA	29	\$23.04 million	-1%	\$22.71 million
134 NR	Mandelbaum Salsburg www.lawfirm.ms 1930	3 Becker Farm Road, Suite 105 Roseland, 07068 (973) 736-4600 (973) 325-7467	Barry R. Mandelbaum, William S. Barrett Professional services; law firm	125	\$22.40 million	-1%	\$22.10 million
135 234	The Azarian Group LLC www.azariangroup.com 1970	The Azarian Building 6 Prospect St., Suite 1B Midland Park, 07432 (201) 444-7111 NA	John M. Azarian Jr., Donna M. Azarian, Justin N. Azarian, Chris Kaufman Real estate	15	\$20 million	10%	\$22 million
135 235	Sobel & Co. LLC CPAs www.sobel-cpa.com 1956	293 Eisenhower Parkway, Suite 290 Livingston, 07039 (973) 994-9494 (973) 994-1571	Alan D. Sobel Banking / financial services; accounting and consulting	126	\$19.50 million	13%	\$22 million
137 NR	Hudson Fiber Network Inc. www.hudsonfiber.com 2007	12 Route 17 N., Suite 120 Paramus, 07652 (201) 845-5515 NA	Keith E Muller, Brett E Diamond, Robert Hagan, Kevin Errity Technology	32	\$20.01 million	6%	\$21.20 million
138 231	Brieche Fernandez Marketing Services Inc. www.bfmarketing.com 1984	265 Industrial Way W., Suite 7 Eatontown, 07724-2213 (732) 982-8222 (732) 982-8223	Lorenzo Fernandez, Christian Fernandez Professional services	19	\$20.55 million	-0%	\$20.48 million
139 251	ARORA and ASSOCIATES P.C. www.arorapc.com 1981	1200 Lenox Drive, Suite 200 Lawrenceville, 08648-2329 (609) 844-1111 (609) 844-9799	Surinder S. Arora, Mandeep Singh Arora, Sachdeep S. Arora, Narendra Khambhati Construction / engineering	98	\$16.70 million	20%	\$20.05 million
140 NR	Patel Consultants www.patelcorp.com 1973	1525 Morris Ave. Union, 07083 (908) 964-7575 NA	Nini Olson NA	130	\$18 million	11%	\$20 million
140 216	RE Business Solutions www.reonline.com 1988	1980 Old Cuthbert Road Cherry Hill, 08034 (800) 533-9949 (856) 834-5233	John Murabito Small business	26	\$25.60 million	-22%	\$20 million
140 NR	Reliable Van & Storage Co. Inc. www.reliablevan.com 1932	550 Division St. Elizabeth, 07201 (908) 372-1524 NA	Michael J. Mignone, Peter Toscano, Robert Gaida Transportation / logistics	180	\$20 million	0%	\$20 million
143 240	TerraCycle www.terracycle.com 2001	121 New York Ave. Trenton, 08638-5201 (609) 393-4252 NA	Tom Szaky Environmental	137	\$18.80 million	3%	\$19.30 million
144 NR	WCD Group LLC www.wcdgroup.com 2002	23 Route 31 N., Suite B26 Pennington, 08534-1461 (609) 730-0007 (609) 730-0011	William D'Angelo, John Hoyle, Kevin Walsh, James Capritti Construction / engineering; environmental; risk management	65	\$15.45 million	24%	\$19.17 million
145 NR	Shore Health Group P.C. dba Coastal Healthcare www.coastalhealthcarenj.com 1999	1659 Route 88, Suite 2B Brick, 08724 (732) 458-1211 (732) 836-3141	Thomas Crooks Health care	213	\$15.01 million	25%	\$18.76 million
146 246	NewAgeSys Inc. www.newagesys.com 1994	231 Clarksville Road, Suite 200 Princeton Junction, 08550 (609) 919-9800 (609) 919-9830	Limy John Pharmaceutical	70	\$17.85 million	5%	\$18.68 million
147 NR	JGS Insurance www.jgsinsurance.com 1919	101 Crawfords Corner Road, Suite 1300 Holmdel, 07733 (877) 547-4671 (732) 837-0233	Vincent J. Hager, Kenneth L. Hager Banking / financial services; insurance broker	75	\$16.94 million	9%	\$18.50 million
148 NR	Atlantic Subsea Inc. www.atlanticsubsea.com 1994	108 Ferry Road Bridgeport, 08014-9771 (856) 241-3544 (856) 241-3545	Vinod O. Menezes, Ajay A. Talwar, George J. Daly III, John W. Bryan III Marine infrastructure	95	\$17.82 million	3%	\$18.37 million
149 248	Otterstedt Insurance Agency Inc. www.otterstedt.com 1919	540 Sylvan Ave. Englewood Cliffs, 07632 (201) 227-1800 (201) 227-5020	Joseph C. Parisi, Robert J. Casazza Professional services; insurance	96	\$17.80 million	2%	\$18.15 million
150 237	Gem Limousine Service Worldwide www.gemlimo.com 1776	70 Amboy Ave. Woodbridge, 07095 (732) 596-0900 (732) 596-0800	Deanne J. Gulino, Joseph J. Gulino, Barbara J. Chirico Transportation / logistics	150	\$19.15 million	-6%	\$18.05 million



One *Extraordinary* Home+Auto Bundle.

It's this easy: Switch to **NJM** Auto Insurance and **save up to 20%**.

Combine your policies with a **Blue Ribbon Bundle** and **save** even more!

Save a bundle now:
StartYourNJM.com

NJM Insurance
Group

RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
151 NR	Capodagli Property Company/ Meridia Living LLC www.capodagli.com www.meridialiving.com 1970	201 S. Wood Ave. Linden, 07036 (908) 982-4058 NA	George M. Capodagli Real estate	20	\$15 million	20%	\$18 million
152 NR	CRW Graphics www.crwgraphics.com 1978	9100 Pennsauken Hwy. Pennsauken, 08110 (856) 662-9111 (856) 665-1789	Harriet G. Weiss NA	2	\$18.78 million	-5%	\$17.84 million
153 NR	Wilkin & Guttenplan PC www.wgcpas.com 1983	1200 Tices Lane East Brunswick, 08816 (732) 846-3000 (732) 846-0618	Edward I. Guttenplan Professional services; accounting	99	\$15.62 million	7%	\$16.79 million
154 254	KSS Architects www.kssarchitects.com 1983	337 Witherspoon St. Princeton, 08542 (609) 921-1131 (609) 921-9414	Edmund Klimek, Pamela Rew, Merilee Meacock, Matthew McChesney Professional services; real estate; architecture and planning	30	\$15.69 million	5%	\$16.40 million
155 NR	Durex Inc. www.durexinc.com; www.creativeserving.com; www.sternvent.com; www.whiterail.com; www.dur-a-guard.com 1946	5 Stahuber Ave. Union, 07083-5086 (908) 688-0800 (908) 688-0718	Robert S. Denholtz Manufacturing	165	\$15.44 million	6%	\$16.35 million
156 257	Alaimo Group www.alaimogroup.com 1967	200 High St. Mount Holly, 08060 (609) 267-8310 NA	Richard A. Alaimo Construction / engineering; environmental; professional services	125	\$15 million	7%	\$16 million
157 NR	JAG Physical Therapy www.jagpt.com 2005	622 Eagle Rock Ave. West Orange, 07052 (973) 669-0078 (973) 669-1113	John A. Gallucci Jr. Health care	239	\$10.70 million	49%	\$15.98 million
158 259	cSubs www.csubs.com 2003	155 Chestnut Ridge Road Montvale, 07645 (201) 307-9900 (201) 307-9590	Julie Sue Auslander, David E. Rifkin Professional services	29	\$14.92 million	7%	\$15.91 million
159 NR	J.R. Prisco Inc www.jrprisco.com 1946	77 Northedgewood Road Bedminster, 07921 (908) 347-3216 (908) 273-9221	James R. Prisco Jr. Construction / engineering	52	\$10.60 million	48%	\$15.74 million
160 NR	EI Associates www.eiassociates.com 1944	8 Ridgedale Ave. Cedar Knolls, 07927 (973) 775-7777 (973) 775-7770	Richard F. Basta, Thomas J. Andrasz, Gaetano Peter Cipriano Construction / engineering; energy; manufacturing; professional services; small business	95	\$13 million	15%	\$15 million
160 261	Minno & Wasko Architects and Planners www.minnowasko.com 1995	80 Lambert Lane, Suite 105(4) Lambertville, 08530 (609) 397-9009 (609) 397-9399	David J. Minno, Bruce E. Engleough, Sang-Yee Rummler, Robert G. Jorgenson Architecture and urban planning	80	\$14.35 million	5%	\$15 million
160 269	Whitestone Associates Inc. www.whitestoneassoc.com 1994	35 Technology Drive Warren, 07059 (908) 668-7777 (908) 754-5936	Thomas K. Uzzo, Keith T. D'Ambrosio NA	36	\$12.40 million	21%	\$15 million
163 NR	R. Seelaus & Co. Inc. www.rseelaus.com 1984	25 Deforest Ave., Suite 304 Summit, 07901 (908) 273-3011 (908) 273-7730	Richard Seelaus, Bernard Garruppo, Anneliese Seelaus, Karolina Pajdak Banking / financial services	56	\$12.94 million	13%	\$14.58 million
164 263	The Falcon Group www.falconengineering.com 1997	682 Route 202/206 N. Bridgewater, 08807 (908) 595-0050 (908) 595-0012	Andrew A. Amorosi, William J. Pyznar, Anthony Volpe Construction / engineering	91	\$14 million	0%	\$14 million
165 271	The Olde Mill Inn www.oldemillinn.com 1977	225 Route 202 Basking Ridge, 07920 (908) 221-1100 (908) 221-1560	Glen Isemann, Bruce Bocina, Barbara Curtin, Brenda Curnin Food / beverage, hospitality	259	\$12.22 million	8%	\$13.17 million
166 NR	HighRoad Press LLC www.highroadpress.com 2004	220 Anderson Ave. Moonachie, 07074 (201) 708-6900 (201) 636-4088	Hallie Satz NA	52	\$13.85 million	-6%	\$13.01 million
167 NR	Cedar Risk Management & Insurance Services Inc. www.CedarRisk.com NA	349 Route 31, Suite 201 Flemington, 08822 (908) 237-1800 (908) 788-2054	Richard M. Farrell, Jarrett M. Farrell, Malena Farrell Insurance	15	\$11.50 million	13%	\$13 million
168 NR	SOSH Architects www.sosharch.com 1979	1020 Atlantic Ave. Atlantic City, 08401 (609) 345-5222 (609) 345-7486	Thomas J. Sykes, William A. Salerno, Kimberly McCarron, Mark Petrella Professional services	39	\$10.06 million	27%	\$12.77 million
169 NR	Muller Insurance www.mullerinsurance.com 1906	930 Washington St. Hoboken, 07030 (201) 659-2403 (201) 659-0373	Roger John Muller Jr. NA Insurance	10	\$12 million	0%	\$12 million
170 275	MSPC CPAs P.C. www.mspc-cpa.com 1944	340 North Ave., Suite 300 Cranford, 07016 (908) 272-7000 (908) 272-7101	James J. Flannery, Patrick Trombetta, Jon S. Gagliardi Professional services	59	\$10.86 million	3%	\$11.20 million
171 276	Cowan, Guteski & Co. P.A. www.CGteam.com 1982	40 Bey Lea Road, Suite A101 Toms River, 08753 (732) 349-6880 (732) 349-1949	Donald A. Cowan Banking / financial services; professional services	59	\$10.48 million	5%	\$11.06 million
172 274	Kitchen & Associates www.kitchenandassociates.com 1971	756 Haddon Ave. Collingswood, 08108 (856) 854-1880 (856) 854-3842	Stephen L. Schoch, Eugene Schiavo, Mary Johannesen, Roger Keyser Construction / engineering; energy; professional services; architecture	81	\$10.88 million	2%	\$11.05 million
173 NR	ABCOS Systems www.abcosystems.net NA	55 Montgomery St. Belleville, 07109 (201) 507-0999 NA	Seth Weisberg Construction / engineering; material handling	30	\$10 million	10%	\$11 million
174 265	USA Architects www.usaarchitects.com 1985	20 N. Doughty Ave. Somerville, 08876 (908) 722-2300 (908) 722-7201	Paul R. Swartz Professional services; architectural services	30	\$13.95 million	-23%	\$10.78 million
175 277	Meisel, Tuteur & Lewis P.C. www.mtlcpa.com 1946	101 Eisenhower Parkway Roseland, 07068 (973) 228-4600 (973) 228-6551	Michael S. Lewis NA	55	\$10 million	5%	\$10.50 million

SC&G New Jersey
law firm
Making the Difference
Lawyers to Business and Industry
Sills Cummis & Gross
national and international clients Making the Difference
1971 POWERHOUSE SC&G
Lawyers to Business and Industry
Making the Difference
Sills Cummis & Gross New Jersey
New York POWERHOUSE
national and international clients Making the Difference
POWERHOUSE
Lawyers to Business and Industry
1971 SC&G

Sills Cummis & Gross P.C.
Making the Difference

The Legal Center, One Riverfront Plaza
Newark, NJ 07102 | (973) 643-7000

101 Park Avenue, 28th Floor
New York, NY 10178 | (212) 643-7000

600 College Road East
Princeton, NJ 08540 | (609) 227-4600

www.sillscummis.com

RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
176 287	Allied Fire & Safety Equipment Co. Inc. www.alliedfiresafety.com 1970	517 Green Grove Road Neptune, 07753-0607 (732) 922-3399 (732) 918-8668	James T. Newell, James V. Daniello, Michael Jackstadt Construction / engineering; small business; fire protection	57	\$8.40 million	23%	\$10.30 million
177 NR	Davison, Eastman, Munoz, Lederman & Paone www.demlplaw.com 1988	100 Willow Brook Road Freehold, 07728 (732) 462-7170 NA	Duane Davison, Edward C. Eastman, Robert F. Muñoz, James A. Paone Professional services; law firm	65	\$0	NA	\$10.11 million
178 277	Accordant Co. www.accordantco.com 2005	365 South St., Suite 100 Morristown, 07960 (973) 887-8900 (973) 887-8901	Bob Sandelands, Anthony Madonna NA	10	\$10 million	0%	\$10 million
178 NR	The Blau & Berg Co. www.blauberg.com 1932	830 Morris Turnpike, Suite 201 Short Hills, 07078 (973) 379-6644 (973) 379-1616	Kenneth F. Crimmins, Jason M. Crimmins, Charles T. Kavanagh, Alessandro "Alex" Conte Real estate	12	\$7 million	43%	\$10 million
180 NR	Solvix Solutions LLC www.solvixsolutions.com 2014	131 Gaither Drive Mount Laurel, 08054 (856) 324-4100 NA	Stacey Rock Retail; small business; technology	7	\$750,000	1,221%	\$9.91 million
181 285	EWMA www.ewma.com 1987	100 Misty Lane Parsippany, 07054 (973) 560-1400 (973) 560-0400	Donald Richardson, Michael Sylvester Environmental	50	\$8.49 million	16%	\$9.81 million
182 299	DMR Architects PC www.dmrarchitects.com 1991	777 Terrace Ave., Suite 607 Hasbrouck Heights, 07604-3115 (201) 288-2600 (201) 288-2662	Lloyd A. Rosenberg Professional services; architecture and planning	39	\$5.33 million	84%	\$9.81 million
183 NR	VST Consulting Inc. www.vstconsulting.com 2002	200 Middlesex Essex Turnpike, Suite 102 Iselin, 08830 (732) 404-0025 (732) 404-0045	Suresh Chatakonda Technology; IT	75	\$9.06 million	5%	\$9.52 million
184 NR	Sherute LLC www.sherute.com 2006	4 Black Forest Road Hamilton, 08691 (877) 444-8005 (609) 570-1002	Elka Devash, Pete Golden Construction / engineering; facility and property management	64	\$4.65 million	102%	\$9.37 million
185 NR	Capaldi, Reynolds & Pelosi P.A. www.capaldireynolds.com 1935	332 Tilton Road Northfield, 08225 (609) 641-4000 (609) 641-7333	Robert D. Reynolds, Matthew J. Reynolds, Frank Pelosi, Donna Buzby NA	64	\$8.95 million	4%	\$9.28 million
186 282	Princeton Public Affairs Group Inc. www.ppag.com 1987	160 W. State St. Trenton, 08608-1102 (609) 396-8838 (609) 989-7491	Dale J. Florio Professional services; government relations; public affairs; association management	NA	\$9.40 million	-4%	\$9.02 million
187 NR	The Rock Brook Consulting Group PA www.therockbrook.com 2004	20 S. Middlesex Ave. Monroe Township, 08831 (732) 438-1600 NA	Gregory J. DeMarco, Anne DeMarco, Michael J. Wachter, Matthew Cofone, Charles A. Rowland, Julia Moroney Construction / engineering	30	\$6.30 million	43%	\$9 million
188 NR	Building Security Services Inc. www.buildingsecurity.com 1982	20 Valley St. South Orange, 07079 (973) 414-1111 (866) 414-0244	Susan Ferdinando, Joseph Ferdinando, Amanda DeAlmeida Small business; security	566	\$8.44 million	7%	\$9 million
189 293	Holman Frenia Allison P.C. www.hfacpas.com 1996	680 Hooper Ave., Bldg B Toms River, 08753 (732) 797-1333 (732) 797-1022	Frank B. Holman III Professional services	75	\$7.23 million	12%	\$8.08 million
190 284	Alliance Sourcing Network Inc. www.asn-corp.com 2006	40 Galesi Drive, Suite 2 Wayne, 07470 (201) 438-2005 (866) 292-7960	Heather K. Milanak, John Burke NA	NA	\$8.73 million	-8%	\$8.03 million
191 228	Axis Group LLC www.axisgroup.com 1996	400 Connell Drive, Suite 6100 Berkeley Heights, 07922 (908) 988-0200 (973) 314-3066	Robert Spedding Technology	NA	\$22.60 million	-65%	\$8.02 million
192 289	Massa Multimedia Architecture P.C. www.mma-architects.com 1996	3297 Route 66 Neptune, 07753-2763 (732) 918-2300 (732) 898-7848	Gabriel J. Massa Professional services	49	\$8.10 million	-1%	\$8.01 million
193 NR	Consortium Companies www.e-consortium.com 1975	400 Raritan Center Parkway Edison, 08818 (732) 512-1777 (732) 512-9444	Darren Solomon Manufacturing; small business; printing	35	\$7.80 million	3%	\$8 million
193 NR	Productive Plastics Inc. www.productiveplastics.com 1955	103 W Park Drive Mount Laurel, 08054-1278 (856) 778-4300 (856) 234-3310	Harold Gilham Manufacturing	35	\$7.50 million	7%	\$8 million
195 NR	U.S. Lumber Inc. www.uslumberinc.com 1974	668 S. Evergreen Ave. Woodbury Heights, 08097 (856) 853-1770 (856) 384-8351	Isabelita M. Abele Retail; small business; wholesale	12	\$7.38 million	7%	\$7.90 million
196 291	metrofuser www.metrofuser.com 2003	475 Division St. Elizabeth, 07201 (908) 245-2100 (908) 245-2900	Eric Katz, Will DeMuth Manufacturing; technology	70	\$7.98 million	-2%	\$7.80 million
197 295	Becht Engineering BT Inc. www.becbt.com 1964	150 Allen Road, Suite 301 Basking Ridge, 07920 (800) 772-7991 (800) 772-7990	Robert G. Bryant Jr., Raymond Russell Fernandes, Richard L. Burke, James W. Anderson Construction / engineering; professional services; small business	48	\$6.93 million	7%	\$7.41 million
198 NR	Cullari Carrico LLC www.cullaricarrico.com 2010	55 Lane Road, Suite 300 Fairfield, 07004 (973) 406-3955 (973) 406-3976	Jason Cullari, Roger Carrico Professional services	36	\$6 million	22%	\$7.30 million
199 NR	Business Machine Technologies Inc. www.bmtcorp.com 1992	20-22 Just Road Fairfield, 07004 (973) 276-0808 973-276-9393	Paul Barrecchia, Matthew Pellitteri, Rosemary Kehoe, Stew Smith Technology	60	\$7 million	0%	\$7 million
199 305	Tri-County Security NJ www.tri-countysecuritynj.com 1966	1142 E. Chestnut Ave., Unit A Vineland, 08360 (856) 691-5555 (856) 691-3867	Cheryl Chalow Professional services; security guard service	412	\$6 million	17%	\$7 million

NJTV
IN YOUR NEIGHBORHOOD
ASBURY PARK

Your public television network is coming for a visit!

Wednesday, August 30th

- 5:30pm** *NJTV News with Mary Alice Williams* live from the Asbury Hotel
- 6:00pm** *NJTV In Your Neighborhood: Asbury Park*
- 7:00pm** *One-On-One with Steve Adubato: Asbury Park Special*
- 7:30pm** *State of the Arts: Sunrise at Asbury Park*
- 8:00pm** *Here's The Story: The Asbury*
- 8:30pm** *Driving Jersey: Stone Pony*
- 9:00pm** *Front and Center: Southside Johnny*



njtvonline.org/inyourneighborhood

Comcast: 261/800
FiOS: 523
Optimum: 8
Spectrum: 723

 /NJTVonline
 @NJTV

NJTV
NEW JERSEY PUBLIC TELEVISION



All over the state.
Right in your neighborhood.

RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
201 306	Appliedinfo Partners Inc. www.appliedinfo.com 1990	28 Worlds Fair Drive Somerset, 08873 (732) 507-7300 (732) 805-0637	Betty Lau, John Lau Professional services	50	\$5.70 million	20%	\$6.86 million
202 NR	D2 Creative - An Appliedinfo Partners Business www.d2creative.com 1990	28 World's Fair Drive Somerset, 08873 (732) 539-2257 NA	Peter Lyons, Mike DeFabrizio Professional services	45	\$7.23 million	-9%	\$6.58 million
203 299	Bussel Realty Corp. www.bussel.com 1984	2 Ethel Road, Suite 202A Edison, 08817 (732) 287-3777 (732) 287-1090	Steven Bussel Real estate	20	\$6.50 million	0%	\$6.50 million
203 NR	Chemtech Consulting Group Inc. www.chemtech.net 1967	284 Sheffield St. Mountainside, 07092 (908) 789-8900 (908) 789-8922	Emanuel Hedvat, Divyajit Mehta Environmental	41	\$6 million	8%	\$6.50 million
203 293	SGW Integrated Marketing Communications Inc. www.sgw.com 1986	219 Changebridge Road Montville, 07045 (973) 299-8000 (973) 299-7937	David F. Scelba, Frank P. Giarratano Health care; professional services	23	\$7 million	-7%	\$6.50 million
206 NR	Atlantic Environmental Solutions Inc. www.solutionsenvironmental.com 1997	5 Marine View Plaza Hoboken, 07030 (201) 876-9400 (201) 876-9563	Michael J. Novak Construction / engineering	20	\$4.25 million	42%	\$6.02 million
207 NR	Exigent Technologies www.exigent.net 1997	400 Valley Road, Suite 203 Mount Arlington, 07856 (973) 770-0500 (973) 770-0900	Daniel J. Haurey Technology; IT	22	\$5.50 million	9%	\$6 million
207 299	Marion Security Agency www.marionsecurityagency.com 1982	52 N. Bridge Ave. Red Bank, 07701-8624 (732) 530-7133 (732) 530-7273	Marion L. Phillips, Robert B. Phillips Jr. NA	366	\$6.50 million	-8%	\$6 million
209 304	Spire Group PC www.spirecpa.com 2012	220 S. Orange Ave., Suite 201 Livingston, 07039 (973) 740-9100 (973) 740-9102	Thomas M. Angelo, Kathleen M. Clayton, James Gementgis, Dennis Gannon Professional services	45	\$6.16 million	-4%	\$5.90 million
210 308	American Hotel www.americanhotelnj.com 2009	18-20 E. Main St. Freehold, 07728 (732) 431-3220 (732) 577-8803	Steve Goldberg Hospitality	100	\$5.30 million	4%	\$5.50 million
210 NR	Wasserman, Jurista & Stolz P.C. www.wjlaw.com 1969	110 Allen Rd. Basking Ridge, 07920 (973) 467-2700 (973) 467-8126	Daniel M. Stolz, Steven Z. Jurista Professional services; bankruptcy / restructuring	8	\$5.50 million	0%	\$5.50 million
212 297	Fraytak Veisz Hopkins Duthie P.C. (FVHD Architects-Planners) www.FVHDPC.com 1918	1515 Lower Ferry Road Trenton, 08618 (609) 883-7101 (609) 883-2694	John J. Veisz, William D. Hopkins III, George R. Duthie Jr. Architectural services	30	\$6.64 million	-20%	\$5.30 million
213 NR	Amy S. Greene Environmental Consultants Inc. www.amygreene.com 1986	4 Walter E. Foran Blvd., Suite 209 Flemington, 08822-4666 (908) 788-9676 (908) 788-6788	Amy S. Greene NA	30	\$4.50 million	17%	\$5.28 million
214 311	Valenzano Family Winery www.valenzanowine.com 1996	1090 Route 206 Shamong, 08088 (609) 268-6731 (609) 268-4641	Anthony B. Valenzano Jr., Mark A. Valenzano Food / beverage; hospitality; manufacturing; retail; small business	46	\$5.10 million	2%	\$5.20 million
215 NR	The Bernards Inn www.bernardsinn.com 1907	27 Mine Brook Road Bernardsville, 07924 (908) 766-0002 (908) 766-4604	Joshua Barbee NA	95	\$5.48 million	-6%	\$5.15 million
216 311	Meeker Sharkey Associates LLC www.meekersharkey.com 2007	21 Commerce Drive, 3rd Floor Cranford, 07016 (908) 272-3330 (908) 272-3331	Thomas J. Sharkey Jr., Edward D. Sharkey, R. Craig Sutherland, Richard Skorupski Banking / financial services; insurance	30	\$5 million	2%	\$5.10 million
217 NR	A2Z Global Translations www.a2zglobal.com 1980	7905 Browning Road, Suite 112B Pennsauken, 08109 (856) 833-0220 (856) 486-1545	Theodora Landgren NA	23	\$4.50 million	11%	\$5 million
217 NR	Menlo Engineering Associates www.menloeng.com 1966	261 Cleveland Ave. Highland Park, 08904-1841 (732) 846-8585 (732) 846-9439	Gregory S. Oman, William A. Lane, Scott Turner, Kenneth Grisewood Construction / engineering; environmental	32	\$5 million	0%	\$5 million
219 NR	Little Mechanical Co. www.littlemechanical.com 1999	28 Bowling Green Parkway Lake Hopatcong, 07849 (973) 663-6200 (973) 663-2600	Jennifer Little, Greg Turchiano NA	8	\$2.85 million	73%	\$4.93 million
220 317	The SPI Group www.spigroup.com 1997	165 Passaic Ave., Suite 410 Fairfield, 07004 (973) 244-9191 (973) 244-9193	Steve Goodman NA	30	\$4.15 million	17%	\$4.88 million
221 NR	T.C. Irons Insurance Agency www.tcirons.com 1872	230 High St. Burlington, 08016 (609) 387-0606 (609) 387-5337	Timothy C. Irons Insurance agency	21	\$4.75 million	2%	\$4.87 million
222 363	Traffic Builders www.trafficbuilders.us 2013	10 Allen St. Toms River, 08753 (646) 851-0009 NA	Tim Burke Technology; digital advertising	30	\$1.10 million	327%	\$4.70 million
223 NR	Carluccio, Leone, Dimon, Doyle & Sacks LLC www.cldds.com 1997	9 Robbins St. Toms River, 08753-7628 (732) 797-1600 (732) 505-6340	John Paul Doyle, Stephan R. Leone, Edward J. Dimon Professional services; attorney at law	22	\$4.72 million	-1%	\$4.68 million
224 NR	New Agency Partners LLC newagencypartners.com 2004	99 Cherry Hill Road Parsippany, 07054 (973) 588-1800 (973) 588-1801	Andy Merkin, Bruce Wilson, Steve Peck Banking / financial services	22	\$4.27 million	2%	\$4.35 million
225 320	AJ Images Inc. www.ajimages.com 1966	259 E. First Ave. Roselle, 07203-1301 (908) 241-6900 (908) 241-2526	Janet Greebel, Steve Greebel, Aharon Greebel Printing, commercial	23	\$3.70 million	14%	\$4.20 million

— TAKING CARE OF —

BUSINESS

THE FUN WAY!



- Corporate & Team Building Events
- Banquet, Meeting and Event Spaces
- Professional Event Planners
- Customizable Food & Bar Packages

**iPlay
America**
GET INSIDE THE FUN!

Freehold, NJ • iPlayAmerica.com/CorporateGroups • 732-577-8200 Ext. 383

RANK PREV.	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) INDUSTRY	N.J. EMPLOYEES	2015 GLOBAL REVENUE	PERCENT CHANGE	2016 GLOBAL REVENUE
226 NR	CSR Group www.csrgroup.com 1982	139 Chestnut St. Nutley, 07110 (973) 667-1600 (973) 667-6461	Francisco J. Salas, Leon Cohen Construction / engineering	10	\$7.50 million	-47%	\$4 million
227 NR	Boro Sawmill & Timber Co. www.borosawmill.com 1925	139 Ryerson Ave. Wayne, 07470 (973) 832-4607 (973) 832-4615	Jack Sussek, Greg Sussek Manufacturing	10	\$2.75 million	40%	\$3.85 million
228 325	VAN DUYN, BRUNO & CO. P.A. www.vb-cpa.com 1946	18 Hook Mountain Road Pine Brook, 07058 (973) 808-1445 (973) 808-1445	Aaron Van Duyn III Professional services	19	\$3.21 million	15%	\$3.71 million
229 321	Lassus Wherley www.lassuswherley.com 1985	1 Academy St. New Providence, 07974 (908) 464-0102 (908) 464-9852	Clare E. Wherley, Diahann W. Lassus, Deborah J. Rivos Banking / financial services; professional services	21	\$3.67 million	0%	\$3.67 million
230 330	Fortis Consulting Group LLC www.fortisllc.com 2000	4000 Route 66, Suite 318 Tinton Falls, 07753 (732) 918-8060 (732) 918-8061	Frankie Francese, Remi Pauwels Professional services; executive recruiting	15	\$2.61 million	38%	\$3.59 million
231 NR	mem property management corporation www.memproperty.com 1989	3 Executive Drive Somerset, 08873 (732) 296-6660 (201) 798-8588	Martin H. Laderman, Elvia C. Laderman, Matthew K. Laderman Real estate; property management	29	\$2 million	75%	\$3.50 million
231 323	Ragone Lacatena Fairchild & Beppl P.C. www.rlfbcpa.com 1960	76 E. Euclid Ave., Suite 200 Haddonfield, 08033-2330 (856) 795-9650 (856) 795-7975	Michael D. Lacatena, George F. Beppl, Marie D. Fairchild, Michael P. Burns Banking / financial services	19	\$3.30 million	6%	\$3.50 million
231 NR	Stokes Creative Group Inc. www.stokescg.com 1985	1666 Route 206 Vincentown, 08088 (609) 859-8400 (609) 859-8006	Joanne Stokes, Chris Stokes, Sam Capri, Diane Konopka Construction / engineering; professional services; small business; transportation / logistics; marketing agency	22	\$3 million	17%	\$3.50 million
234 NR	Jay Shapiro & Associates Inc. www.shapirocm.com 2002	44-A Peapack Road Far Hills, 07931 (908) 470-0444 (908) 325-0182	Jay Shapiro, Arne Aakre, Holly Fisher Construction / engineering; professional services	10	\$3.84 million	-10%	\$3.48 million
235 315	MCS Healthcare Public Relations www.mcspr.com 1985	1420 Route 206 N., Suite 100 Bedminster, 07921 (908) 234-9900 (908) 470-4490	Joe Boyd, Eliot Harrison, Chad Hyett, Jennifer Silvent NA	17	\$4.34 million	-20%	\$3.46 million
236 327	Do Good Marketing LLC www.dogoodmarketing.com 2007	76 W. Ridgewood Ave. Ridgewood, 07450 (201) 204-4663 (201) 204-4664	Michael Haviland NA	2	\$2.83 million	18%	\$3.32 million
237 NR	Meridian Environmental Services Inc. www.meridianenvironmental.com 1999	24 Germania Station Road Toms River, 08755 (732) 281-1900 (732) 281-1190	Chris DeLucca, Jessica Charterina Construction / engineering	16	\$2.90 million	10%	\$3.20 million
238 NR	Crest Engineering Associates Inc. www.crestengineering.net 1981	100 Rike Drive Millstone Township, 08535 (609) 448-5550 (609) 448-2157	Richard P. Wiener, Lorali E. Totten, Daniel P. Hundley, Peter R. Eshewsky Environmental; professional services	27	\$3.08 million	1%	\$3.12 million
239 NR	K&E Fire Protection www.kefire.com 1972	14 Plaza Nine Manalapan, 07726 (732) 303-1717, ext. 215 (732) 780-6310	Ed Kay Sr., Ed Kay Jr., Kevin Fahey Construction / engineering	30	\$2.80 million	11%	\$3.10 million
240 331	Digital To Dealer Direct www.digital2dealer.com 2016	219 Changebridge Road Montville, 07045 (973) 263-5453 (973) 299-7939	David F. Scelba, Frank P. Giarratano, William A. Ward Professional services	11	\$2.50 million	20%	\$3 million
240 NR	Hanovia Specialty Lighting LLC www.hanovia-uv.com 1905	6 Evans St. Fairfield, 07004 (973) 651-5510 (973) 651-5550	Liming Du, Jeff Andrews Manufacturing	20	\$3 million	0%	\$3 million
240 62	Quality Packaging Specialists International (QPSI) www.qpsiusa.com 1994	2030 US 130 N. Florence, 08518 (609) 239-0503 (609) 239-0228	Mike Ricketts, Derrick M. Ratleff NA	NA	\$310 million	-99%	\$3 million
240 328	T&R Alarm Systems Inc. www.tralarm.com 1971	189 Sargeant Ave. Clifton, 07013 (800) 486-5019 (973) 471-9895	NA NA	27	\$2.80 million	7%	\$3 million
240 NR	Wabba Travel www.wabbatravel.com 1972	66 S. Finley Ave. Basking Ridge, 07920 (908) 766-1233 (908) 766-3131	Barbara Long NA	2	\$2.90 million	3%	\$3 million
245 NR	Resources Real Estate www.resourcesrealestate.com 1985	112 E. River Road Rumson, 07760 (732) 212-0440 (732) 212-0450	Thomas McCormack Real estate	4	\$3.13 million	-4%	\$2.99 million
246 332	Red Bank Pension Services Inc. www.rbpsinc.com 1986	2 Hartford Drive, Suite 101 Red Bank, 07701-4936 (732) 747-1540 (732) 747-4999	Robert Hahn, Thomas Lopusznick, Christina Brudner, Michele Carrano Professional services	15	\$2.40 million	12%	\$2.68 million
247 NR	Verina Consulting Group LLC www.vcg-llc.com 2011	1011 US Hwy. 22, Suite 302 Bridgewater, 08807-2950 (908) 864-4400 (908) 864-4401	Robert Gan Environmental; small business	11	\$2.36 million	11%	\$2.61 million
248 223	Mountain Development Corp. www.mountaindevelopment.com 1979	Three Garret Mountain Plaza, Suite 204 Woodland Park, 07424 (973) 279-9000 (973) 279-3269	Michael Seeve, L. Robert Lieb Real estate	102	\$24 million	-89%	\$2.60 million
248 NR	The Peacock Inn www.thepeacockinn.com 2010(5)	20 Bayard Lane Princeton, 08540 (609) 924-1707 (609) 681-4025	Barry Sussman, Scott Sussman Hospitality	31	\$2.50 million	4%	\$2.60 million
250 NR	SmartSites www.smartsites.com 2011	45 Eisenhower, Suite 520 Paramus, 07652 (201) 870-6000 NA	Alex Melen, Michael Melen Professional services; small business	11	\$2.12 million	22%	\$2.59 million

Source: The companies. (1) Sales FYE Oct. 31, 2015 (2) As of Dec. 5, 2016, for corporate headquarters; manufacturing division remains at previous Dayton location. (3) AnnieMac Home Mortgage (4) Second location: One Gateway Center, Suite 210; Newark, 07102 (5) Originally est. 1911 and closed for complete renovation in 2016; the hotel re-opened in 2010. NA: Not Available. NR: Not Ranked. There is no charge to be included in NJBIZ lists. We assume that information provided by representatives is accurate and truthful. We are not responsible for the omission of organizations that do not respond to our requests for information. Information received after press deadline cannot be included. If you wish to be included in future lists visit www.njbiz.com/lists and click on "Complete Survey" or e-mail lists@njbiz.com. The list, or any parts of them, cannot be reproduced without written permission from NJBIZ. For more information on NJBIZ, please visit www.njbiz.com.

2017

A PROGRAM OF NJBIZ

FAST50

CELEBRATING THE DYNAMIC GROWTH OF NEW JERSEY COMPANIES

PRESENTED BY:



MAZARS

Has your company experienced
revenue growth from 2014-2016?

**To submit your nomination,
visit www.njbiz.com/events**

Questions? Please contact Anna Acquaviva
at aacquaviva@njbiz.com or (732) 246-5713.

**SPONSORSHIP OPPORTUNITIES
ARE AVAILABLE.**



Join the conversation!
#NJFAST50

NOMINATION DEADLINE: FRIDAY, SEPTEMBER 8

Major
Sponsors:

ARCHER
ATTORNEYS AT LAW

 **UnitedHealthcare**
Oxford



BREAKING DOWN THE BIG LIST

REVENUE LEADERS IN A VARIETY OF CATEGORIES

Our Numbers Add Up Do Yours?

Now Open to COMMERCIAL ACCOUNTS!

With some brokerage firms and banks paying 0.05% or less there isn't much to add. Put your cash in our Tiered Money Market Plus Account and watch the returns grow.

Money Market Plus

1.00% Interest Rate 1.00% APY* \$100,000 - \$199,999	1.25% Interest Rate 1.26% APY* \$200,000 - \$999,999	1.50% Interest Rate 1.51% APY* \$1,000,000 - \$2,000,000
--	--	--



kearnybank
For today. For tomorrow.

42 Banking Offices
1-800-273-3406
kearnybank.com

MEMBER FDIC



*APY=Annual Percentage Yield. APYs in effect as of 2/21/17 and subject to change without notice. Minimum daily balance of \$100,000 is required to earn interest and avoid a monthly service fee of \$25. Interest is not earned on balances up to \$99,999. Fees could reduce earnings. Transaction limitations apply. Deposit limits may apply. Accounts earn a blended rate on the tier requirements. New money only. New money means funds that are not on deposit with Kearny Bank. One account per depositor. See an account representative for details.



From left, Joseph Torcivia and Ben Torcivia Jr., co-presidents, Torcon Inc. — AARON HOUSTON

No. 23: Torcon Inc.

Founder's customer-first mindset still fuels growth at 50-year-old Red Bank construction firm

By BRETT JOHNSON

Torcon Inc.'s growing stature on the annual NJBIZ Top 250 Privately Held Companies list is easier to spot around the state — with the towering cranes and hard hats the company has brought to many sites recently — than a boom period for most companies might be.

Today, the construction management and general contracting firm is overseeing a number of high-profile projects in the region, such as the New Jersey Institute of Technology's sizable new wellness and events center. It also recently finished up some significant undertakings, such as building a 650,000-square-foot office in Lawrenceville for Bristol-Myers Squibb.

These are more feathers in the cap of a company that recently reached its 50th anniversary, which was cause for its co-presidents, Ben Torcivia Jr. and Joseph Torcivia, to celebrate the progress of the once-bootstrapped business. They said the thriving company owes it all to the legacy of their late father and the firm's founder, Benedict J. Torcivia Sr.

"Dad was driven to establish a customer-centric culture at Torcon, and it remains central to the success of our business," Ben Torcivia Jr. said. "We believe that doing quality work and

paying attention to what matters to our customers will allow us to maintain the long-term business relationships that are so important to us."

The brothers at the helm of the Red Bank-based company were recognized for their approach when they were named Contractor of the Year in 2013 by the ENR New York trade publication.

Joseph Torcivia, like his brother, thinks the firm's performance stems from its philosophy.

"We offer a level of sophistication needed to handle the most challenging and complex projects, and, as a privately-held company, we are user-friendly," he said. "Coming off a record pace in 2016, and with momentum continuing this year, Torcon is committed to the principles that have fueled the company's success."

Email to: bjohnson@njbiz.com

On Twitter: @ReporterBrett

ACCOUNTING

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

TFC Associates LLC

N.J. Employees 2017
33

Total revenue 2016
\$157,000,000

Total revenue 2015
\$155,000,000

Year Established
1995

Address
800 Main St.
Hackensack, NJ 07601-4851

Phone
(201) 678-1144

Company Email
staff4@tfc-associates.com

Website
www.tfc-associates.com

2

WithumSmith+Brown

N.J. Employees 2017
802

Total revenue 2016
\$145,500,000

Total revenue 2015
\$114,700,000

Year Established
1974

Address
506 Carnegie Center, Suite 400
Princeton, NJ

Phone
(609) 520-1188

Company Email
info@withum.com

Website
www.withum.com

3

Wiss & Co. LLP

N.J. Employees 2017
188

Total revenue 2016
\$37,000,000

Total revenue 2015
\$34,000,000

Year Established
1969

Address
354 Eisenhower Parkway
Livingston, NJ

Phone
(973) 994-9400

Company Email
wiss411@wiss.com

Website
www.wiss.com

4

Sax LLP

N.J. Employees 2017
114

Total revenue 2016
\$29,800,000

Total revenue 2015
\$45,100,000

Year Established
1956

Address
855 Valley Road, 3rd Floor
Clifton, NJ

Phone
(973) 472-6250

Company Email
info@saxllp.com

Website
www.saxllp.com

5

Untracht Early

N.J. Employees 2017
99

Total revenue 2016
\$26,071,547

Total revenue 2015
\$22,702,803

Year Established
1993

Address
325 Columbia Turnpike, Suite
202
Florham Park, NJ

Phone
(973) 408-6700

Company Email
info@untracht.com

Website
www.untracht.com

6

Sobel & Co. LLC CPAs

N.J. Employees 2017
126

Total revenue 2016
\$22,000,000

Total revenue 2015
\$19,500,000

Year Established
1956

Address
293 Eisenhower Parkway, Suite
290
Livingston, NJ

Phone
(973) 994-9494

Company Email
mail@sobel-cpa.com

Website
www.sobel-cpa.com

STRENGTH

IN CLIENT SERVICE

At WithumSmith+Brown, PC, our professionals dedicate themselves to empowering our clients with innovative tools and solutions to address their business needs. Our highly responsive teams of specialists offer deep industry expertise and a world-class service experience, helping our clients to grow and thrive — to **BE IN A POSITION OF STRENGTH**™.

Bill Hagaman, CPA, CGMA
Managing Partner, CEO

withum.com



withum 
AUDIT TAX ADVISORY

ACCOUNTING

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

7

Wilkin & Guttenplan P.C.

N.J. Employees 2017
99

Total revenue 2016
\$16,788,473

Total revenue 2015
\$15,620,555

Year Established
1983

Address
1200 Tices Lane
East Brunswick, NJ

Phone
(732) 846-3000

Company Email
info@wgcpas.com

Website
www.wgcpas.com

8

MSPC CPAs P.C.

N.J. Employees 2017
59

Total revenue 2016
\$11,200,000

Total revenue 2015
\$10,860,000

Year Established
1944

Address
340 North Ave., Suite 300
Cranford, NJ

Phone
(908) 272-7000

Company Email
jflannery@mssc-cpa.com

Website
www.mssc-cpa.com

9

Cowan, Guteski & Co. P.A.

N.J. Employees 2017
59

Total revenue 2016
\$11,055,855

Total revenue 2015
\$10,480,000

Year Established
1982

Address
40 Bey Lea Road, Suite A101
Toms River, NJ

Phone
(732) 349-6880

Company Email
dbagdzinski@cgteam.com

Website
www.CGteam.com

10

Meisel, Tuteur & Lewis P.C.

N.J. Employees 2017
55

Total revenue 2016
\$10,500,000

Total revenue 2015
\$10,000,000

Year Established
1946

Address
101 Eisenhower Parkway
Roseland, NJ

Phone
(973) 228-4600

Company Email
info@mtlcpa.com

Website
www.mtlcpa.com

11

Capaldi, Reynold & Pelosi P.A.

N.J. Employees 2017
64

Total revenue 2016
\$9,284,111

Total revenue 2015
\$8,949,796

Year Established
1935

Address
332 Tilton Road
Northfield, NJ

Phone
(609) 641-4000

Company Email
tlmarakos@capaldireynolds.com

Website
www.capaldireynolds.com

12

Holman Frenia Allison P.C.

N.J. Employees 2017
75

Total revenue 2016
\$8,075,000

Total revenue 2015
\$7,225,000

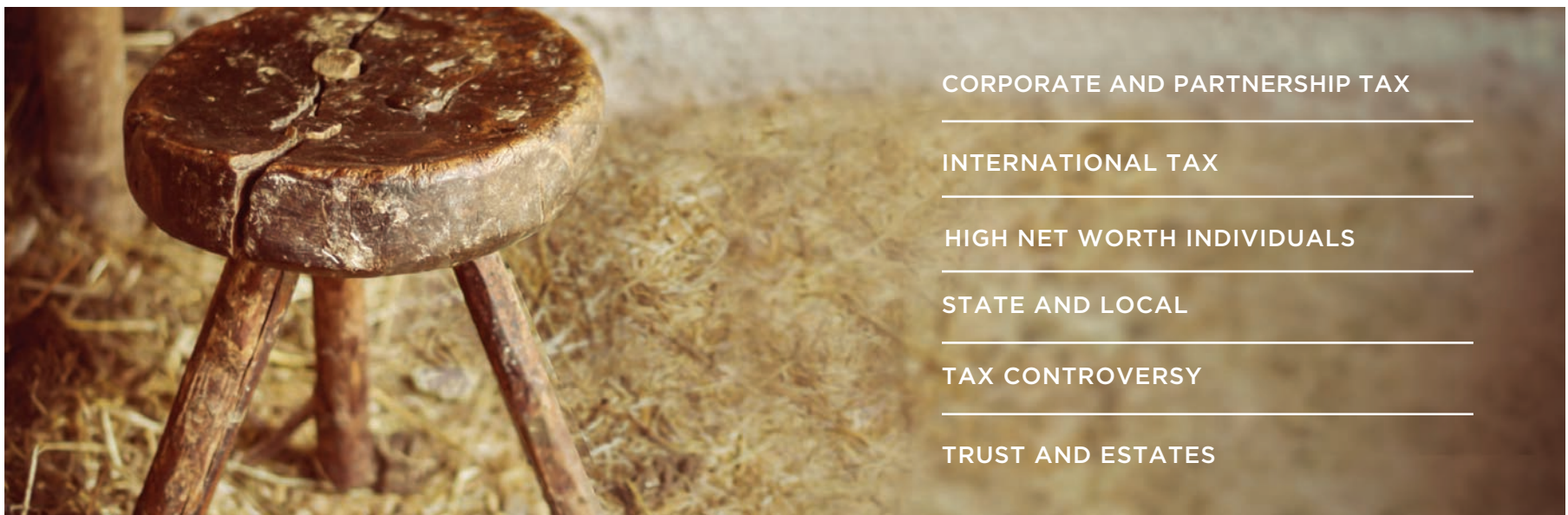
Year Established
1996

Address
680 Hooper Ave., Bldg B
Toms River, NJ

Phone
(732) 797-1333

Company Email
info@hfacpas.com

Website
www.hfacpas.com



CORPORATE AND PARTNERSHIP TAX

INTERNATIONAL TAX

HIGH NET WORTH INDIVIDUALS

STATE AND LOCAL

TAX CONTROVERSY

TRUST AND ESTATES

Like a three-legged stool, proper support provides balance...

More than technical proficiency, Marks Paneth's tax professionals bring a combination of deep industry knowledge, unparalleled client service and widely-recognized expertise to every engagement. These three critical supports help our clients thrive amid today's uncertain business environment.

With origins dating back to 1907 and a national ranking as the 30th largest accounting firm, we have a rich history providing audit, tax and advisory services - but remain on the cutting edge of developments affecting the industries we serve. As your business partner, we put those insights to work for you.

Marks Paneth - providing the support you need.

To learn more, visit markspaneth.com.

Steven Eliach, JD, LLM, TEP
Partner-in-Charge, Tax Services
212.503.6388
seliach@markspaneth.com

John N. Evans, CPA
Partner-in-Charge, New Jersey Office
973.630.5044
jevans@markspaneth.com

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

NEW YORK | NEW JERSEY | PENNSYLVANIA | WASHINGTON, DC | FLORIDA

© 2017 Marks Paneth LLP

FAMILY-OWNED

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

Wakefern Food Corp.

N.J. Employees 2017
3,727

Total revenue 2016
\$16,000,000,000

Total revenue 2015
\$15,936,489,553

Year Established
1946

Address
5000 Riverside Drive
Keasbey 08832

Phone
(732) 906-5932

Website
www.wakefern.com

2

Holman Enterprises

N.J. Employees 2017
2,400

Total revenue 2016
\$4,228,870,348

Total revenue 2015
\$3,335,650,615

Year Established
1924

Address
4001 Leadenhall Road
P.O. Box 5004
Mt. Laurel 08054

Phone
(856) 663-5200

Website
www.holmanauto.com

3

J.M. Huber Corp.

N.J. Employees 2017
53

Total revenue 2016
\$2,201,000,000

Total revenue 2015
\$1,884,500,000

Year Established
1883

Address
499 Thornall St.
Edison 08837-2220

Phone
(800) 753-2677

Company Email
info@huber.com

Website
www.huber.com

4

Goya Foods Inc.

N.J. Employees 2017
500

Total revenue 2016
\$1,400,000,000

Total revenue 2015
\$1,400,000,000

Year Established
1936

Address
350 County Road
Jersey City 07307

Phone
(201) 348-4900

Website
www.goya.com

5

Inserra Supermarkets Inc.

N.J. Employees 2017
4,131

Total revenue 2016
\$1,279,000,000

Total revenue 2015
\$1,229,000,000

Year Established
1954

Address
20 Ridge Road
Mahwah 07430

Phone
(201) 828-5100

6

NFI

N.J. Employees 2017
960

Total revenue 2016
\$1,250,000,000

Total revenue 2015
\$1,200,000,000

Year Established
1932

Address
1515 Burnt Mill Road
Cherry Hill 08003

Phone
(877) 785-3112

Company Email
contactus@nfiindustries.com

Website
www.nfiindustries.com

7

Bayada Home Health Care

N.J. Employees 2017
6,412

Total revenue 2016
\$1,095,495,819

Total revenue 2015
\$1,061,000,000

Year Established
1975

Address
290 Chester Ave.
Moorestown 08057

Phone
(856) 231-1000

Company Email
info@bayada.com

Website
www.bayada.com

8

Amneal Pharmaceuticals LLC

N.J. Employees 2017
681

Total revenue 2016
\$1,000,000,000

Total revenue 2015
\$866,000,000

Year Established
1998

Address
400 Crossing Blvd.
Bridgewater 08807

Phone
(908) 947-3120

Company Email
BusinessDevelopment@amneal.com

Website
www.amneal.com

9

Fedway Associates and Affiliated Cos.

N.J. Employees 2017
600

Total revenue 2016
\$852,000,000

Total revenue 2015
\$825,000,000

Year Established
1934

Address
20 North Ave. E.
Elizabeth 07201

Phone
(973) 624-6444

Website
www.fedway.com

10

Allied Beverage Group

N.J. Employees 2017
835

Total revenue 2016
\$800,000,000

Total revenue 2015
\$775,000,000

Year Established
1933

Address
600 Washington Ave.
Carlstadt 07072

Phone
(201) 842-6200

Company Email
info@alliedbeverage.com

Website
www.alliedbeverage.com

11

Weeks Marine Inc.

N.J. Employees 2017
780

Total revenue 2016
\$780,021,000

Total revenue 2015
\$732,924,000

Year Established
1919

Address
4 Commerce Drive
Cranford 07016

Phone
(908) 272-4010

Company Email
weeks.marine.corporate@weeksmarine.com

Website
www.weeksmarine.com

12

Torcon Inc.

N.J. Employees 2017
240

Total revenue 2016
\$540,000,000

Total revenue 2015
\$388,400,000

Year Established
1965

Address
328 Newman Springs Road
Red Bank 07701

Phone
(732) 704-9800

Company Email
vip@torcon.com

Website
www.torcon.com



FoodBizNJ

Conference • Networking • Marketplace

Save the Date!

October 24, 2017

The Palace at Somerset Park, Somerset, NJ

FoodBizNJ will feature all day tastings from New Jersey food and beverage entrepreneurs as well as information sessions including speakers and panel discussions relevant to food and beverage producers, restaurants and food retailers.

Register today at www.njbiz.com/events

NJBIZ is currently accepting topic ideas.
To submit your idea, please visit www.njbiz.com/events

Sponsorship and Marketplace Exhibitor Information:
Contact Damon Riccio at 732-246-5715.

SPONSORED BY:

COHN REZNICK
ACCOUNTING • TAX • ADVISORY

M MAZARS



To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

Amneal Pharmaceuticals LLC

N.J. Employees 2017
681

Total revenue 2016
\$1,000,000,000

Total revenue 2015
\$866,000,000

Year Established
1998

Address
400 Crossing Blvd.
Bridgewater, NJ 08807

Phone
(908) 947-3120

Company Email
BusinessDevelopment@amneal.com

Website
www.amneal.com

2

Aurobindo Pharma USA Inc.

N.J. Employees 2017
600

Total revenue 2016
\$855,243,781

Total revenue 2015
\$2,128,000

Year Established
1986

Address
279 Princeton-Hightstown Road
East Windsor, NJ 08520-1401

Phone
(732) 839-9400

Company Email

Website
www.aurobindousa.com

3

Summit Medical Group

N.J. Employees 2017
2,472

Total revenue 2016
\$563,400,000

Total revenue 2015
\$463,400,000

Year Established
1929

Address
1 Diamond Hill Road
Berkeley Heights, NJ 07922-2104

Phone
(908) 273-4300

Company Email

Website
www.smgnj.com

4

TFC Associates LLC

N.J. Employees 2017
33

Total revenue 2016
\$157,000,000

Total revenue 2015
\$155,000,000

Year Established
1995

Address
800 Main St.
Hackensack, NJ 07601-4851

Phone
(201) 678-1144

Company Email
staff4@tfc-associates.com

Website
www.tfc-associates.com

5

Meeting Alliance

N.J. Employees 2017
20

Total revenue 2016
\$42,144,350

Total revenue 2015
\$51,900,000

Year Established
1999

Address
14 Main St.
Robbinsville, NJ 08691

Phone
(609) 208-1908

Company Email
info@meetingalliance.com

Website
www.meetingalliance.com

6

Vitals

N.J. Employees 2017
97

Total revenue 2016
\$27,584,387

Total revenue 2015
\$24,932,080

Year Established
2007

Address
160 Chubb Ave., Suite 301
Lyndhurst, NJ 07071

Phone
(201) 842-0760

Company Email
info@vitals.com

Website
www.vitals.com

7

Elusys Therapeutics Inc.

N.J. Employees 2017
21

Total revenue 2016
\$26,500,000

Total revenue 2015
\$12,200,000

Year Established
1998

Address
25 Riverside Drive
Pine Brook, NJ 07058

Phone
(973) 808-0222

Company Email
info@elusys.com

Website
www.elusys.com

8

Shore Health Group P.C

N.J. Employees 2017
213

Total revenue 2016
\$18,764,726

Total revenue 2015
\$15,013,720

Year Established
1999

Address
1659 Route 88, Suite 2B
Brick, NJ 08724

Phone
(732) 458-1211

Company Email
tcrooks@coastalhealthcarenj.com

Website
www.coastalhealthcarenj.com

9

Fitness Coaching LLC

N.J. Employees 2017
11

Total revenue 2016
\$104,000

Total revenue 2015
\$85,000

Year Established
1996

Phone
(862) 251-8989

Company Email
lmm@fitnesscoachingllc.com

Website
www.fitnesscoachingllc.com

— A PROGRAM OF NJBIZ —

BUSINESS OF THE YEAR

Presented by:

EISNERAMPER

*Shining the Spotlight on the
New Jersey Business Community*

CATEGORIES OF RECOGNITION:

Business of the Year
(1-50, 51-100, 101+ employees)

Corporate Citizen of the Year
Emerging Business of the Year

NOMINATION DEADLINE:

FRIDAY, SEPTEMBER 15

Submit a nomination online: njbiz.com/bizoftheyear

SPONSORSHIPS ARE AVAILABLE

Contact Tom Hughes at thughes@njbiz.com or 732-246-5729.

Major Sponsors:

Jersey Central
Power & Light
A FirstEnergy Company

 **Santander**

LARGEST EMPLOYERS

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2017 employees.

1
Saker ShopRites Inc.
N.J. Employees 2017
 8,600
Total revenue 2016
 \$1,914,777,000
Total revenue 2015
 \$1,784,431,000
Year Established
 1958
Address
 922 Route 33, Building 6,
 Suite 1
 Freehold, NJ 07728
Phone
 (732) 462-4700

2
Bayada Home Health Care
N.J. Employees 2017
 6,412
Total revenue 2016
 \$1,095,495,819
Total revenue 2015
 \$1,061,000,000
Year Established
 1975
Address
 290 Chester Ave.
 Moorestown, NJ 08057
Phone
 (856) 231-1000
Company Email
 info@bayada.com
Website
 www.bayada.com

3
Doherty Enterprises Inc.
N.J. Employees 2017
 6,200
Total revenue 2016
 \$495,318,607
Total revenue 2015
 \$481,006,268
Year Established
 1985
Address
 7 Pearl Court
 Allendale, NJ 07401
Phone
 (201) 818-4669
Website
 www.dohertyinc.com

4
Inserra Supermarkets Inc.
N.J. Employees 2017
 4,131
Total revenue 2016
 \$1,279,000,000
Total revenue 2015
 \$1,229,000,000
Year Established
 1954
Address
 20 Ridge Road
 Mahwah, NJ 07430
Phone
 (201) 828-5100

5
Wakefern Food Corp.
N.J. Employees 2017
 3,727
Total revenue 2016
 \$16,000,000,000
Total revenue 2015
 \$15,936,489,553
Year Established
 1946
Address
 5000 Riverside Drive
 Keasbey, NJ 08832
Phone
 (732) 906-5932
Website
 www.wakefern.com

6
DialAmerica Marketing Inc.
N.J. Employees 2017
 3,096
Total revenue 2016
 \$108,000,000
Total revenue 2015
 \$125,000,000
Year Established
 1976
Address
 960 MacArthur Blvd.
 Mahwah, NJ 07495
Phone
 (201) 327-0200
Company Email
 info@dialamerica.com
Website
 www.dialamerica.com

“

Triton Benefits and HR Solutions saved my company over \$80,000 on healthcare coverage.

★★★★★

”

Dennis Caparelli, VP, Contech Systems, Inc.

- ✓ Industry benchmarking
- ✓ ADP broker partner
- ✓ Over \$200 million in managed premiums
- ✓ Cost-saving programs (save up to 25%)
- ✓ We work with all major carriers



TRITON
 BENEFITS & HR SOLUTIONS
1-800-OKTRITON
TritonHR.com

LARGEST EMPLOYERS

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2017 employees.

7

HomeBridge Financial Services Inc.

N.J. Employees 2017
3,000

Total revenue 2016
\$468,000,000

Total revenue 2015
\$414,200,000

Year Established
1989

Address
194 Wood Ave. S., 9th Floor
Iselin, NJ 08830

Phone
(732) 738-7100

Company Email
customerservice@
HomeBridge.com

Website
www.homebridge.com

8

New England Motor Freight Inc.

N.J. Employees 2017
2,850

Total revenue 2016
\$389,000,000

Total revenue 2015
\$388,000,000

Year Established
1918

Address
1-71 North Ave. E.
Elizabeth, NJ 07201

Phone
(908) 965-0100

Company Email
www.nemf.com

Website
www.nemf.com

9

SOS Security LLC

N.J. Employees 2017
2,750

Total revenue 2016
\$272,500,000

Total revenue 2015
\$201,000,000

Year Established
1969

Address
1 Security Plaza,
1915 Route 46 East
Parsippany, NJ 07054

Phone
(973) 402-6600

Company Email
esilverman@sossecurity.com

Website
www.sossecurity.com

10

Pomptonian Food Service

N.J. Employees 2017
2,599

Total revenue 2016
\$80,900,300

Total revenue 2015
\$79,274,174

Year Established
1959

Address
3 Edison Place
Fairfield, NJ 07004

Phone
(973) 882-8070

Company Email
comments@pomptonian.com

Website
www.pomptonian.com

11

NJM Insurance Group

N.J. Employees 2017
2,552

Total revenue 2016
\$1,810,786,819

Total revenue 2015
\$1,766,819,996

Year Established
1913

Address
301 Sullivan Way
West Trenton, NJ 08628

Phone
(609) 883-1300

Company Email
info@njm.com

Website
www.njm.com

12

Summit Medical Group

N.J. Employees 2017
2,472

Total revenue 2016
\$563,400,000

Total revenue 2015
\$463,400,000

Year Established
1929

Address
1 Diamond Hill Road
Berkeley Heights, NJ 07922-
2104

Phone
(908) 273-4300

Website
www.smgnj.com



PAYROLL | **HR SYSTEMS**
TIME & ATTENDANCE

SIMPLY EFFICIENT SOLUTIONS

Call: 800-600-5257

2 Springside Road, Mt. Holly, NJ 08060 - © Primepoint, LLC 2017

www.primepoint.com/LearnMore

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1**McElroy, Deutsch, Mulvaney & Carpenter LLP****N.J. Employees 2017**
261**Total revenue 2016**
\$118,800,000**Total revenue 2015**
\$118,500,000**Year Established**
1983**Address**
1300 Mount Kemble Ave.**Phone**
(973) 993-8100**Company Email**
info@mdmc-law.com**Website**
www.mdmc-law.com**2****Gibbons P.C.****N.J. Employees 2017**
269**Total revenue 2016**
\$102,353,000**Total revenue 2015**
\$108,045,000**Year Established**
1926**Address**
One Gateway Center**Phone**
(973) 596-4500**Company Email**
firm@gibbonslaw.com**Website**
www.gibbonslaw.com**3****Archer & Greiner P.C.****N.J. Employees 2017**
318**Total revenue 2016**
\$92,268,614**Total revenue 2015**
\$86,331,250**Year Established**
1928**Address**
1 Centennial Square**Phone**
(856) 795-2121**Company Email**
marketing@archerlaw.com**Website**
www.archerlaw.com**4****Sills Cummis & Gross P.C.****N.J. Employees 2017**
276**Total revenue 2016**
\$86,500,000**Total revenue 2015**
\$84,900,000**Year Established**
1971**Address**
The Legal Center, One Riverfront Plaza**Phone**
(973) 643-7000**Company Email**
sillsmail@sillscummis.com**Website**
www.sillscummis.com**5****Chiesa Shahinian & Giantomasi P.C.****N.J. Employees 2017**
243**Total revenue 2016**
\$65,000,000**Total revenue 2015**
\$65,600,000**Year Established**
1972**Address**
One Boland Drive**Phone**
(973) 325-1500**Company Email**
info@csglaw.com**Website**
www.csglaw.com**6****Connell Foley LLP****N.J. Employees 2017**
210**Total revenue 2016**
\$55,000,000**Total revenue 2015**
\$57,600,000**Year Established**
1938**Address**
56 Livingston Ave.**Phone**
(973) 535-0500**Company Email**
info@connellfoley.com**Website**
www.connellfoley.com**7****Greenbaum, Rowe, Smith & Davis****N.J. Employees 2017**
188**Total revenue 2016**
\$46,990,000**Total revenue 2015**
\$44,727,000**Year Established**
1914**Address**
99 Wood Ave. S.**Phone**
(732) 549-5600**Company Email**
info@greenbaumlaw.com**Website**
www.greenbaumlaw.com**8****Porzio Bromberg & Newman P.C.****N.J. Employees 2017**
145**Total revenue 2016**
\$38,809,777**Total revenue 2015**
\$38,578,797**Year Established**
1962**Address**
100 Southgate Parkway**Phone**
(973) 538-4006**Company Email**
info@pbnlaw.com**Website**
www.pbnlaw.com**9****Brach Eichler LLC****N.J. Employees 2017**
165**Total revenue 2016**
\$35,785,338**Total revenue 2015**
\$33,323,794**Year Established**
2009**Address**
101 Eisenhower Parkway**Phone**
(973) 228-5700**Website**
www.bracheichler.com**10****Scarinci Hollenbeck LLC****N.J. Employees 2017**
115**Total revenue 2016**
\$25,200,000**Total revenue 2015**
\$24,800,000**Year Established**
1988**Address**
1100 Valley Brook Ave.**Phone**
(201) 896-4100**Company Email**
info@scarincihollenbeck.com**Website**
www.scarincihollenbeck.com**11****Mandelbaum Salsburg****N.J. Employees 2017**
125**Total revenue 2016**
\$22,100,000**Total revenue 2015**
\$22,400,000**Year Established**
1930**Address**
3 Becker Farm Road, Suite 105**Phone**
(973) 736-4600**Company Email**
info@lawfirm.ms**Website**
www.lawfirm.ms**12****Davison, Eastman, Munoz, Lederman & Paone****N.J. Employees 2017**
65**Total revenue 2016**
\$10,110,921**Total revenue 2015****Year Established**
1988**Address**
100 Willow Brook Road**Phone**
(732) 462-7170**Website**
www.demlplaw.com

REGISTRATION NOW OPEN!

A program of NJBIZ

CFO OF THE YEAR AWARDS | 2017

PRESENTING SPONSOR: **withum**⁺
AUDIT TAX ADVISORY

Join us for the 2017 CFO of the Year
awards breakfast reception...

When: Tuesday, October 10TH

Time: 8:00AM - 10:30AM

Where: The Palace at Somerset

The winners in each category will be announced live at the ceremony!

To reserve your seats or upgrade to a corporate table of 12,
please visit njbiz.com/events

For more information please email Anna Acquaviva
at aacquaviva@njbiz.com or call (732) 246-5716.

SPONSORSHIP OPPORTUNITIES AVAILABLE!

Please call (732) 246-5729 for more information.

RSVP DEADLINE TUESDAY, OCTOBER 3RD

*Seats cannot be guaranteed after RSVP deadline
and are subject to rate increase after 10/3/2017.*

Major Sponsors:



Congratulations to the 2017 CFO of the Year Finalists!

NONPROFIT ORGANIZATION - LARGE

Don Holford, Preferred Behavioral
Health Group of New Jersey

David Hughes, Shore Medical Center

Mary Kelly, The Arc of Union County, Inc.

Tamour Kousha, New Jersey
Community Development Corporation

Kathleen Powers, The Matheny School
& Hospital, Inc.

Veronica Zeichner, Hudson County
Community College

NONPROFIT ORGANIZATION - SMALL

Michael Andreas, Jewish Vocational
Service of MetroWest

Samuel Frisby, YMCA of Trenton

John Garton, Habitat for Humanity of Burlington
County & Greater Trenton-Princeton, Inc.

Tony Gizzi, Girl Scouts of Central & Southern NJ

Dina O'Keefe, Morris County Chamber of Commerce

Lois Penn, Child Care Connection

PRIVATE COMPANY WITH REVENUES OVER \$50MM

Lorraine Azzinarol, Aspire Technology Partners, LLC

Bill Fahrback, Workwave

Steve Grabell, NFI

Anthony Gulotta, SKIDATA, Inc

Allen Lane, Solix, Inc.

Adam Raiken, MetLife Stadium

Andrew Wood, J. Fletcher Creamer & Son, Inc.

PRIVATE COMPANY WITH REVENUES UP TO \$50MM

Richard Aguinaldo, TrialScope, Inc.

Gary Finkel, TenFour

John Keane, Jr., Sunnyside Manor, Inc.

Chris Mavros, Case Real Estate Capital LLC

Paul Shust, Pro-Tech Energy Solutions LLC

Dolores Woodington, Take Flight Learning

PUBLIC COMPANY

Jeffrey J. Carfora, Peapack-Gladstone Bank

Glenn Coleman, Integra LifeSciences

Mark Guinan, Quest Diagnostics

David Pearson, Vonage

RISING STAR

Robert Capko, Middlesex Water Company

Justin D'Onofrio, Platform Specialists

Milind Patel, Parker Ibrahim & Berg LLC

MANUFACTURING

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

J.M. Huber Corp.

N.J. Employees 2017
53

Total revenue 2016
\$2,201,000,000

Total revenue 2015
\$1,884,500,000

Year Established
1883

Address
499 Thornall St.
Edison, NJ 08837

Phone
(800) 753-2677

Company Email
info@huber.com

Website
www.huber.com

2

**Amneal
Pharmaceuticals LLC**

N.J. Employees 2017
681

Total revenue 2016
\$1,000,000,000

Total revenue 2015
\$866,000,000

Year Established
1998

Address
400 Crossing Blvd.
Bridgewater

Phone
908) 947-3120

Company Email
BusinessDevelopment@
amneal.com

Website
www.amneal.com

3

**The Promotion
In Motion Cos. Inc.**

N.J. Employees 2017
750

Total revenue 2016
\$350,000,000

Total revenue 2015
\$320,000,000

Year Established
1979

Address
25 Commerce Drive
Allendale, NJ 07401

Phone
(201) 784-5800

Company Email
mail@promotioninmotion.com

Website
www.promotioninmotion.com

4

**Thermwell Products
Co. Inc.**

N.J. Employees 2017
900

Total revenue 2016
\$200,000,000

Total revenue 2015
\$150,000,000

Year Established
1950

Address
420 Route 17 S.
Mahwah

Phone
(201) 684-4400

Company Email
support@frostking.com

Website
www.frostking.com

5

TFC Associates LLC

N.J. Employees 2017
33

Total revenue 2016
\$157,000,000

Total revenue 2015
\$155,000,000

Year Established
1995

Address
800 Main St.
Hackensack, NJ 07601

Phone
(201) 678-1144

Company Email
staff4@tfc-associates.com

Website
www.tfc-associates.com

6

MaxLite

N.J. Employees 2017
164

Total revenue 2016
\$113,592,000

Total revenue 2015
\$116,950,000

Year Established
1993

Address
12 York Ave.
West Caldwell

Phone
(973) 244-7300

Company Email
info@maxlite.com

Website
www.maxlite.com

The "Monday" Face
Whether Or Not Your Team Experiences
"A Case Of The Mondays" Is Up To You!

One measly pot of burnt brew won't keep your employees happy and productive throughout the day. We transform lethargic Mondays into festive Fridays with our custom coffee services.

Visit The link Below For A Free Coffee Lovers Package!

Great Coffee  **Bad Coffee**
Innovation In Every Cup

www.QualityExpressCoffee.com/Monday

866-4-JAVA-2U

STATE OF AFFAIRS
with **STEVE ADUBATO**

Weekends

THIRTEEN  **NJTV**  **Fios1 NEWS**  **WHYY** 

www.SteveAdubato.org  /SteveAdubatoPhD  @SteveAdubato  SteveAdubatoPhD

Funding provided by:

MANUFACTURING

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

<p>7</p> <p>MICRO</p> <p>N.J. Employees 2017 460</p> <p>Total revenue 2016 \$95,700,000</p> <p>Total revenue 2015 \$90,935,000</p> <p>Year Established 1945</p> <p>Address 140 Belmont Drive Somerset, NJ 08873</p> <p>Phone 08873-1204</p> <p>Company Email (732) 302-0800</p> <p>Website www.microstamping.com</p>	<p>8</p> <p>Weir Welding Company Inc.</p> <p>N.J. Employees 2017 40</p> <p>Total revenue 2016 \$66,585,000</p> <p>Total revenue 2015 \$44,500,000</p> <p>Year Established 1961</p> <p>Address 316 12th St. Carlstadt, NJ 07072</p> <p>Phone (201) 939-2284</p> <p>Company Email info@weirwelding.com</p> <p>Website www.weirwelding.com</p>	<p>9</p> <p>Strato Inc.</p> <p>N.J. Employees 2017 117</p> <p>Total revenue 2016 \$55,000,000</p> <p>Total revenue 2015 \$54,000,000</p> <p>Year Established 1973</p> <p>Address 100 New England Ave. Piscataway, NJ 08854</p> <p>Phone (732) 981-1515</p> <p>Company Email customerservice@stratoinc.com</p> <p>Website www.stratoinc.com</p>	<p>10</p> <p>Global Business Dimensions Inc.</p> <p>N.J. Employees 2017 12</p> <p>Total revenue 2016 \$51,297,044</p> <p>Total revenue 2015 \$55,430,894</p> <p>Year Established 1994</p> <p>Address 220 W. Parkway, Unit 8 Pompton Plains, NJ</p> <p>Phone (973) 831-5866</p> <p>Company Email sales@globalbd.com</p> <p>Website www.globalbd.com</p>	<p>11</p> <p>Laird & Co.</p> <p>N.J. Employees 2017 39</p> <p>Total revenue 2016 \$49,000,000</p> <p>Total revenue 2015 \$49,000,000</p> <p>Year Established 1780</p> <p>Address 1 Laird Road Scobeyville, NJ</p> <p>Phone (732) 542-0312</p> <p>Company Email sales@lairdandcompany.com</p> <p>Website www.lairdandcompany.com</p>	<p>12</p> <p>Absecon Mills Inc.</p> <p>N.J. Employees 2017 88</p> <p>Total revenue 2016 \$44,000,000</p> <p>Total revenue 2015 \$40,000,000</p> <p>Year Established 1978</p> <p>Address 901 W. Aloe St. Cologne, NJ</p> <p>Phone (609) 965-5373</p> <p>Company Email info@absecon.com</p> <p>Website www.absecon.com</p>
--	---	--	--	---	--

BETTER HEALTH. BETTER LIFE.

Physical Therapy | Pain Management | Chiropractic | Stem Cell Therapy
Acupuncture | Nutrition/Weight Loss | Massage Therapy | CranioSacral
Therapy | Biofeedback Therapy | Hormone Optimization | Skin Rejuvenation



**Dr. Vincent Sferra, DC, DIBCN
CLINIC DIRECTOR**

**NMR
NATURAL MEDICINE
& REHABILITATION**
Branchburg Commons, Bld. #1
3322 US Highway 22 West
Branchburg, NJ 08876
908-252-0242 | www.NMRnj.com

**NMR
NATURAL MEDICINE
REHABILITATION &
PAIN MANAGEMENT**
399 Campus Drive, 1st Floor
Somerset, NJ 08873
732-993-6050 | www.NMRpm.com

Call for a free new patient consultation.

**WHY ARE SHARKS ATTRACTED TO
BOTTLE WATER COOLERS?**



A. The dirty 5 gallon plastic water bottles.
B. The algae and bacteria that grows inside a bottled water cooler.
C. Not really sure.

PLAY IT SAFE!

Pure Water Technology is bottleless (no plastic bottles) and our patented oxidation process eliminates algae and bacteria. We provide you with an unlimited supply of pure and delicious water, we're a **GO-GREEN** product!

**CALL
888-514-5945**

**PURE WATER TECHNOLOGY.
& PUREBREW COFFEE**



MINORITY-OWNED

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

SHI International Corp.

N.J. Employees 2017
1739

Total revenue 2016
\$7,500,000,000

Total revenue 2015
\$6,800,000,000

Year Established
1989

Address
290 Davidson Ave., Somerset, NJ 08873

Phone
(888) 764-8888

Website
www.shi.com

2

Goya Foods Inc.

N.J. Employees 2017
500

Total revenue 2016
\$1,400,000,000

Total revenue 2015
\$1,400,000,000

Year Established
1936

Address
350 County Road, Jersey City, NJ 07307

Phone
(201) 348-4900

Website
www.goya.com

3

Aurobindo Pharma USA Inc.

N.J. Employees 2017
600

Total revenue 2016
\$855,243,781

Total revenue 2015
\$2,128,000

Year Established
1986

Address
279 Princeton-Hightstown Road,
East Windsor, NJ 08520-1401

Phone
(732) 839-9400,

Toll-Free Phone
(866) 850-2876

Website
www.aurobindousa.com

4

Collabera

Total revenue 2016
\$440,000,000

Total revenue 2015
\$525,000,000

Year Established
1991

Address
25 Airport Road, Morristown, NJ 07960-4624

Phone
(973) 889-5200

Company Email
info@collabera.com

Website
www.collabera.com

5

Artech Information Systems LLC

N.J. Employees 2017
59

Total revenue 2016
\$434,000,000

Total revenue 2015
\$381,121,422

Year Established
1992

Address
360 Mt. Kemble Ave., Suite 2000
Morristown, NJ 07960

Phone
(973) 998-2500, **Company Email**

Company Email
marketing@artechinfo.com

Website
www.artechinfo.com

6

Ferreira Construction Co. Inc.

N.J. Employees 2017
934

Total revenue 2016
\$397,100,000

Total revenue 2015
\$304,500,000

Year Established
1988

Address
31 Tannery Road, Branchburg, NJ 08876

Phone
(908) 534-8655, **Company Email**

Company Email
fc@ferreiraconstruction.com

Website
www.ferreiraconstruction.com

7

Deep Foods Inc.

N.J. Employees 2017
420

Total revenue 2016
\$304,000,000

Total revenue 2015
\$280,000,000

Year Established
1977

Address
1090 Springfield Road, 1st Floor, Union, NJ
07083-8119

Phone
(908) 810-7500

Company Email
cservice@deepfoods.com

Website
www.deepfoods.com

8

DIVERSANT

N.J. Employees 2017
51

Total revenue 2016
\$171,611,584

Total revenue 2015
\$120,745,803

Year Established
2005

Address
331 Newman Springs Road, Building 3, Suite 350,
Red Bank, NJ 07701-5334

Phone
(732) 222-1250

Company Email
marketing@diversant.com

Website
www.diversant.com

9

Foremost Groups Inc.

N.J. Employees 2017
75

Total revenue 2016
\$166,000,000

Total revenue 2015
\$166,000,000

Year Established
1988

Address
906 Murray Road, Suite 2, East Hanover, NJ
07936-2202

Phone
(973) 428-0400

Company Email
marketing@foremostgroups.com

Website
www.foremostgroups.com

10

Compunnel Software Group Inc.

N.J. Employees 2017
50

Total revenue 2016
\$142,301,238

Total revenue 2015
\$112,646,097

Year Established
1994

Address
103 Morgan Lane, Suite 102, P.O. Box 3300,
Plainsboro, NJ 08536

Phone
(609) 606-9010

Company Email
csgbiz@compunne.com

Toll-Free Phone
(800) 696-8128

Website
www.compunnel.com

11

Marlabs Inc.

N.J. Employees 2017
74

Total revenue 2016
\$113,000,000

Total revenue 2015
\$95,000,000

Year Established
1996

Address
1 Corporate Place S., Piscataway,
NJ 08854-6141

Phone
(732) 694-1000

Company Email
contact@marlabs.com

Website
www.marlabs.com

12

Yorktel

N.J. Employees 2017
126

Total revenue 2016
\$110,675,000

Total revenue 2015
\$106,939,436

Year Established
1985

Address
81 Corbett Way, Eatontown, NJ 07724

Phone
(732) 413-6000

Company Email
knowmore@yorktel.com

Toll-Free Phone
(866) 836-8463

Website
www.yorktel.com

OLDEST COMPANIES

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by year established.

1

Laird & Co.

Year Established
1780

N.J. Employees 2017
39

Total revenue 2016
\$49,000,000

Total revenue 2015
\$49,000,000

Address
1 Laird Road, Scobeyville, NJ 07724

Phone
(732) 542-0312

Company Email
sales@lairdandcompany.com

Website
www.lairdandcompany.com

2

The Cumberland Insurance Group

Year Established
1844

N.J. Employees 2017
112

Total revenue 2016
\$118,528,229

Total revenue 2015
\$119,148,016

Address
633 Shiloh Pike, Bridgeton, NJ 08302

Phone
(856) 451-4050

Company Email
mailto:generalinquiries@cumberlandgroup.com

Website
www.cumberlandgroup.com

3

McCarter & English LLP

Year Established
1844

N.J. Employees 2017
303

Total revenue 2015
\$233,000,000

Address
Four Gateway Center, 100 Mulberry St.
Newark, NJ 07102-4056

Phone
(973) 622-4444

Company Email
info@McCarter.com

Website
www.mccarter.com

Footnotes
Total revenue 2016: WND

4

Wm. Blanchard Co.

Year Established
1860

N.J. Employees 2017
111

Total revenue 2016
\$164,435,595

Total revenue 2015
\$91,295,958

Address
199 Mountain Ave., P.O. Box 298, Springfield,
NJ 07081

Phone
(973) 376-9100

Company Email
info@wmb Blanchard.com

Website
www.wmb Blanchard.com

5

Mott MacDonald

Year Established
1866

N.J. Employees 2017
436

Total revenue 2016
\$2,160,700,000

Total revenue 2015
\$579,836,931

Address
111 High Ave. S., Iselin, NJ 08830-4112

Phone
(973) 379-3400

Company Email
corporate-americas@mottmac.com

Website
www.mottmac.com/americas

6

T.C. Irons Insurance Agency

Year Established
1872

N.J. Employees 2017
21

Total revenue 2016
\$4,865,350

Total revenue 2015
\$4,747,199

Address
230 High St., P.O. Box 158, Burlington, NJ 08016

Phone
(609) 387-0606

Company Email
tirons@tcirons.com

Website
www.tcirons.com

7

Manasquan Bank

Year Established
1874

N.J. Employees 2017
140

Total revenue 2016
\$40,844,000

Total revenue 2015
\$37,996,000

Address
2221 Landmark Place, P.O. Box E, Wall Township,
NJ 08136

Phone
(732) 223-4500

Company Email
manasquanbank.com

Website
www.manasquanbank.com

8

Capehart & Scatchard P.A.

Year Established
1876

N.J. Employees 2017
175

Address
8000 Midlantic Drive, Suite 300S
P.O. Box 5016, Mount Laurel, NJ 08054-5016

Phone
(856) 234-6800

Company Email
lawyers@capehart.com

Website
www.capehart.com

9

Riker Danzig Scherer Hyland & Perretti LLP

Year Established
1882

N.J. Employees 2017
209

Address
Headquarters Plaza, 1 Speedwell Ave.,
Morristown, NJ 07962-1981

Phone
(973) 538-0800

Company Email
info@riker.com

Website
www.riker.com

10

J.M. Huber Corp.

Year Established
1883

N.J. Employees 2017
53

Total revenue 2016
\$2,201,000,000

Total revenue 2015
\$1,884,500,000

Address
499 Thornall St., Edison, NJ 08837-2220

Phone
(800) 753-2677

Company Email
info@huber.com

Website
www.huber.com

11

Amboy Bank

Year Established
1888

N.J. Employees 2017
266

Total revenue 2016
\$99,081,000

Total revenue 2015
\$100,801,000

Address
3590 Route 9 S., Old Bridge, NJ 08857-2765

Phone
(732) 591-8700

Company Email
mailbox@amboybank.com

Website
www.amboybank.com

12

Hanovia Specialty Lighting LLC

Year Established
1905

N.J. Employees 2017
20

Total revenue 2016
\$3,000,000

Total revenue 2015
\$3,000,000

Address
6 Evans St., Fairfield, NJ 07004

Phone
(973) 651-5510

Company Email
sales@hanovia-uv.com

Website
www.hanovia-uv.com

SMALLEST EMPLOYERS

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2017 employees.

1

3E Public Relations

N.J. Employees 2017
10

Total revenue 2016
\$2,250,000

Total revenue 2015
\$2,000,000

Year Established
1987

Address
219 Changebridge Road
Montville, NJ 07045

Phone
(973) 402-9393

Company Email
info@3EPR.com

Website
www.3EPR.com

2

Accordant Co.

N.J. Employees 2017
10

Total revenue 2016
\$10,000,000

Total revenue 2015
\$10,000,000

Year Established
2005

Address
365 South St., Suite 100
Morristown, NJ 07960

Phone
(973) 887-8900

Company Email
services@accordantco.com

Website
www.accordantco.com

3

Boro Sawmill & Timber Co.

N.J. Employees 2017
10

Total revenue 2016
\$3,850,000

Total revenue 2015
\$2,750,000

Year Established
1925

Address
139 Ryerson Ave.
Wayne, NJ 07470

Phone
(973) 832-4607

Company Email
info@borosawmill.com

Website
www.borosawmill.com

4

CMDS

N.J. Employees 2017
10

Total revenue 2016
\$2,100,000

Total revenue 2015
\$2,100,000

Year Established
2002

Address
265 Route 34, Bldg. 2
Colts Neck, NJ 07722

Phone
(732) 706-5555

Company Email
chris@cmdsonline.com

Website
www.cmdsonline.com

5

CSR Group

N.J. Employees 2017
10

Total revenue 2016
\$4,000,000

Total revenue 2015
\$7,500,000

Year Established
1982

Address
139 Chestnut St.
Nutley, NJ 07110

Phone
(973) 667-1600

Company Email
lcohen@csrgroup.com

Website
www.csrgroup.com

6

DeTorres & DeGeorge Family Law

N.J. Employees 2017
10

Total revenue 2016
\$1,400,000

Total revenue 2015
\$1,010,000

Year Established
2011

Address
161 Madison Ave.
Morristown, NJ 07960

Phone
(973) 264-4100

Company Email
rosanne@DandDFamilylaw.com

Website
www.DandDFamilylaw.com

7

Direct Sales Recruiting LLC

N.J. Employees 2017
10

Total revenue 2016
\$2,000,000

Total revenue 2015
\$2,000,000

Year Established
2001

Address
403 King George Road, Suite 203
Basking Ridge, NJ 07920

Phone
(908) 604-9200

Company Email
www.directhr.com

Website

8

HarrisonRand Advertising

N.J. Employees 2017
10

Year Established
1941

Address
6823 Bergenline Ave.
Guttenberg, NJ 07093

Phone
(201) 861-5600

Company Email
Info@HarrisonRand.com

Website
www.HarrisonRand.com

9

Jay Shapiro & Associates Inc.

N.J. Employees 2017
10

Total revenue 2016
\$3,475,000

Total revenue 2015
\$3,839,859

Year Established
2002

Address
44-A Peapack Road
Far Hills, NJ 07931

Phone
(908) 470-0444

Company Email
jay@shapirocm.com

Website
www.shapirocm.com

10

Muller Insurance

N.J. Employees 2017
10

Total revenue 2016
\$12,000,000

Total revenue 2015
\$12,000,000

Year Established
1906

Address
930 Washington St.
Hoboken, NJ 07030

Phone
(201) 659-2403

Company Email
Help@mullerinsurance.com

Website
www.mullerinsurance.com

11

Boscarella, Lauer, Lazzaro and Millen

N.J. Employees 2017
9

Total revenue 2016
\$713,900

Total revenue 2015
\$631,000

Year Established
1995

Address
2667 Nottingham Way
Trenton, NJ 08619

Phone
(609) 586-3600

Company Email
dlauer@bllmcpas.com

Website
www.bllmcpas.com

12

Castle Ventures Corp.

N.J. Employees 2017
9

Total revenue 2016
\$2,370,000

Total revenue 2015
\$2,200,000

Year Established
2013

Address
30 Laura Lane
Morristown, NJ 07960

Phone
(973) 538-8004

Company Email
info@castleventures.com

Website
www.castleventures.com

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

Collabera

Total revenue 2016
\$440,000,000
Total revenue 2015
\$525,000,000
Year Established
1991
Address
25 Airport Road
Morristown, NJ 07960-4624
Phone
(973) 889-5200
Company Email
info@collabera.com
Website
www.collabera.com

2

Artech Information Systems LLC

N.J. Employees 2017
59
Total revenue 2016
\$434,000,000
Total revenue 2015
\$381,121,422
Year Established
1992
Address
360 Mt. Kemble Ave., Suite 2000
Morristown, NJ 07960
Phone
(973) 998-2500
Company Email
marketing@artechinfo.com
Website
www.artechinfo.com

3

AvePoint Inc.

N.J. Employees 2017
Total revenue 2016
\$291,370,000
Total revenue 2015
\$85,214,372
Year Established
2001
Address
3 Second St., 9th Floor
Jersey City, NJ 7311
Phone
(201) 793-1111
Company Email
sales@avepoint.com
Website
www.avepoint.com

4

Datapipe

N.J. Employees 2017
274
Total revenue 2016
\$264,000,000
Total revenue 2015
\$217,000,000
Year Established
1998
Address
10 Exchange Place, 12th Floor
Jersey City, NJ 07302
Phone
(201) 792-1918
Company Email
info@datapipe.com
Website
www.datapipe.com

5

TFC Associates LLC

N.J. Employees 2017
33
Total revenue 2016
\$157,000,000
Total revenue 2015
\$155,000,000
Year Established
1995
Address
800 Main St.
Hackensack, NJ 07601-4851
Phone
(201) 678-1144
Company Email
staff4@tfc-associates.com
Website
www.tfc-associates.com

6

Acuative

N.J. Employees 2017
Total revenue 2016
\$125,790,000
Total revenue 2015
\$120,100,000
Year Established
1984
Address
30 Two Bridges Road
Fairfield, NJ 7004
Phone
(862) 926-5600
Company Email
Website
www.acuative.com

7

Marlabs Inc.

N.J. Employees 2017
74
Total revenue 2016
\$113,000,000
Total revenue 2015
\$95,000,000
Year Established
1996
Address
1 Corporate Place S.
Piscataway, NJ 08854-6141
Phone
(732) 694-1000
Company Email
contact@marlabs.com
Website
www.marlabs.com

8

AmeriQuest Business Services Inc.

N.J. Employees 2017
73
Total revenue 2016
\$78,361,000
Total revenue 2015
\$74,429,000
Year Established
1996
Address
457 Haddonfield Road, Suite 220
Cherry Hill, NJ 08002-2201
Phone
(800) 608-0809
Company Email
info@ameriquestcorp.com
Website
www.ameriquescorp.com

9

Stillwell-Hansen Inc.

N.J. Employees 2017
68
Total revenue 2016
\$75,000,000
Total revenue 2015
\$65,000,000
Year Established
1969
Address
3 Fernwood Ave.
P.O. Box 7820
Edison, NJ 08818-7820
Phone
(732) 225-7474
Company Email
carol@stillwell-hansen.com
Website
www.stillwell-hansen.com

10

cyberThink Inc.

N.J. Employees 2017
113
Total revenue 2016
\$47,500,000
Total revenue 2015
\$37,758,346
Year Established
1996
Address
685 Route 202 206, Suite 101
Bridgewater, NJ
Phone
(908) 429-8008
Company Email
info@cyberThink.com
Website
www.cyberthink.com

11

Computer Data Source Inc.

N.J. Employees 2017
121
Total revenue 2016
\$42,747,203
Total revenue 2015
\$34,088,829
Year Established
1990
Address
275 Industrial Way W.
Eatontown, NJ 07724
Phone
(732) 542-7300
Company Email
sales@cds.net
Website
www.cds.net

12

Axtria Inc.

N.J. Employees 2017
220
Total revenue 2016
\$39,531,045
Total revenue 2015
\$29,731,953
Year Established
2009
Address
400 Connell Drive, Suite 1300
Berkeley Heights, NJ 07922
Phone
(877) 929-8742
Company Email
amy.antonelli@axtria.com
Website
www.axtria.com

VETERAN-OWNED

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

TFC Associates LLC

N.J. Employees 2017
33

Total revenue 2016
\$157,000,000

Total revenue 2015
\$155,000,000

Year Established
1995

Address
800 Main St.
Hackensack, NJ 07601 4851

Phone
(201) 678-1144

Company Email
staff4@tfc-associates.com

Website
www.tfc-associates.com

2

EPS Corp.

N.J. Employees 2017
75

Total revenue 2016
\$71,343,294

Total revenue 2015
\$67,135,826

Year Established
1983

Address
78 Apple St.
Tinton Falls, NJ 07724

Phone
(732) 747-8277

Company Email
eps@epscorp.com

Website
www.epscorp.com

3

Absecon Mills Inc.

N.J. Employees 2017
88

Total revenue 2016
\$44,000,000

Total revenue 2015
\$40,000,000

Year Established
1978

Address
901 W. Aloe St.
P.O. Box 672
Cologne, NJ 08213

Phone
(609) 965-5373

Company Email
info@absecon.com

Website
www.absecon.com

4

T&R Alarm Systems Inc.

N.J. Employees 2017
27

Total revenue 2016
\$3,000,000

Total revenue 2015
\$2,800,000

Year Established
1971

Address
189 Sargeant Ave.
Clifton, NJ 07013

Phone
(800) 486-5019

Company Email
tomsr@tralarm.com

Website
www.tralarm.com

5

Gaslight Brewery

N.J. Employees 2017
13

Total revenue 2016
\$2,000,000

Total revenue 2015
\$2,150,000

Year Established
1998

Address
15 S. Orange Ave.
South Orange, NJ 07079

Phone
(973) 762-7077

Company Email
www.gaslightbrewery.com

Website

6

7th Level Mortgage LLC

N.J. Employees 2017
12

Total revenue 2016
\$1,119,133

Total revenue 2015
\$1,026,683

Year Established
2012

Address
401 Route 70 E., Suite 208
Cherry Hill, NJ 08034

Phone
(856) 322-0233

Company Email
apiccone@7thlvl.com

Website
www.7thlvl.com

7

Power Cleanouts LLC

N.J. Employees 2017
8

Total revenue 2016
\$650,000

Total revenue 2015
\$440,000

Year Established
2012

Address
4203 Grand Ave.
1515 46th St.
North Bergen, NJ 07047

Phone
(201) 624-1171

Company Email
yoan@powercleanouts.com

Website
powercleanouts.com

8

Pathfinder Resources LLC

N.J. Employees 2017
1

Total revenue 2016
\$225,000

Total revenue 2015
\$225,000

Year Established
2000

Address
P.O. Box 1176
Brigantine, NJ 08203

Phone
(609) 703-0063

Company Email
pathfinderresources@msn.com

Website
www.pathfinderresourcesllc.com

9

Teltrans Transportation

N.J. Employees 2017
5

Total revenue 2016
\$100,000

Total revenue 2015
\$125,000

Year Established
2013

Address
P.O. Box 768
Browns Mills, NJ 08015

Phone
(877) 349-1110

Company Email
dispatch@teltransnj.com

Website
www.teltransnj.com

10

Seaside Sailing LLC

N.J. Employees 2017
1

Total revenue 2016
\$30,000

Total revenue 2015
\$30,000

Year Established
1993

Address
12 Lake Drive
P.O. Box 690
Island Heights, NJ 08732

Phone
(732) 830-9285

Company Email
seasidesailing@icloud.com

Website
www.seasidesailing.com

11

Henry D. Young Inc. Insurance Agency

N.J. Employees 2017
7

Total revenue 2016
Total revenue 2015

Year Established
1928

Address
216 E. Broadway
P.O. Box 557
Salem, NJ 08079

Phone
(856) 935-0845

Company Email
insure@hdyoung.com

Website
www.hdyoung.com

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1

SHI International Corp.

N.J. Employees 2017
1739

Total revenue 2016
\$7,500,000,000

Total revenue 2015
\$6,800,000,000

Year Established
1989

Address
290 Davidson Ave.
Somerset, NJ 08873

Phone
(888) 764-8888

Company Email

Website
www.shi.com

2

Diane Turton, Realtors

N.J. Employees 2017
80

Total revenue 2016
\$831,408,481

Total revenue 2015
\$752,039,191

Year Established
1985

Address
511 Forman Ave.
Point Pleasant Beach, NJ 08742

Phone
(732) 295-9601

Company Email
marketing@dianeturton.com

Website
www.dianeturton.com

3

Artech Information Systems LLC

N.J. Employees 2017
59

Total revenue 2016
\$434,000,000

Total revenue 2015
\$381,121,422

Year Established
1992

Address
360 Mt. Kemble Ave., Suite 2000
Morristown, NJ 07960

Phone
(973) 998-2500

Company Email
marketing@artechinfo.com

Website
www.artechinfo.com

4

Industrial Staffing Services Inc.

N.J. Employees 2017
120

Total revenue 2016
\$120,000,000

Total revenue 2015
\$110,000,000

Year Established
2003

Address
25 Kennedy Blvd.
P.O. Box 177
East Brunswick, NJ 08816

Phone
(732) 390-7100

Website
www.industrial-staffing.com

5

D'Artagnan Inc.

N.J. Employees 2017
91

Total revenue 2016
\$116,000,000

Total revenue 2015
\$99,000,000

Year Established
1984

Address
600 Green Lane
Union, NJ 07083

Phone
(973) 344-0565

Company Email
orders@dartagnan.com

Website
www.dartagnan.com

6

RiverRoad Waste Solutions Inc.

N.J. Employees 2017
65

Total revenue 2016
\$83,204,810

Total revenue 2015
\$82,600,000

Year Established
2004

Address
106 Apple St., Suite 225
Tinton Falls, NJ 07724

Phone
(732) 275-3400

Company Email
kris.bunnell@riverroadwaste.com

Website
www.riverroadwaste.com

7

ACCU Staffing Services

N.J. Employees 2017
150

Total revenue 2016
\$83,000,000

Total revenue 2015
\$76,400,000

Year Established
1979

Address
911 N. Kings Hwy.
Cherry Hill, NJ 08034

Phone
(856) 482-2222

Company Email
elaine.damm@accustaffing.com

Website
accustaffing.com

8

Bayshore Family of Cos.

N.J. Employees 2017
190

Total revenue 2016
\$81,000,000

Total revenue 2015
\$63,125,553

Year Established
1995

Address
75 Crows Mill Road
P.O. Box 290
Keasbey, NJ 08832-0290

Phone
(732) 738-6000

Company Email
info@bayshorerecycling.com

Website
www.bayshorerecycling.com

9

Pomptonian Food Service

N.J. Employees 2017
2599

Total revenue 2016
\$80,900,300

Total revenue 2015
\$79,274,174

Year Established
1959

Address
3 Edison Place
Fairfield, NJ 07004

Phone
(973) 882-8070

Company Email
comments@pomptonian.com

Website
www.pomptonian.com

10

Stillwell-Hansen Inc.

N.J. Employees 2017
68

Total revenue 2016
\$75,000,000

Total revenue 2015
\$65,000,000

Year Established
1969

Address
3 Fernwood Ave.
P.O. Box 7820
Edison, NJ 08818-7820

Phone
(732) 225-7474

Company Email
carol@stillwell-hansen.com

Website
www.stillwell-hansen.com

11

Juniper Partners LLC

N.J. Employees 2017
250

Total revenue 2016
\$73,121,691

Total revenue 2015
\$72,700,000

Year Established
1988

Address
400 Broadacres Drive, Suite 4
Bloomfield, NJ 07003

Phone
(973) 661-8300

Website
www.junipercommunities.com

12

Academy Travel Inc.

N.J. Employees 2017
2

Total revenue 2016
\$41,321,197

Total revenue 2015
\$26,798,186

Year Established
1998

Address
297 Route 72 W.

Manahawkin, NJ 08050

Phone
(609) 978-0740

Company Email
academytravel@comcast.net

Website
www.mickeyvacations.com



From left, Jason Tillis, president, and his father, Robert Tillis, CEO, Imperial Dade. — AARON HOUSTON

No. 26: Imperial Dade

Jersey City food service and janitorial supply business is eager to add on customers — and other companies

By BRETT JOHNSON

After decades of existing as a small business following its founding in New York's Bronx borough in 1935, the company known today as Imperial Dade has recently expanded in many ways — and in many directions, with branches as far south as Puerto Rico and as north as Boston.

Even in its niche as distributors of disposable food service and janitorial supplies, the now Jersey City-based company's industry is as competitive as any. That means Imperial Dade CEO Robert Tillis and his son, company President Jason Tillis, don't let any good opportunity go to waste.

Since the father-son leadership team assumed their roles in 2007, the company has made 11 acquisitions, including one announced just last month. So, it's no surprise the company suddenly leaped nearly 20 positions from its place last year to the 26th-largest privately-owned company on NJBIZ's latest list.

To stand out in its industry, Robert Tillis said the company has paired growth with sound strategy for customers:

"When there's a restaurant or supermarket or cleaning contractor and they need their supplies, even though some-

one else may have those supplies in a more competitive price at any given time, if they don't get it to them when they need it, the price becomes irrelevant. Our model is that it's the right price, at the right place, at the right time."

Jason Tillis and his father have been keen opportunists when it comes to acquiring customers as well as other companies. He expects that to continue.

"Whether it's technology, infrastructure or service, we just want to expand our capabilities to allow our customers to run their businesses better," he said. "And, even though we now have the infrastructure of a large corporation, we like to think of ourselves as being as nimble as a smaller company."

Email to: bjohnson@nbiz.com

On Twitter: @ReporterBrett

THE LAST WORD

Three questions with some members of the NJBIZ Top 250

1. WHAT ABOUT YOUR OFFICE ENVIRONMENT KEEPS YOU STRONG?

■ **Joseph T. Boccassini**
McCarter & English LLP
Firmwide managing partner

My colleagues and our firm's chairman are the two greatest energizing forces in my professional life. Our firm's hallmark — that we recruit, retain and promote individuals who are not only exceptional lawyers, but also exceptional people — starts from the top with our chairman, Mike Kelly. Mike leads by example, and that flows from there to our partners and on to our most junior associates. This firm is adept at attracting professionals who have a keen understanding of their obligations to their clients and to the community at large. This is a quality unique to McCarter lawyers and is essential to the success of this firm. It also speaks to the kind of lawyer who earns and maintains the trust of their clients and colleagues, and creates an environment that fosters collaboration and tremendous achievement for the benefit of our clients.

■ **Jeff Prosinski**
J.M. Huber Corp.
Vice president and chief financial officer

The "Huber Principles" guide all of our behavior and decisions. "Consciousness of Ethical Behavior, Excellence, Respect for People and Environmental, Health & Safety Sustainability" is the common trait that all Huber employees around the world possess. Living up to these values leads to a collaborative and supportive work environment and strong business performance.

■ **Tianyi Jiang**
AvePoint Inc.
Co-CEO

Our desire to innovate and challenge ourselves in these highly disrupted times keeps everyone strong. The competitive landscape in technology, especially software, has been more fast-paced than ever. Thus, our motto is "Disrupt yourself, or competitors will." At AvePoint, we want to help business users innovate with the aid of technology, which means enabling new digital transformation and collaboration methods to help spark advancements in the field.

■ **Peter Unanue**
Goya Foods
Executive vice president

It is our family atmosphere that makes Goya strong. There is a great sense of commitment, loyalty and pride in our office environment. There are a couple of sayings that describe our working environment. One is, "La Gran Familia Goya," which means "The Great Goya Family," and there is another saying that, when you catch the bug, you "Bleed Goya Blue," which is an incredible feeling that reflects how dedicated we are to the company.

■ **Patrick C. Dunican Jr.**
Gibbons P.C.
Chairman and managing director

One of the things that has kept Gibbons P.C. strong over the past 91 years is the firm's culture. Our talented and hardworking lawyers provide excellent service to our clients. In addition, we have a long tradition of "doing good while doing well" and giving back to the local communities we serve.

2. WHAT IS THE BIGGEST STRUGGLE YOUR INDUSTRY FACES?

■ **Joseph T. Boccassini**

The challenges we confront are as numerous and diverse as our clients. Regardless of the practice area, each of our lawyers functions as a trusted adviser to our clients and must anticipate issues and develop strategies and tactics to address them before they arise. We bear the same responsibility in operating this firm — anticipating trends in commerce generally, and in various industry sectors, before they emerge, and staying ahead of them. Today's lawyers must be both nimble and innovative to overcome the challenges posed by an increasingly competitive market and technological advances that have transformed the profession. It is an ongoing challenge, but one our firm has met — we had our best year ever last year and are on track to meet or exceed that mark this year. Those are clear signals that we are effectively responding to our clients' needs and to changes in the profession.

■ **Jeff Prosinski**
Huber is a portfolio of businesses that operate in many geographies and industries. We exist in a VUCA world — volatile, uncertain, complex and ambiguous. To remain successful and maintain a competitive edge, we need to strengthen our competency in change agility and resilience. As Huber continues to evolve, it's critical we prepare ourselves to anticipate, understand and embrace all types of change by updating business strategies and processes as necessary.

■ **Tianyi Jiang**
The enterprise software industry today faces a struggle against constant change. With some of the biggest software companies releasing new versions of their platform every 18 seconds, the performance bar for continuous innovation has become a target that constantly moves upward.

■ **Peter Unanue**
The biggest struggles our industry faces are competition with private labels and penetrating into new channels. We must and do continue to innovate with healthy, nutritious and delicious ingredients and foods. Our authenticity, quality and taste set us apart from the competition. It is our goal to introduce, share and make key products available in each channel and geography so that everyone can have the opportunity to enjoy our delicious flavors and culture.

■ **Patrick C. Dunican Jr.**
The biggest struggle our industry faces is the retention of talented people. At Gibbons, we are very focused on retaining and advancing talented lawyers and employees. One way that we help our attorneys advance in their careers is through the Gibbons Leadership Academy, where they learn the business skills needed to become future leaders.

3. WHAT IS YOUR FAVORITE INSPIRATIONAL QUOTE?

■ **Joseph T. Boccassini**

"If the highest aim of a captain were to preserve his ship, he would keep it in port forever." — St. Thomas Aquinas

■ **Jeff Prosinski**

"It is what you learn after you know it all that counts." — John Wooden

■ **Tianyi Jiang**

"Your present circumstances don't determine where you can go; they merely determine where you start." — Dr. Nido Qubein

■ **Peter Unanue**

"People may forget what you said or did, but they never forget how you made them feel."

"Life is 10 percent what happens to you, and 90 percent what you make of it."

■ **Patrick C. Dunican Jr.**

Many of my favorite quotes are from Vince Lombardi, because I find him to be an impressive leader who built strong teams. Some of my favorites include:

"Leadership is based on a spiritual quality — the power to inspire, the power to inspire others to follow."

"Build for your team a feeling of oneness, of dependence on one another, and of strength to be derived by unity."

"The achievements of an organization are the results of the combined effort of each individual."

"Confidence is contagious. So is lack of confidence."

"People who work together will win, whether it be against complex football defenses, or the problems of modern society."

"Individual commitment to a group effort — that is what makes a team work, a company work, a society work, a civilization work."

Building New Jersey's Businesses One Relationship at a Time

- CONSTRUCTION FINANCING
- COMMERCIAL MORTGAGES

RECENTLY CLOSED TRANSACTIONS

- \$17.25 Million** Commercial real estate loan to refinance a 54,000 square foot automobile dealership property located in Bergen County, NJ.
- \$18.0 Million** Construction to permanent commercial real estate loan to finance development of an 80-unit multi-family property located in Bergen County, NJ.
- \$4.9 Million** Commercial real estate loan to refinance a 72-unit multi-family property located in Orange County, NY.
- \$6.4 Million** Commercial real estate loan to refinance an owner-occupied 100,000-square foot warehouse distribution building located in Middlesex County, NJ.
- \$5.35 Million** Commercial real estate loan to refinance a 27,000 square foot medical office building located in Middlesex County, NJ.
- \$32.4 Million** Construction to permanent mortgage loan for the development of a 134-unit multi-family property with 14,500 square feet of retail space located in Monmouth County, NJ.
- \$5.0 Million** Construction to permanent mortgage loan for development of a 22,000 square foot medical office building located in Somerset County, NJ.
- \$2.4 Million** Commercial real estate loan to refinance two mixed use properties with 19 residential rental units and one 2,200 square foot retail unit located in Philadelphia, PA.
- \$9.9 Million** Commercial real estate loan for the purchase and renovation of a 92-unit multi-family property located in Chester County, PA.



Columbia Bank

Count on Columbia.

19-01 Route 208 North • Fair Lawn, NJ 07410

ColumbiaBankOnline.com

Deborah Scelzo

Sr. Vice President / Commercial
& Industrial Lending
dscelzo@columbiabankonline.com
(201) 599-7006

Paul A. Heilmann

Sr. Vice President / Commercial
Real Estate
pheilmann@columbiabankonline.com
(201) 599-7076

Gordon Gorab

Sr. Vice President / Commercial Lending
Middle Market Manager
ggorab@columbiabankonline.com
(201) 794-5653

