A closer look
Profiles of some standout members of the 'Big List.'
Pages 6, 27 and 46
AMBITIOUS DESERT POPCORN IDEAS ARE WITHIN REACH WITH THE CHASE MOBILE® APP.

The owners of Pipcorn journeyed to Death Valley to create popcorn in the extreme heat of the desert sun. Like many businesses, they found it hard to get out of the office to innovate, but the Chase Mobile® app allowed them to manage their finances on the road. As Jeff says, “With the Chase Mobile® app, you don’t need a desk anymore.”

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CHASE.COM/BIZCHECKING

JEN, JEFF & TERESA
PIPCORN CO-OWNERS
LETTER FROM THE EDITOR

The circle of (business) life

This year’s version of the NJBIZ Top 250 Privately Held Companies has a nice circular design theme on its cover, and that seems particularly appropriate for today’s New Jersey business community, with its perpetual ebbs and flows in fortunes.

The companies we have profiled this year to go with the “Big List” have all seen the wheel of fortune turn throughout their history, and are undoubtedly pleased to be on a current upswing that has landed them in our Top 30. But each one’s circle of life has manifested itself in a distinctive way. One company has seen a second generation continue its founder’s legacy, another is on a growth path thanks to acquisitions and the third is staying busy replacing our nation’s aging infrastructure.

All parts of the circle of business life.

And there are plenty of other companies on our list that are traveling the path to success, no matter how circuitous it may seem at times.

In our own efforts to grow and adapt, we have continued the Top 250 we began in 2016, expanding on our Top 100 list of years past. And we have continued the popular breakouts that dig deeper into the Big List.

We think you’ll enjoy the 2017 edition. So take a look … ’round.

— ERIC STRAUSS, MANAGING EDITOR
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TOP 250 PRIVATELY HELD COMPANIES

The other lists
Breaking down the revenue (and other) leaders in different sectors, regions and categories.

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Technology ........................................ 43
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Transactions totaling more than
35,000 apartments
$3 billion

40 Years and Privately Held

Connecticut  Pennsylvania  Michigan  New Jersey  New York  North Carolina

Principals: Marc S. Solomon and Mark S. Rosen
92 River Road • Summit, NJ 07901 • Solomonorg.com • 908.988.1000

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THE BIG LIST
NEW JERSEY’S TOP 250 PRIVATELY HELD COMPANIES
Mott MacDonald, an infrastructure-focused professional engineering and services firm with a North American corporate headquarters in Iselin, has been excelling by the numbers. It’s hard to argue with Nick DeNichilo, CEO and president of the firm’s North American operation, when he implies that’s a good thing for everyone — given what’s at stake in its sector.

“Our industry faces global threats such as aging infrastructure, climate change, environmental degradation, scarcity of resources and the constant threat of natural and man-made disasters,” DeNichilo said. “I have seen firsthand how the American Society of Civil Engineers’ report card on America’s infrastructure motivated many decision-makers to fund needed improvements. Unfortunately, sometimes it takes a tragic event to prompt a ‘call to action.’”

DeNichilo pointed to the critical nature of a challenge issued by the ASCE to reduce the life-cycle cost of infrastructure by 50 percent by the year 2025.

“This will require innovation and a focus on resilient and sustainable infrastructure,” he said. “We will also need to consider innovative forms of project delivery if we are going to accomplish more with less.”

Mott MacDonald works on a number of infrastructure projects for a client base that includes municipalities, counties, state and federal agencies and other public entities, as well as private developers in the water, wastewater, bridge and highway, rail and transit, tunneling, ports, coastal, energy and environmental sectors.

The North American arm of the company was previously a joint venture company, but recently aligned with the larger Mott MacDonald corporation. DeNichilo sees it as a good opportunity to advance the firm’s important work.

“(It) has given us a deeper resource base to draw upon, and has allowed us to expand into sectors that are new for us, including education, the built environment and energy production and distribution, including renewable energy,” DeNichilo said. “One of our recent projects was the Block Island wind farm, the first offshore wind farm to be constructed in the country.”

No. 5: Mott MacDonald

Engineering firm’s North American operation sees opportunity in nation’s aging infrastructure

By BRETT JOHNSON

Email to: bjohnson@njbiz.com
On Twitter: @ReporterBrett

Nick DeNichilo, CEO and president, Mott MacDonald. – AARON HOUSTON
## New Jersey’s Top 250 Privately Held Companies

<table>
<thead>
<tr>
<th>Rank</th>
<th>Previous Year</th>
<th>Company Name</th>
<th>Industry</th>
<th>2016 Global Revenue</th>
<th>Percent Change</th>
<th>2015 Global Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>Wakefern Food Corp.</td>
<td>Banking / Financial Services</td>
<td>$15.94 billion</td>
<td>0%</td>
<td>$16 billion</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>SHI International Corp.</td>
<td>Construction / Engineering</td>
<td>$6.80 billion</td>
<td>10%</td>
<td>$7.50 billion</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Holman Enterprises</td>
<td>Construction / Engineering</td>
<td>$3.34 billion</td>
<td>27%</td>
<td>$4.23 billion</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>J.M. Huber Corp.</td>
<td>Construction / Engineering</td>
<td>$1.88 billion</td>
<td>17%</td>
<td>$2.09 billion</td>
</tr>
<tr>
<td>5</td>
<td></td>
<td>Mott MacDonald Americas</td>
<td>Construction / Engineering</td>
<td>$579.84 million</td>
<td>27.5%</td>
<td>$457.94 million</td>
</tr>
<tr>
<td>6</td>
<td></td>
<td>Saker ShopRites Inc.</td>
<td>Retail</td>
<td>$1.78 billion</td>
<td>7%</td>
<td>$1.91 billion</td>
</tr>
<tr>
<td>7</td>
<td></td>
<td>NJM Insurance Group</td>
<td>Real Estate</td>
<td>$1.77 billion</td>
<td>2%</td>
<td>$1.81 billion</td>
</tr>
<tr>
<td>8</td>
<td></td>
<td>Goya Foods Inc.</td>
<td>Food / Beverage</td>
<td>$1.40 billion</td>
<td>0%</td>
<td>$1.40 billion</td>
</tr>
<tr>
<td>9</td>
<td></td>
<td>AmeriHealth New Jersey</td>
<td>Health Care</td>
<td>$1.24 billion</td>
<td>9%</td>
<td>$1.16 billion</td>
</tr>
<tr>
<td>10</td>
<td></td>
<td>Inserra Supermarkets Inc.</td>
<td>Food / Beverage</td>
<td>$1.23 billion</td>
<td>4%</td>
<td>$1.20 billion</td>
</tr>
<tr>
<td>11</td>
<td></td>
<td>NF Industries Inc.</td>
<td>Retail</td>
<td>$0.80 billion</td>
<td>4%</td>
<td>$0.77 billion</td>
</tr>
<tr>
<td>12</td>
<td></td>
<td>Bayada Home Health Care</td>
<td>Healthcare</td>
<td>$0.86 billion</td>
<td>15%</td>
<td>$0.73 billion</td>
</tr>
<tr>
<td>13</td>
<td></td>
<td>Amneal Pharmaceuticals LLC</td>
<td>Pharmaceutical</td>
<td>$0.86 billion</td>
<td>15%</td>
<td>$0.73 billion</td>
</tr>
<tr>
<td>14</td>
<td></td>
<td>Louis Berger</td>
<td>Construction / Engineering</td>
<td>$0.87 billion</td>
<td>-10%</td>
<td>$0.97 billion</td>
</tr>
<tr>
<td>15</td>
<td></td>
<td>Aurobindo Pharma USA Inc.</td>
<td>Pharmaceutical</td>
<td>$0.83 billion</td>
<td>27%</td>
<td>$0.66 billion</td>
</tr>
<tr>
<td>16</td>
<td></td>
<td>Fedway Associates and Affiliated Cos.</td>
<td>Food / Beverage</td>
<td>$0.82 billion</td>
<td>3%</td>
<td>$0.80 billion</td>
</tr>
<tr>
<td>17</td>
<td></td>
<td>Diane Turton, Realtors</td>
<td>Real Estate</td>
<td>$0.81 billion</td>
<td>11%</td>
<td>$0.73 billion</td>
</tr>
<tr>
<td>18</td>
<td></td>
<td>Allied Beverage Group</td>
<td>Food / Beverage</td>
<td>$0.75 billion</td>
<td>3%</td>
<td>$0.72 billion</td>
</tr>
<tr>
<td>19</td>
<td></td>
<td>Weeks Marine Inc.</td>
<td>Construction / Engineering</td>
<td>$0.73 billion</td>
<td>6%</td>
<td>$0.70 billion</td>
</tr>
<tr>
<td>20</td>
<td></td>
<td>York Risk Services Group Inc.</td>
<td>Banking / Financial Services</td>
<td>$0.76 million</td>
<td>3%</td>
<td>$0.74 million</td>
</tr>
<tr>
<td>21</td>
<td></td>
<td>Plymouth Rock Management Company of New Jersey</td>
<td>Banking / Financial Services</td>
<td>$0.71 billion</td>
<td>3%</td>
<td>$0.73 billion</td>
</tr>
<tr>
<td>22</td>
<td></td>
<td>Summit Medical Group</td>
<td>Healthcare</td>
<td>$0.63 billion</td>
<td>22%</td>
<td>$0.50 billion</td>
</tr>
<tr>
<td>23</td>
<td></td>
<td>Torcon Inc.</td>
<td>Construction / Engineering</td>
<td>$0.58 billion</td>
<td>39%</td>
<td>$0.40 billion</td>
</tr>
<tr>
<td>24</td>
<td></td>
<td>Doherty Enterprises Inc.</td>
<td>Banking / Financial Services</td>
<td>$0.48 billion</td>
<td>3%</td>
<td>$0.49 billion</td>
</tr>
<tr>
<td>25</td>
<td></td>
<td>HomeBridge Financial Services Inc.</td>
<td>Construction / Engineering</td>
<td>$0.44 billion</td>
<td>13%</td>
<td>$0.38 billion</td>
</tr>
</tbody>
</table>

For full list, visit njbiz.com/lists
<table>
<thead>
<tr>
<th>RANK</th>
<th>PREV RANK</th>
<th>COMPANY</th>
<th>WEBSITE</th>
<th>ADDRESS</th>
<th>PHONE</th>
<th>EXECUTIVES</th>
<th>2016 GLOBAL</th>
<th>PERCENT CHANGE</th>
<th>2017 GLOBAL</th>
<th>PERCENT CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>26</td>
<td>45</td>
<td>Imperial Bag &amp; Paper Co. LLC</td>
<td><a href="http://www.imperialbag.com">www.imperialbag.com</a></td>
<td>255 IS Hwy, 1 and 9, Jersey City, 07306-6727</td>
<td>201-437-7440</td>
<td>Jason Tillis, Robert Tillis</td>
<td>1,800</td>
<td>$400 million</td>
<td>15%</td>
<td>$400 million</td>
</tr>
<tr>
<td>27</td>
<td>38</td>
<td>Jingu-DCO</td>
<td><a href="http://www.jingdl.com">www.jingdl.com</a></td>
<td>100 Lenox Drive, Suite 100, Lawrenceville, 08648-2332</td>
<td>(600) 996-3111</td>
<td>Joseph B. Jingu Jr., Frank E. D'Gola, Robert E. Reiger, Michael D. Jingu</td>
<td>635</td>
<td>$448.40 million</td>
<td>-10%</td>
<td>$444 million</td>
</tr>
<tr>
<td>28</td>
<td>37</td>
<td>Collabra</td>
<td><a href="http://www.collabra.com">www.collabra.com</a></td>
<td>25 Airport Road, Montclair, 07042-4624</td>
<td>(973) 889-3260</td>
<td>Hiten Patel</td>
<td>NA</td>
<td>$525 million</td>
<td>-10%</td>
<td>$440 million</td>
</tr>
<tr>
<td>30</td>
<td>65</td>
<td>Ferreira Construction Co. Inc.</td>
<td><a href="http://www.ferreiraconstruction.com">www.ferreiraconstruction.com</a></td>
<td>31 Tannery Road, Branchburg, 08876-5300</td>
<td>(908) 334-8655</td>
<td>Nelson Ferreira</td>
<td>834</td>
<td>$304.50 million</td>
<td>30%</td>
<td>$397.10 million</td>
</tr>
<tr>
<td>32</td>
<td>69</td>
<td>The Cant Group</td>
<td><a href="http://www.thecantgroup.com">www.thecantgroup.com</a></td>
<td>2045 Lincoln Hwy, Edison, 08817</td>
<td>(732) 520-5000</td>
<td>Kurt G. Cantl</td>
<td>393</td>
<td>$297.92 million</td>
<td>23%</td>
<td>$367.17 million</td>
</tr>
<tr>
<td>33</td>
<td>60</td>
<td>The Promotion In Motion Cos. Inc.</td>
<td><a href="http://www.promotioninmotion.com">www.promotioninmotion.com</a></td>
<td>25 Commerce Drive, Allendale, 07601-6000</td>
<td>(201) 784-5800</td>
<td>Michael G. Rosenberg, Scott Yates, Brian K. Dwyer</td>
<td>750</td>
<td>$320 million</td>
<td>9%</td>
<td>$350 million</td>
</tr>
<tr>
<td>34</td>
<td>57</td>
<td>CoVox Staffing Services LLC</td>
<td><a href="http://www.covoxstaffing.com">www.covoxstaffing.com</a></td>
<td>1375 Plainfield Ave, Watchung, 07045</td>
<td>(908) 757-5300</td>
<td>Michael R. Epstein, Ken Sudderick, Robert J. Badolato, Robert D’Marrino</td>
<td>141</td>
<td>$326.67 million</td>
<td>7%</td>
<td>$348.64 million</td>
</tr>
<tr>
<td>35</td>
<td>53</td>
<td>UTC Overseas Inc.</td>
<td><a href="http://www.utcoverseas.com">www.utcoverseas.com</a></td>
<td>370 W. Passaic St, Rochelle Park, 07662</td>
<td>(201) 230-8900</td>
<td>Dean Temple</td>
<td>45</td>
<td>$355 million</td>
<td>-3%</td>
<td>$345 million</td>
</tr>
<tr>
<td>36</td>
<td>73</td>
<td>Deep Foods Inc.</td>
<td><a href="http://www.deepfoods.com">www.deepfoods.com</a></td>
<td>1090 Springfield Road, 1st Floor Union, 07083-8119</td>
<td>(908) 810-7590</td>
<td>Arvind N. Amin, Archit N. Amin, Deepak A. Amin</td>
<td>420</td>
<td>$280 million</td>
<td>9%</td>
<td>$304 million</td>
</tr>
<tr>
<td>37</td>
<td>154</td>
<td>AvePoint Inc.</td>
<td><a href="http://www.avepoint.com">www.avepoint.com</a></td>
<td>3 Second St, 5th Floor Jersey City, 07301</td>
<td>(212) 793-1111</td>
<td>Kai Gong, Tianyi Jiang</td>
<td>NA</td>
<td>$65.21 million</td>
<td>242%</td>
<td>$291.37 million</td>
</tr>
<tr>
<td>38</td>
<td>101</td>
<td>SOS Security LLC</td>
<td><a href="http://www.sossecurity.com">www.sossecurity.com</a></td>
<td>1 Security Plaza, 1915 Route E, Parsippany, 07054</td>
<td>(973) 602-6660</td>
<td>Edward B. Silverman</td>
<td>2,750</td>
<td>$201 million</td>
<td>36%</td>
<td>$272.58 million</td>
</tr>
<tr>
<td>39</td>
<td>95</td>
<td>Datapipe</td>
<td><a href="http://www.datapipe.com">www.datapipe.com</a></td>
<td>19 Exchange Plaza, 12th Floor Jersey City, 07302</td>
<td>(201) 792-1918</td>
<td>Bobb Allen</td>
<td>274</td>
<td>$217 million</td>
<td>22%</td>
<td>$264 million</td>
</tr>
<tr>
<td>40</td>
<td>84</td>
<td>Langan Engineering and Environmental Services Inc.</td>
<td><a href="http://www.langan.com">www.langan.com</a></td>
<td>300 Kimball Drive, 4th Floor Parsippany, 07054-3772</td>
<td>(973) 560-4900</td>
<td>David T. Gockel</td>
<td>406</td>
<td>$231.13 million</td>
<td>6%</td>
<td>$244.42 million</td>
</tr>
<tr>
<td>42</td>
<td>114</td>
<td>Commercial Mortgage Capital</td>
<td><a href="http://www.newcommercialmortgage.com">www.newcommercialmortgage.com</a></td>
<td>615 W. Mount Pleasant Ave, Livingston, 07039</td>
<td>(973) 716-0000</td>
<td>Mark M. Scott</td>
<td>2</td>
<td>$76.95 million</td>
<td>-25%</td>
<td>$98.66 million</td>
</tr>
<tr>
<td>43</td>
<td>114</td>
<td>Thermwell Products Co. Inc.</td>
<td><a href="http://www.thermwell.com">www.thermwell.com</a></td>
<td>420 Route 17 S, Mahwah, 07430</td>
<td>(201) 684-4400</td>
<td>David B. Gerstein</td>
<td>900</td>
<td>$150 million</td>
<td>33%</td>
<td>$200 million</td>
</tr>
<tr>
<td>44</td>
<td>121</td>
<td>DIVERSANT</td>
<td><a href="http://www.diversant.com">www.diversant.com</a></td>
<td>331 Newman Springs Road, Suite 950, Red Bank, 07701-5354</td>
<td>(732) 322-1250</td>
<td>Gene C. Waddy</td>
<td>51</td>
<td>$120.75 million</td>
<td>42%</td>
<td>$171.81 million</td>
</tr>
<tr>
<td>45</td>
<td>109</td>
<td>Foremost Groups Inc.</td>
<td><a href="http://www.foremostgroups.com">www.foremostgroups.com</a></td>
<td>906 Murray Road, Suite 2, East Hanover, 07936-2201</td>
<td>(973) 628-4040</td>
<td>Jay Yeh</td>
<td>75</td>
<td>$166 million</td>
<td>0%</td>
<td>$166 million</td>
</tr>
<tr>
<td>46</td>
<td>111</td>
<td>Hollister Construction Services</td>
<td><a href="http://www.hollistersere.com">www.hollistersere.com</a></td>
<td>230 Jefferson Road, Parsippany, 07054</td>
<td>(201) 393-7390</td>
<td>Christopher Johnson, Kieran Flanagan</td>
<td>154</td>
<td>$161 million</td>
<td>3%</td>
<td>$161 million</td>
</tr>
<tr>
<td>47</td>
<td>146</td>
<td>Wm. Blanckard Co.</td>
<td><a href="http://www.wmblanckard.com">www.wmblanckard.com</a></td>
<td>199 Mountain Ave, Flemington, 08822</td>
<td>(973) 376-9100</td>
<td>William I. Blanckard, Clifford W. Blanckard</td>
<td>111</td>
<td>$91.30 million</td>
<td>50%</td>
<td>$136.44 million</td>
</tr>
<tr>
<td>48</td>
<td>113</td>
<td>TFC Associates LLC</td>
<td><a href="http://www.tfc-associates.com">www.tfc-associates.com</a></td>
<td>800 Main St, Hackensack, 07601-4853</td>
<td>(201) 678-1144</td>
<td>Howard Seares</td>
<td>33</td>
<td>$155 million</td>
<td>1%</td>
<td>$157 million</td>
</tr>
<tr>
<td>49</td>
<td>117</td>
<td>Columbia Bank</td>
<td>columbiabankonline.com</td>
<td>19-01 Route 208 N, Fair Lawn, 07410</td>
<td>(201) 796-3600</td>
<td>Thomas J. Kelsey</td>
<td>679</td>
<td>$142.25 million</td>
<td>6%</td>
<td>$150.45 million</td>
</tr>
<tr>
<td>50</td>
<td>127</td>
<td>WithumSmiths-Brown P.C.</td>
<td><a href="http://www.withum.com">www.withum.com</a></td>
<td>506 Carnegie Center, Suite 400, Princeton, 08540</td>
<td>(609) 520-1181</td>
<td>William R. Hagaman Jr, Professional services</td>
<td>802</td>
<td>$114.70 million</td>
<td>27%</td>
<td>$145.56 million</td>
</tr>
</tbody>
</table>
When you choose Hackensack Meridian Health as your health care provider, you’ve made a great choice. We are pleased to announce that Hackensack University Medical Center has once again been ranked the #1 hospital according to U.S. News & World Report’s Best Regional Hospitals for 2017 in New Jersey and #4 in the New York metro area, and has been nationally ranked in three specialties. In addition, we have a total of four hospitals in New Jersey’s top 10. It’s an intricate balance of outcomes, innovation and human compassion that makes us the right place to help you feel your best.

To learn more about our rankings visit HackensackMeridianHealth.org/usnews
## Top 250 Privately Held Companies 2017 Edition

**RANK | PREV.**
1. American Neighborhood Mortgage Acceptance Company LLC
2. Compunet Software Group Inc.
3. Fornax International Inc.
4. Actuate
5. Industrial Staffing Services Inc.
6. Travel Network
7. McClure, Deutsch, Mulhiney & Carpenter LLP
8. The Cumberland Insurance Group
9. D'Artagnan Inc.

**COMPANY**
American Neighborhood Mortgage Acceptance Company LLC
Compunet Software Group Inc.
Fornax International Inc.
Actuate
Industrial Staffing Services Inc.
Travel Network
McClure, Deutsch, Mulhiney & Carpenter LLP
The Cumberland Insurance Group
D'Artagnan Inc.

**WEBSITE**
www.anmc.com
www.compunet.com
www.fornax.com
www.actuate.com
www.industrial-staffing.com
www.travelnetwork.com
www.mclurelaw.com
www.cumberlandgroup.com
www.dartagnan.com

**YEAR EST.**
1971
1994
1979
2003
2013
1982
1983
1984
1996

**ADDRESS**
790 E. Gate Drive, Suite 400, Montclair, NJ 07042
103 Morgan Lane, Suite 102, Plainfield, NJ 07066
455 Hillside Ave, Hillside, NJ 07205
30 Two Bridges Road, Fairfield, NJ 07006
25 Kenosy Blvd., East Brunswick, NJ 08816
560 Sylvan Ave., Englewood Cliffs, NJ 07632
1300 Mount Kemble Ave, Morristown, NJ 07960
633 Shiloh Pike, Bridgeton, NJ 08302
81 Carrett Way, Easton, NJ 08620
332 Newman Springs Road, Suite 203, Red Bank, NJ 07701

**PHONE | FAX**
(732) 992-1174 | (609) 655-0266
(908) 873-0022 | (908) 873-0023
(732) 815-0220 | (732) 815-9892
(973) 467-5850 | (973) 379-5741
(732) 302-0800 | (732) 302-0436
(732) 591-8700 | (732) 591-0705
(732) 246-3001 | (732) 246-3004
(908) 725-1026 | (908) 526-6034
(973) 596-4500 | (973) 596-0545
(732) 694-1000 | (732) 465-0100
(856) 451-4050 | (856) 451-7564
(201) 567-8500 | (201) 490-1744
(609) 606-9010 | (609) 750-0981
(609) 956-9010 | (866) 559-0749

**E-MAIL**
jnjbiz.com

**RANK | PREV.**
75
74
73
72
71

**SALARIES**
$96.50 million
$122.66 million
$146.50 million
$120.10 million
$120 million

**PERCENT CHANGE**
-50%
-28%
-12%
5%

**2016 GLOBAL REVENUE**
$141.54 million
$142.36 million
$129.30 million
$125.79 million
$120 million

**2015 GLOBAL REVENUE**
$175 million
$146 million
$104 million
$120 million
$106 million

**PERCENT CHANGE**
$26%
$30%
$26%

**STATE**
New Jersey
New Jersey
New Jersey
New Jersey
New Jersey

**2016 GLOBAL REVENUE**
$141.54 million
$142.36 million
$129.30 million
$125.79 million
$120 million

**2015 GLOBAL REVENUE**
$175 million
$146 million
$104 million
$120 million
$106 million

**PERCENT CHANGE**
$26%
$30%
$26%
Sussex Bank is proud to have been selected by NJBIZ as ONE OF NEW JERSEY’S 50 FASTEST GROWING COMPANIES

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In NJ: Andover • Augusta • Franklin • Hackettstown • Montague • Newton • Oradell • Sparta • Vernon • Wantage • In NY: Astoria
<table>
<thead>
<tr>
<th>RANK</th>
<th>COMPANY NAME</th>
<th>WEBSITE</th>
<th>YEAR EST.</th>
<th>ADDRESS</th>
<th>PHONE/ FAX</th>
<th>INDUSTRY</th>
<th>NJ EMPLOYEES</th>
<th>2015 GLOBAL REVENUE</th>
<th>PERCENT CHANGE</th>
<th>2016 GLOBAL REVENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>76</td>
<td>RiverRoad Waste Solutions Inc.</td>
<td><a href="http://www.riverroadwaste.com">www.riverroadwaste.com</a></td>
<td>2004</td>
<td>196 Apple St., Suite 225</td>
<td>(732) 273-3401</td>
<td>(732) 273-3454</td>
<td>Waste Management</td>
<td>65</td>
<td>$42.60 million</td>
<td>1%</td>
</tr>
<tr>
<td>77</td>
<td>ACEC Staffing Services</td>
<td>accountstaffing.com</td>
<td>1979</td>
<td>911 N. Kings Hwy.</td>
<td>(856) 482-8222</td>
<td>(856) 482-8036</td>
<td>Staffing Services</td>
<td>150</td>
<td>$76.40 million</td>
<td>9%</td>
</tr>
<tr>
<td>78</td>
<td>Bayshore Family of Cos.</td>
<td><a href="http://www.bayshorereycling.com">www.bayshorereycling.com</a></td>
<td>1995</td>
<td>75 Cross Mill Road</td>
<td>(732) 738-6000</td>
<td>(732) 738-9150</td>
<td>Recycling</td>
<td>190</td>
<td>$61.13 million</td>
<td>28%</td>
</tr>
<tr>
<td>79</td>
<td>Pompomint Food Service</td>
<td><a href="http://www.pompomint.com">www.pompomint.com</a></td>
<td>1959</td>
<td>3 Edison Place</td>
<td>(907) 881-0870</td>
<td>(907) 881-6645</td>
<td>Food &amp; Beverage</td>
<td>2,599</td>
<td>$78.27 million</td>
<td>2%</td>
</tr>
<tr>
<td>80</td>
<td>Callahan Chemical Co.</td>
<td><a href="http://www.calchem.com">www.calchem.com</a></td>
<td>1956</td>
<td>Broad &amp; Filmore St.</td>
<td>(856) 786-7900</td>
<td>(856) 786-0216</td>
<td>Chemicals</td>
<td>28</td>
<td>$79.26 million</td>
<td>-1%</td>
</tr>
<tr>
<td>81</td>
<td>PJW Restaurant Group</td>
<td><a href="http://www.pjwrgr.com">www.pjwrgr.com</a></td>
<td>1983</td>
<td>520 Haddon Ave.</td>
<td>(609) 216-0656</td>
<td>(609) 216-8447</td>
<td>Food &amp; Beverage</td>
<td>1,600</td>
<td>$74.49 million</td>
<td>6%</td>
</tr>
<tr>
<td>82</td>
<td>AmeriQuest Business Services Inc.</td>
<td><a href="http://www.americquest.com">www.americquest.com</a></td>
<td>1996</td>
<td>457 Haddonfield Road, Suite 220</td>
<td>(800) 688-0089</td>
<td>(800) 382-4763</td>
<td>Business Services</td>
<td>73</td>
<td>$74.43 million</td>
<td>5%</td>
</tr>
<tr>
<td>84</td>
<td>Juniper Partners LLC</td>
<td><a href="http://www.juniperpartners.com">www.juniperpartners.com</a></td>
<td>1988</td>
<td>400 Broadacres Drive, Suite 4</td>
<td>(973) 601-8300</td>
<td>(973) 661-8333</td>
<td>Professional Services</td>
<td>250</td>
<td>$72.70 million</td>
<td>7%</td>
</tr>
<tr>
<td>85</td>
<td>Staffing Alternatives</td>
<td><a href="http://www.staffingalternatives.com">www.staffingalternatives.com</a></td>
<td>1994</td>
<td>600 Georges Road</td>
<td>(877) 5347494</td>
<td>(732) 246-8314</td>
<td>Staffing Services</td>
<td>11,302</td>
<td>$52.30 million</td>
<td>39%</td>
</tr>
<tr>
<td>86</td>
<td>EPS Corp.</td>
<td><a href="http://www.epcorp.com">www.epcorp.com</a></td>
<td>1983</td>
<td>78 Apple St.</td>
<td>(732) 747-8277</td>
<td>(732) 730-4726</td>
<td>Manufacturing</td>
<td>75</td>
<td>$67.14 million</td>
<td>6%</td>
</tr>
<tr>
<td>87</td>
<td>T&amp;M Associates</td>
<td><a href="http://www.tandmassociates.com">www.tandmassociates.com</a></td>
<td>1966</td>
<td>11 Tindall Road</td>
<td>(732) 671-6400</td>
<td>(732) 671-7365</td>
<td>Professional Services</td>
<td>280</td>
<td>$64.54 million</td>
<td>5%</td>
</tr>
<tr>
<td>88</td>
<td>Weir Welding Company Inc.</td>
<td><a href="http://www.weirwelding.com">www.weirwelding.com</a></td>
<td>1961</td>
<td>316 12th St.</td>
<td>(609) 539-2284</td>
<td>(609) 539-5525</td>
<td>Construction</td>
<td>40</td>
<td>$44.50 million</td>
<td>50%</td>
</tr>
<tr>
<td>89</td>
<td>Chiesa Shahinian &amp;甘道马斯 PC</td>
<td><a href="http://www.chsllp.com">www.chsllp.com</a></td>
<td>1972</td>
<td>One Roland Drive</td>
<td>(973) 325-1300</td>
<td>(973) 325-1501</td>
<td>Law</td>
<td>243</td>
<td>$65.60 million</td>
<td>-1%</td>
</tr>
<tr>
<td>91</td>
<td>The Millennium Group Inc.</td>
<td><a href="http://www.tmgroupinc.com">www.tmgroupinc.com</a></td>
<td>1964</td>
<td>180 Apple St., Suite 101A</td>
<td>(732) 741-4870</td>
<td>(732) 741-4917</td>
<td>Professional Services</td>
<td>340</td>
<td>$61.98 million</td>
<td>3%</td>
</tr>
<tr>
<td>92</td>
<td>Connell Foley LLP</td>
<td><a href="http://www.connellfoley.com">www.connellfoley.com</a></td>
<td>1958</td>
<td>56 Livingston Ave.</td>
<td>(973) 535-0600</td>
<td>(973) 535-8217</td>
<td>Professional Services</td>
<td>210</td>
<td>$57.60 million</td>
<td>-5%</td>
</tr>
<tr>
<td>95</td>
<td>Fidelity Land Development Corp.</td>
<td><a href="http://www.fidelityland.com">www.fidelityland.com</a></td>
<td>1978</td>
<td>641 Shimper Road</td>
<td>(973) 966-2800</td>
<td>(973) 966-6161</td>
<td>Real Estate</td>
<td>73</td>
<td>$80 million</td>
<td>-34%</td>
</tr>
<tr>
<td>96</td>
<td>Global Business Dimensions Inc.</td>
<td><a href="http://www.globalbd.com">www.globalbd.com</a></td>
<td>1994</td>
<td>240 W. Parkway, Unit B</td>
<td>(877) 831-8066</td>
<td>(877) 831-0866</td>
<td>Professional Services</td>
<td>12</td>
<td>$15.43 million</td>
<td>-7%</td>
</tr>
<tr>
<td>97</td>
<td>Laird &amp; Co.</td>
<td><a href="http://www.lairdcomapny.com">www.lairdcomapny.com</a></td>
<td>1786</td>
<td>1 Laird Road</td>
<td>(732) 542-6312</td>
<td>(732) 542-2244</td>
<td>Food &amp; Beverage</td>
<td>39</td>
<td>$49.3 million</td>
<td>4%</td>
</tr>
<tr>
<td>98</td>
<td>D&amp;B Engineering Inc.</td>
<td><a href="http://www.dbnj.com">www.dbnj.com</a></td>
<td>1972</td>
<td>444 John F Kennedy Drive</td>
<td>(973) 429-2828</td>
<td>(973) 429-4909</td>
<td>Construction</td>
<td>37</td>
<td>$45 million</td>
<td>7%</td>
</tr>
<tr>
<td>99</td>
<td>cyberThink Inc.</td>
<td><a href="http://www.cyberthink.com">www.cyberthink.com</a></td>
<td>1994</td>
<td>685 Route 202 N, Suite 101</td>
<td>(973) 429-8001</td>
<td>(973) 429-8004</td>
<td>Technology</td>
<td>113</td>
<td>$37.70 million</td>
<td>26%</td>
</tr>
<tr>
<td>100</td>
<td>Greenbaum, Rowe, Smith &amp; Davis LLP</td>
<td><a href="http://www.greenbaumlaw.com">www.greenbaumlaw.com</a></td>
<td>1914</td>
<td>99 Wood Ave.</td>
<td>(732) 549-5001</td>
<td>(732) 549-1881</td>
<td>Professional Services</td>
<td>188</td>
<td>$44.73 million</td>
<td>5%</td>
</tr>
</tbody>
</table>
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we’ll help cover your employees from head to toe.

Your employees’ eyes and smiles are important parts of their overall health. That’s why we offer affordable vision and dental plans for businesses, so your employees can get the total coverage and savings they need—all from the company voted Best Health Insurer in Insure.com’s 2016 Customer Satisfaction Survey.

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Health • Dental • Vision
<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>Industry Information</th>
<th>2016 Global Revenue</th>
<th>2015 Global Revenue</th>
<th>Percent Change</th>
<th>N.J. Employees</th>
<th>Phone/Fax Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>101</td>
<td>Del-Sano Contracting Corp.</td>
<td>Construction / engineering</td>
<td>$72.28 million</td>
<td>-20%</td>
<td>25</td>
<td>908-688-4873</td>
<td>(908) 688-8873</td>
</tr>
<tr>
<td>102</td>
<td>KN Engineers P.C.</td>
<td>Construction / engineering</td>
<td>$38.52 million</td>
<td>50%</td>
<td>178</td>
<td>973-229-2999</td>
<td>(973) 242-2955</td>
</tr>
<tr>
<td>103</td>
<td>WorkWave</td>
<td>Technology, software</td>
<td>$96.50 million</td>
<td>21%</td>
<td>250</td>
<td>(809) 274-2461</td>
<td>(809) 274-2461</td>
</tr>
<tr>
<td>104</td>
<td>Abecrom Mills Inc.</td>
<td>Manufacturing</td>
<td>$40 million</td>
<td>10%</td>
<td>88</td>
<td>(609) 965-5373</td>
<td>(609) 965-5373</td>
</tr>
<tr>
<td>105</td>
<td>Computer Data Source Inc.</td>
<td>Professional services; small business, transportation / logistics</td>
<td>$15.09 million</td>
<td>-10%</td>
<td>20</td>
<td>(609) 218-1901</td>
<td>(609) 218-1901</td>
</tr>
<tr>
<td>106</td>
<td>Meeting Alliance</td>
<td>Professional services</td>
<td>$60 million</td>
<td>1%</td>
<td>121</td>
<td>(908) 274-4573</td>
<td>(908) 274-4573</td>
</tr>
<tr>
<td>107</td>
<td>Academy Travel Inc.</td>
<td>Financial services</td>
<td>$38 million</td>
<td>7%</td>
<td>140</td>
<td>(908) 978-6786</td>
<td>(908) 978-6786</td>
</tr>
<tr>
<td>108</td>
<td>Manaus Bank</td>
<td>Banking / financial services</td>
<td>$20.73 million</td>
<td>33%</td>
<td>220</td>
<td>(908) 792-7942</td>
<td>(908) 792-7942</td>
</tr>
<tr>
<td>109</td>
<td>Astria Inc.</td>
<td>Professional services</td>
<td>$38 million</td>
<td>1%</td>
<td>145</td>
<td>(908) 538-4006</td>
<td>(908) 538-4006</td>
</tr>
<tr>
<td>110</td>
<td>New Jersey Business Forms</td>
<td>Professional services; technology</td>
<td>$12.4 million</td>
<td>8%</td>
<td>119</td>
<td>(908) 538-1546</td>
<td>(908) 538-1546</td>
</tr>
<tr>
<td>111</td>
<td>New Jersey Business Forms Manufacturing Corp.</td>
<td>Professional services; technology</td>
<td>$36 million</td>
<td>3%</td>
<td>305</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
</tr>
<tr>
<td>112</td>
<td>Antlr IT Solutions Inc.</td>
<td>Professional services; technology</td>
<td>$15.47 million</td>
<td>5%</td>
<td>154</td>
<td>(908) 538-1238</td>
<td>(908) 538-1238</td>
</tr>
<tr>
<td>113</td>
<td>Northern Architectural Systems Inc.</td>
<td>Manufacturing</td>
<td>$27.08 million</td>
<td>33%</td>
<td>203</td>
<td>(908) 538-1038</td>
<td>(908) 538-1038</td>
</tr>
<tr>
<td>114</td>
<td>Wiss &amp; Co. LLP</td>
<td>Professional services</td>
<td>$34 million</td>
<td>9%</td>
<td>148</td>
<td>(908) 538-1638</td>
<td>(908) 538-1638</td>
</tr>
<tr>
<td>115</td>
<td>Parker Interior Plantscapes Inc.</td>
<td>Professional services</td>
<td>$23.42 million</td>
<td>57%</td>
<td>128</td>
<td>(908) 322-9322</td>
<td>(908) 322-9322</td>
</tr>
<tr>
<td>116</td>
<td>Momentum Solar</td>
<td>Construction / engineering</td>
<td>$6.02 million</td>
<td>356%</td>
<td>689</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
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<tr>
<td>117</td>
<td>Brach Eichler LLC</td>
<td>Professional services</td>
<td>$33.2 million</td>
<td>7%</td>
<td>145</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
</tr>
<tr>
<td>118</td>
<td>BW Electrical Services LLC</td>
<td>Professional services</td>
<td>$32.35 million</td>
<td>57%</td>
<td>227</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
</tr>
<tr>
<td>119</td>
<td>Roswell Engineering</td>
<td>Professional services</td>
<td>$30.6 million</td>
<td>1%</td>
<td>216</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
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<tr>
<td>120</td>
<td>Inwell Global Marketing Inc.</td>
<td>Professional services</td>
<td>$32 million</td>
<td>2%</td>
<td>49</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
</tr>
<tr>
<td>121</td>
<td>Endot Industries Inc.</td>
<td>Manufacturing</td>
<td>$30.6 million</td>
<td>-1%</td>
<td>42</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
</tr>
<tr>
<td>122</td>
<td>Sec LLP</td>
<td>Professional services</td>
<td>$45.1 million</td>
<td>-34%</td>
<td>114</td>
<td>(908) 538-1462</td>
<td>(908) 538-1462</td>
</tr>
<tr>
<td>123</td>
<td>Vitalis</td>
<td>Professional services</td>
<td>$24.93 million</td>
<td>11%</td>
<td>97</td>
<td>(973) 625-6256</td>
<td>(973) 625-6256</td>
</tr>
<tr>
<td>124</td>
<td>Basic Commerce &amp; Industries Inc. (BCI)</td>
<td>Manufacturing</td>
<td>$26.22 million</td>
<td>5%</td>
<td>164</td>
<td>(973) 625-6256</td>
<td>(973) 625-6256</td>
</tr>
<tr>
<td>125</td>
<td>The Atlantic Club</td>
<td>Health and fitness</td>
<td>$28.70 million</td>
<td>-6%</td>
<td>1,036</td>
<td>(973) 625-6256</td>
<td>(973) 625-6256</td>
</tr>
</tbody>
</table>
Are you in denial about succession issues?

The issues of succession are both financial and emotional — a volatile mix that makes them easy to put off. But denial comes at a cost: Fewer than one-third of family-owned businesses survive into their second generation and many closely held companies don’t survive the loss of their founder.

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2017 EDITION

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BY JESSICA PERRY

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COMPANY WEBSITE

ADDRESS PHONE | FAX

INDUSTRY N.J. EMPLOYEES

SENIOR EXECUTIVE(S)

N.J. EMPLOYEES

2015 GLOBAL

PERCENT

CHANGE

2016 GLOBAL

REVENUE

REVENUE

126 | NR

GE Chaplin Inc.

www.gechaplin.com

4 Walter Foran Blvd., Suite 406

(908) 786-0749 | (908) 786-6719

Flemington, 08822

Gregg Chaplin

Chemical distribution

7 $20,000 134,900% $27 million

127 | 235

Aterri Inc.

www.aterri.com

125 Village Blvd., Suite 120

(909) 521-3930 | (609) 921-9514

Prashant S. Naidu

Professional services

49 $20.12 million 33% $26.83 million

128 | NR

Elsys Therapeutics Inc.

www.elsys.com

25 Riverside Drive

(973) 886-0322 | (973) 886-3322

Plainfield, 07060

Elisabeth G. Pellegrino

NA

21 $12.20 million 117% $25.50 million

129 | 227

Untracht Early

www.untracht.com

325 Columbia Tpke, Suite 202

(877) 896-4100 | (201) 896-4660

Tracey R. Early, David S. Untracht

Banking / financial services

99 $22.70 million 15% $25.67 million

130 | 221

Scarbicci Holienbeck LLC

www.scarbiccholienbeck.com

1100 Valley Brook Ave.

(877) 547-4671 | (908) 372-1524

Kenneth J. Holienbeck, Donald Scarbice,

Russell Ascher

NA

115 $24.80 million 2% $25.20 million

131 | 197

Intone Networks Inc.

www.intonenetworks.com

10 Austin St.

(732) 721-9002 | NA

Chandrasekara Kodathalab, Prabhakar Yeruva

Technology

NA $39.10 million -38% $24.25 million

132 | 224

Van Chef Engineering Associates LLC

www.vce.com

32 Bower Lane

(908) 359-6291 | (908) 359-1580

Neil I. Van Chef

Construction / engineering; professional services

157 $23.21 million 0% $23.12 million

133 | 226

LMC Personnel dba Express Employment Professionals

www.expressnorthernhern.com

140 Littleton Road

(973) 341-4885 | NA

Boonton, 07005

Michael Nolfo, Peter Nolfo, Johanna Nolfo

NA

29 $23.04 million -1% $22.71 million

134 | NR

Mandelbaum Salback

www.mandelbaum.net

3 Becker Farm Road, Suite 105

(973) 736-4600 | (973) 325-7467

Barry R. Mandelbaum, William S. Barrett

Professional services; law firm

125 $24.60 million -4% $24.28 million

135 | 234

The Azarian Group LLC

www.theazariangroup.com

293 Eisenhower Parkway, Suite 250

(973) 894-1571 | NA

John H. Azarian Jr., Donna M. Azarian,

Justin N. Azarian, Chris Kaufman

Real estate

15 $20 million 10% $22 million

136 | NR

Sobel & Co. LLC CPAs

www.sobellcpa.com

253 Eisenhower Parkway, Suite 250

(973) 894-9494 | (973) 894-1571

Alan D. Sobel

Banking / financial services; accounting and consulting

126 $19.50 million 13% $22 million

137 | NR

Hudson Fiber Network Inc.

www.hudsonfiber.com

12 Route 17 N., Suite 120

(908) 845-5515 | NA

Keith E. Mulher, Brett E. Diamond,

Robert Hagan, Kevin Errity

Technology

32 $20.01 million 6% $21.20 million

138 | NR

Briehl Fence Marketing Services Inc.

www.bfmarketing.com

784 Industrial Way W., Suite 7

Kinnelon, 07405

(973) 982-8221 | (973) 982-8223

Lorenzo Fernandez, Christian Fernandez

Professional services

19 $24.55 million -9% $22.40 million

139 | NR

ARORA and ASSOCIATES P.C.

www.arora-inc.com

1200 Lenox Drive, Suite 200

(908) 444-1111 | NA

Surinder S. Arora, Mandeep Singh Arora,

Sachdev S. Arora, Narendra Khambhati

Construction / engineering

98 $16.70 million 20% $20.65 million

140 | NR

Pest Consultants

www.pestconsultants.com

1525 Morris Ave.

(908) 964-7575 | NA

Niki Olson

NA

130 $18 million 11% $20 million

141 | NR

RE Business Solutions

www.reuniline.com

1900 Old Cuffeifer Road

Cherry Hill, 08003

John Murabito

Small business

26 $25.60 million -22% $22 million

142 | NR

Reliable Van & Storage Co. Inc.

www.reliablevan.com

550 Division St.

(908) 372-1524 | NA

Michael J. Migone, Peter Toscano,

Robert Gaidis

Transportation / logistics

180 $20 million 4% $20 million

143 | NR

TerraCycle

www.terracycle.com

121 New York Ave.

(908) 383-4252 | NA

Tom Skaza

Environmental

137 $18.80 million 3% $19.30 million

144 | NR

WCD Group LLC

www.wcdgroup.com

25 Route 31 N., Suite B26

Woodbridge, 07095

William D'Angelo, John Hoyle, Kevin Wahlf,

James Capritti

Construction / engineering; environmental; risk management

65 $15.43 million 24% $19.17 million

145 | NR

Shore Health Group P.C. dba Coastal Healthcare

www.coastalhealthcarenj.com

1608 Route 88, Suite G

(732) 886-4711 | (732) 886-3140

Thomas Crooks

Health care

213 $16.01 million 25% $16.76 million

146 | NR

Newagcys Inc.

www.newagcys.com

251 Clarksville Road, Suite 200

Princeton Junction, 08540

Lynn John

Pharmaceutical

70 $17.60 million 5% $18.80 million

147 | NR

IHS Insurance

www.ihisinsurance.com

101 Canal Road, Suite 1300

Holmdel, 07733

(877) 547-4671 | (732) 837-0233

Vincent J. Hager, Kenneth L. Hager

Banking / financial services; insurance broker

75 $16.94 million 9% $18.50 million

148 | NR

Atlantic Subsea Inc.

www.atlanticsubsea.com

108 Ferry Road

(856) 241-3544 | (856) 241-3545

Vinod S. Menezes, Ajay I. Talwar,

George J. Daly III, John W. Bryan III

Marine infrastructure

95 $17.82 million 3% $18.37 million

149 | NR

Otterstedt Insurance Agency Inc.

www.otterstedt.com

1659 Route 88, Suite 8B

Toms River, 08753

Joseph C. Parisi

Professional services; insurance

96 $17.80 million 2% $18.15 million

150 | NR

Gem Limousine Service Worldwide

www.gemlimoso.com

70 Anichol Ave.

(908) 786-0800 | (908) 786-0800

Deanne J. Gulino, Joseph J. Gulino,

Barbara J. Chirico

Transportation / logistics

150 $19.15 million 4% $18.05 million
One *Extraordinary* Home+Auto Bundle.

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### NEW JERSEY'S TOP 250 PRIVATELY HELD COMPANIES

#### Ranked by 2016 global revenue

<table>
<thead>
<tr>
<th>RANK</th>
<th>PREV. RANK</th>
<th>COMPANY</th>
<th>ADDRESS</th>
<th>SENIOR EXECUTIVES/ INDUSTRY SERVICES</th>
<th>N. J. EMPLOYEES</th>
<th>2015 GLOBAL REVENUE</th>
<th>PERCENT CHANGE</th>
<th>2016 GLOBAL REVENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>176</td>
<td>287</td>
<td>Allied Fire &amp; Safety Equipment Co. Inc.</td>
<td>517 Green Grove Road, Neptune, 07753-0002 (732) 922-3399</td>
<td>James T. Newell, James V. Daniello, Michael Jackstadt</td>
<td>57</td>
<td>$8.40 million</td>
<td>23%</td>
<td>$10.30 million</td>
</tr>
<tr>
<td>177</td>
<td>NR</td>
<td>Davison, Eastman, Munoz, Lederman &amp; Pascione</td>
<td>100 Willow Brook Road, Fairfield, 07004 (732) 467-1710</td>
<td>Duane Davison, Edward C. Eastman, Robert F. Masto, James A. Pascione, law firm</td>
<td>65</td>
<td>$0</td>
<td>NA</td>
<td>$10.11 million</td>
</tr>
<tr>
<td>178</td>
<td>277</td>
<td>Accordant Co.</td>
<td>365 South St., Suite 100, Miamisburg, 07860 (973) 887-4000</td>
<td>Robert Sandelands, Anthony Modonna</td>
<td>10</td>
<td>$10 million</td>
<td>0%</td>
<td>$10 million</td>
</tr>
<tr>
<td>178</td>
<td>NR</td>
<td>The Blas &amp; Berg Co.</td>
<td>830 Morris Turnpike, Suite 291, Short Hills, 07078 (973) 379-6444</td>
<td>Kenneth F. Crimmins, Jason M. Crimmins, Charles T. Kavanaugh, Alessandro &quot;Ali&quot; Conte</td>
<td>12</td>
<td>$7 million</td>
<td>43%</td>
<td>$10 million</td>
</tr>
<tr>
<td>180</td>
<td>NR</td>
<td>Solvix Solutions LLC</td>
<td>131 Gaiath Drive, Mont Laurel, 08054 (856) 324-4100</td>
<td>Stacey Rock</td>
<td>7</td>
<td>$750,000</td>
<td>1,221%</td>
<td>$9.91 million</td>
</tr>
<tr>
<td>181</td>
<td>285</td>
<td>EWMA</td>
<td>100 Mary Lane, Parsippany, 07054 (973) 560-1400</td>
<td>Donald Richardson, Michael Sylvester</td>
<td>50</td>
<td>$8.49 million</td>
<td>16%</td>
<td>$9.81 million</td>
</tr>
<tr>
<td>182</td>
<td>299</td>
<td>DMH Architects PC</td>
<td>777 Terrace Ave., Suite 607, Hambruck Heights, 07844-3115</td>
<td>Lloyd A. Rosenberg</td>
<td>39</td>
<td>$5.33 million</td>
<td>84%</td>
<td>$9.81 million</td>
</tr>
<tr>
<td>183</td>
<td>NR</td>
<td>VST Consulting Inc.</td>
<td>290 Middlesex Essex Turnpike, Suite 102, Iselin, 08830 (732) 404-0045</td>
<td>Suresh Chatakandu</td>
<td>75</td>
<td>$9.08 million</td>
<td>5%</td>
<td>$9.52 million</td>
</tr>
<tr>
<td>184</td>
<td>NR</td>
<td>Sherrette LLC</td>
<td>4 Black Forest Road, Hamilton, 08619 (877) 444-4005</td>
<td>Elka Devash, Pete Golden</td>
<td>64</td>
<td>$4.65 million</td>
<td>102%</td>
<td>$9.37 million</td>
</tr>
<tr>
<td>185</td>
<td>NR</td>
<td>Capaldi, Reynolds &amp; Pelosi, PA</td>
<td>332 Willow Road, Northfield, 08225 (800) 641-4000</td>
<td>Robert D. Reynolds, Matthew J. Reynolds, Frank Pelosi, Donna Burky</td>
<td>64</td>
<td>$8.95 million</td>
<td>4%</td>
<td>$9.28 million</td>
</tr>
<tr>
<td>186</td>
<td>282</td>
<td>Princeton Public Affairs Group Inc.</td>
<td>180 W. State St., Trenton, 08667 (609) 494-8989</td>
<td>Dale J. Florio</td>
<td>NA</td>
<td>$9.40 million</td>
<td>-4%</td>
<td>$9.02 million</td>
</tr>
<tr>
<td>187</td>
<td>NR</td>
<td>The Rock Brook Consulting Group PA</td>
<td>285 Middlesex Ave, Monmouth Township, 08831 (732) 638-1400</td>
<td>Gregory J. DeMarco, Anne DeMarco, Michael J. Wachter, Matthew Codone, Charles A. Bowland, Julia Mooresey</td>
<td>30</td>
<td>$6.30 million</td>
<td>43%</td>
<td>$9 million</td>
</tr>
<tr>
<td>188</td>
<td>NR</td>
<td>Building Security Services Inc.</td>
<td>29 Valley St. South Orange, 07079 (973) 414-1111</td>
<td>Susan Ferdinando, Joseph Ferdinando, Amanda DeAlmeida</td>
<td>566</td>
<td>$8.44 million</td>
<td>7%</td>
<td>$9 million</td>
</tr>
<tr>
<td>189</td>
<td>293</td>
<td>Holman Frensis Allison P.C.</td>
<td>680 Cooper Ave., Bldg B, Tenns River, 08741 (732) 797-1022</td>
<td>Frank B. Holman III</td>
<td>75</td>
<td>$23.73 million</td>
<td>12%</td>
<td>$8.08 million</td>
</tr>
<tr>
<td>190</td>
<td>284</td>
<td>Alliance Sourcing Network Inc.</td>
<td>40 Gabel Drive, Suite 2, Wayne, 07470 (973) 438-2900</td>
<td>Heather K. Milans, John Burke</td>
<td>NA</td>
<td>$8.73 million</td>
<td>-8%</td>
<td>$8.03 million</td>
</tr>
<tr>
<td>191</td>
<td>228</td>
<td>Axis Group LLC</td>
<td>490 Cornwall Drive, Suite 6106, Berkeley Heights, 07922 (908) 968-6266</td>
<td>Robert Sperling</td>
<td>NA</td>
<td>$22.90 million</td>
<td>-45%</td>
<td>$8.02 million</td>
</tr>
<tr>
<td>192</td>
<td>209</td>
<td>Massa Multimedia Architecture P.C.</td>
<td>3297 Route 66, Neptune, 07753-2763 (973) 918-2301</td>
<td>Gabriel J. Massa</td>
<td>49</td>
<td>$8.10 million</td>
<td>-1%</td>
<td>$8.01 million</td>
</tr>
<tr>
<td>193</td>
<td>NR</td>
<td>Consortium Companies</td>
<td>400 Bartum Center Parkway Edison, 08818 (732) 512-1777</td>
<td>Darren Solomon</td>
<td>35</td>
<td>$7.80 million</td>
<td>3%</td>
<td>$8 million</td>
</tr>
<tr>
<td>193</td>
<td>NR</td>
<td>Productive Plastics Inc.</td>
<td>103 W Park Drive, Mount Laurel, 08054-1278 (856) 278-4301</td>
<td>Harold Gilham</td>
<td>35</td>
<td>$7.50 million</td>
<td>7%</td>
<td>$8 million</td>
</tr>
<tr>
<td>195</td>
<td>NR</td>
<td>U.S. Lumber Inc.</td>
<td>680 S. Evergreen Ave, Woodbury Heights, 08097 (856) 963-7790</td>
<td>Isabella M. Abele</td>
<td>12</td>
<td>$7.38 million</td>
<td>7%</td>
<td>$7.90 million</td>
</tr>
<tr>
<td>196</td>
<td>291</td>
<td>metafocus</td>
<td>475 Division St, Livingston, 07039 (908) 245-2108</td>
<td>Eric Katz, Will DeMuth</td>
<td>70</td>
<td>$7.98 million</td>
<td>-2%</td>
<td>$7.80 million</td>
</tr>
<tr>
<td>197</td>
<td>295</td>
<td>Recht Engineering BT Inc.</td>
<td>150 Allen Road, Suite 301, Maplewood, 07050 (973) 772-7991</td>
<td>Robert G. Beyant Jr., Raynold Russell Fernandes, Richard L. Burke, James W. Anderson</td>
<td>48</td>
<td>$6.93 million</td>
<td>7%</td>
<td>$7.41 million</td>
</tr>
<tr>
<td>198</td>
<td>NR</td>
<td>Cullari Carrió LLC</td>
<td>55 Lane Road, Suite 300, Fairfield, 07004 (973) 409-3876</td>
<td>Jason Cullari, Roger Carrió</td>
<td>36</td>
<td>$6 million</td>
<td>22%</td>
<td>$7.30 million</td>
</tr>
<tr>
<td>199</td>
<td>NR</td>
<td>Business Machine Technologies Inc.</td>
<td>20-22 Just Road, Fairfield, 07004 (973) 276-0008</td>
<td>Paul Barreccchia, Matthew Pellitteri, Rosemary Rehob, Steve Smith</td>
<td>60</td>
<td>$7 million</td>
<td>0%</td>
<td>$7 million</td>
</tr>
<tr>
<td>200</td>
<td>305</td>
<td>Tri-County Security NJ</td>
<td>1142 E Chestnut Ave., Unit A, Vineland, 08360 (856) 691-5555</td>
<td>Cheryl Chalow</td>
<td>412</td>
<td>$8 million</td>
<td>17%</td>
<td>$7 million</td>
</tr>
</tbody>
</table>

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Wednesday, August 30th

5:30pm  NJTV News with Mary Alice Williams live from the Asbury Hotel
6:00pm  NJTV In Your Neighborhood: Asbury Park
7:00pm  One-On-One with Steve Adubato: Asbury Park Special
7:30pm  State of the Arts: Sunrise at Asbury Park
8:00pm  Here’s The Story: The Asbury
8:30pm  Driving Jersey: Stone Pony
9:00pm  Front and Center: Southside Johnny

njtvonline.org/inyourneighborhood
Comcast: 261/800
FiOS: 523
Optimum: 8
Spectrum: 723

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NEW JERSEY PUBLIC TELEVISION
All over the state. Right in your neighborhood.
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<th>RANK</th>
<th>COMPANY NAME</th>
<th>WEBSITE</th>
<th>ADDRESS</th>
<th>PHONE/FAX</th>
<th>SENIOR EXECUTIVES(S)</th>
<th>INDUSTRY</th>
<th>N.J. EMPLOYEES</th>
<th>2015 GLOBAL REVENUE</th>
<th>2016 GLOBAL REVENUE</th>
<th>PERCENT CHANGE</th>
<th>2016 GLOBAL REVENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>301</td>
<td>AppliedInfo Partners Inc.</td>
<td><a href="http://www.appliedinfo.com">www.appliedinfo.com</a></td>
<td>28 Worlds Fair Drive Somerset, 08873 (732) 805-0637</td>
<td>Betty Lau, John Lau</td>
<td>Professional services</td>
<td>50</td>
<td>$5.70 million</td>
<td>20%</td>
<td>$6.86 million</td>
<td></td>
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<tr>
<td>302</td>
<td>D2 Creative - An AppliedInfo Business</td>
<td><a href="http://www.d2creative.com">www.d2creative.com</a></td>
<td>28 Worlds Fair Drive Somerset, 08873 (732) 329-2207</td>
<td>Paul Lynch, Mike DeFabiitz</td>
<td>Professional services</td>
<td>45</td>
<td>$7.23 million</td>
<td>-9%</td>
<td>$6.58 million</td>
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<tr>
<td>303</td>
<td>New Agency Partners LLC</td>
<td><a href="http://www.newagencypartners.com">www.newagencypartners.com</a></td>
<td>2 Elveh Road, Suite 202A Edison, 08817 (732) 287-3777</td>
<td>Steven Bussel</td>
<td>Real estate</td>
<td>20</td>
<td>$6.50 million</td>
<td>-8%</td>
<td>$6.50 million</td>
<td></td>
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</tr>
<tr>
<td>304</td>
<td>Chemtech Consulting Group Inc.</td>
<td>chemtech.com</td>
<td>284 Sheffield Rd. Mountain, NJ 07092 (908) 789-4000</td>
<td>Michael J. Novak</td>
<td>Construction &amp; engineering</td>
<td>20</td>
<td>$4.25 million</td>
<td>42%</td>
<td>$6.02 million</td>
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</tr>
<tr>
<td>305</td>
<td>Atlantic Environmental Solutions Inc.</td>
<td><a href="http://www.aesolutions.com">www.aesolutions.com</a></td>
<td>3 Marine View Plaza Heberon, NJ 07014 (201) 876-9400</td>
<td>Brian Ark</td>
<td>Professional services</td>
<td>20</td>
<td>$5.50 million</td>
<td>9%</td>
<td>$6.02 million</td>
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</tr>
<tr>
<td>306</td>
<td>Exigent Technologies</td>
<td><a href="http://www.exigent.com">www.exigent.com</a></td>
<td>400 Valley Road, Suite 203</td>
<td>Daniel J. Hauey</td>
<td>Technology, IT</td>
<td>22</td>
<td>$5.50 million</td>
<td>-7%</td>
<td>$5.50 million</td>
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<tr>
<td>309</td>
<td>American Hotel</td>
<td>americangroupofhotels.com</td>
<td>2015 E Main St. Freehold, NJ 07724 (732) 431-3201</td>
<td>Steve Goldberg</td>
<td>Hospitality</td>
<td>100</td>
<td>$5.30 million</td>
<td>4%</td>
<td>$5.50 million</td>
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<tr>
<td>310</td>
<td>Wasserman, Jurista &amp; Stols P.C.</td>
<td><a href="http://www.wjsp.com">www.wjsp.com</a></td>
<td>110 Allen Rd.</td>
<td>Daniel M. Stolz, Steven Z. Jurista</td>
<td>Construction &amp; engineering</td>
<td>8</td>
<td>$5.40 million</td>
<td>7%</td>
<td>$5.50 million</td>
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<td></td>
</tr>
<tr>
<td>313</td>
<td>Valenzano Family Winery</td>
<td><a href="http://www.valenzanowine.com">www.valenzanowine.com</a></td>
<td>1800 Route 206</td>
<td>Anthony B. Valenzano Jr., Mark A. Valenzano</td>
<td>Food &amp; beverage, hospitality, manufacturing, retail, small business</td>
<td>48</td>
<td>$5.10 million</td>
<td>2%</td>
<td>$5.20 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>314</td>
<td>The Bernards Inn</td>
<td><a href="http://www.bernardsinn.com">www.bernardsinn.com</a></td>
<td>27 Mine Brook Road Bernardsville, NJ 07924 (908) 766-9002</td>
<td>Joshua Barbee</td>
<td>NA</td>
<td>95</td>
<td>$5.48 million</td>
<td>-6%</td>
<td>$5.15 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>315</td>
<td>Meeker Sharkey Associates LLC</td>
<td><a href="http://www.meekeersharky.com">www.meekeersharky.com</a></td>
<td>21 Commerce Drive, 3rd Floor Cranford, NJ 07016 (908) 272-3510</td>
<td>Thomas J. Sharkey Jr., Edward D. Sharkey, R. Craig Sutherland, Richard Skorupski</td>
<td>Banking &amp; financial services, insurance</td>
<td>30</td>
<td>$5 million</td>
<td>2%</td>
<td>$5.10 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>316</td>
<td>A2Z Global Translations</td>
<td><a href="http://www.a2zglobal.com">www.a2zglobal.com</a></td>
<td>2905 Browning Road, Suite 1128 Pennington, NJ 08534 (856) 833-0220</td>
<td>Theodora Landgreen</td>
<td>NA</td>
<td>23</td>
<td>$4.50 million</td>
<td>-11%</td>
<td>$5 million</td>
<td></td>
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<tr>
<td>318</td>
<td>Little Mechanical Co.</td>
<td><a href="http://www.littlemechanicalco.com">www.littlemechanicalco.com</a></td>
<td>20 Bowling Green Parkwood Lake Hopatcong, NJ 07404 (973) 663-4200</td>
<td>Jennifer Little, Greg Turchiano</td>
<td>NA</td>
<td>8</td>
<td>$2.85 million</td>
<td>73%</td>
<td>$4.93 million</td>
<td></td>
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<tr>
<td>319</td>
<td>The SPI Group</td>
<td><a href="http://www.spi-group.com">www.spi-group.com</a></td>
<td>165 Passaic Ave., Suite 410 Fairfield, NJ 07004 (973) 494-9191</td>
<td>Steve Goodman</td>
<td>NA</td>
<td>30</td>
<td>$1.45 million</td>
<td>17%</td>
<td>$1.68 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>320</td>
<td>T.C. Irons Insurance Agency</td>
<td><a href="http://www.tciions.com">www.tciions.com</a></td>
<td>19 Allen St. Red Bank, 07701-3818</td>
<td>Timothy C. Irons</td>
<td>Insurance agency</td>
<td>21</td>
<td>$7.45 million</td>
<td>2%</td>
<td>$7.67 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>321</td>
<td>Traffic Builders</td>
<td><a href="http://www.trafficbuilders.us">www.trafficbuilders.us</a></td>
<td>18 Allen St.</td>
<td>Tim Burke</td>
<td>Technology, digital advertising</td>
<td>30</td>
<td>$1.10 million</td>
<td>32%</td>
<td>$1.47 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>322</td>
<td>Carboncino, Leone, Dimon, Doyle &amp; Sacks LLC</td>
<td><a href="http://www.cdlds.com">www.cdlds.com</a></td>
<td>219 Change Bridge Road Montville, NJ 07045 (973) 299-8000</td>
<td>John Paul Doyle, Stephen R. Leone, Edward J. Dinnen</td>
<td>Professional services, attorney at law</td>
<td>22</td>
<td>$4.72 million</td>
<td>-1%</td>
<td>$4.68 million</td>
<td></td>
<td></td>
</tr>
<tr>
<td>323</td>
<td>New Agency Partners LLC</td>
<td><a href="http://www.newagencypartners.com">www.newagencypartners.com</a></td>
<td>99 Cherry Hill Road Parsippany, NJ 07054 (973) 588-1800</td>
<td>Andy Merkin, Bruce Wilson, Steve Peck</td>
<td>Banking &amp; financial services</td>
<td>22</td>
<td>$4.27 million</td>
<td>2%</td>
<td>$4.35 million</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
THE CITY OF

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<table>
<thead>
<tr>
<th>RANK</th>
<th>COMPANY</th>
<th>WEBSITE</th>
<th>PHONE</th>
<th>FAX</th>
<th>SENIOR EXECUTIVE(S)</th>
<th>INDUSTRY</th>
<th>N.J. EMPLOYEES</th>
<th>2015 GLOBAL REVENUE</th>
<th>PERCENT CHANGE</th>
<th>2016 GLOBAL REVENUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>226</td>
<td>CSR Group</td>
<td><a href="http://www.csrgroup.com">www.csrgroup.com</a></td>
<td>(973) 867-1600</td>
<td>(973) 667-6641</td>
<td>Francisco J. Salas, Leon Cohen</td>
<td>Construction/Engineering</td>
<td>10</td>
<td>$7.50 million</td>
<td>-47%</td>
<td>$4 million</td>
</tr>
<tr>
<td>227</td>
<td>Boro Sawmill &amp; Timber Co.</td>
<td><a href="http://www.borosawmill.com">www.borosawmill.com</a></td>
<td>(973) 382-4617</td>
<td>(973) 382-4617</td>
<td>Jack Sussek, Greg Sussek</td>
<td>Manufacturing</td>
<td>10</td>
<td>$2.75 million</td>
<td>40%</td>
<td>$3.85 million</td>
</tr>
<tr>
<td>228</td>
<td>VAN DUYNE, BRUNO &amp; CO. P.A.</td>
<td><a href="http://www.db-epa.com">www.db-epa.com</a></td>
<td>(973) 888-1445</td>
<td>(973) 888-1445</td>
<td>Aaron Van Duyne III</td>
<td>Professional services</td>
<td>19</td>
<td>$3.21 million</td>
<td>15%</td>
<td>$3.71 million</td>
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<td>229</td>
<td>Lassou Wherley</td>
<td><a href="http://www.lassouwherley.com">www.lassouwherley.com</a></td>
<td>(732) 918-4061</td>
<td>(732) 918-4061</td>
<td>Clay E. Wherley, Diane W. Laussus, Deborah J. Rivens</td>
<td>Banking/Financial services; professional services</td>
<td>21</td>
<td>$3.67 million</td>
<td>0%</td>
<td>$3.67 million</td>
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<tr>
<td>230</td>
<td>Fortis Consulting Group LLC</td>
<td><a href="http://www.fortisllc.com">www.fortisllc.com</a></td>
<td>(848) 331-3008</td>
<td>(848) 331-3008</td>
<td>Frank Franscese, Reni Pauwels</td>
<td>Professional services; executive recruiting</td>
<td>15</td>
<td>$2.81 million</td>
<td>38%</td>
<td>$3.59 million</td>
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<tr>
<td>232</td>
<td>Stokes Creative Group Inc.</td>
<td><a href="http://www.stokescg.com">www.stokescg.com</a></td>
<td>(973) 299-6666</td>
<td>(973) 299-6666</td>
<td>Joanne Stokes, Chris Stokes, Sam Capri, Diane Ronopka</td>
<td>Construction/Engineering; professional services; small business; transportation; logistics; marketing agency</td>
<td>22</td>
<td>$3 million</td>
<td>17%</td>
<td>$3.50 million</td>
</tr>
<tr>
<td>233</td>
<td>Jay Shapiro &amp; Associates Inc.</td>
<td><a href="http://www.shapiromc.com">www.shapiromc.com</a></td>
<td>(908) 470-4444</td>
<td>(908) 325-0182</td>
<td>Jay Shapiro, Arnie Aakre, Holly Fisher</td>
<td>Construction/Engineering; professional services</td>
<td>19</td>
<td>$3.84 million</td>
<td>-10%</td>
<td>$3.48 million</td>
</tr>
<tr>
<td>234</td>
<td>MCHS Healthcare Public Relations</td>
<td><a href="http://www.mchsp.r.com">www.mchsp.r.com</a></td>
<td>(908) 234-9900</td>
<td>(908) 470-4490</td>
<td>Joe Boyd, Elliot Harrison, Chad Hyett, Jennifer Silvent</td>
<td>NA</td>
<td>17</td>
<td>$3.34 million</td>
<td>-20%</td>
<td>$3.46 million</td>
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<tr>
<td>235</td>
<td>Do Good Marketing LLC</td>
<td><a href="http://www.dogoodmarketing.com">www.dogoodmarketing.com</a></td>
<td>(908) 284-4963</td>
<td>(908) 284-4963</td>
<td>Michael Haviland</td>
<td>NA</td>
<td>2</td>
<td>$2.03 million</td>
<td>10%</td>
<td>$3.32 million</td>
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<tr>
<td>236</td>
<td>Meridian Environmental Services Inc.</td>
<td><a href="http://www.meridianenvironmental.com">www.meridianenvironmental.com</a></td>
<td>(973) 281-1190</td>
<td>(973) 281-1190</td>
<td>Chris DeLuca, Jessica Charriulat</td>
<td>Construction/Engineering; professional services; environmental services</td>
<td>16</td>
<td>$2.90 million</td>
<td>10%</td>
<td>$3.20 million</td>
</tr>
<tr>
<td>237</td>
<td>Crest Engineering Associates Inc.</td>
<td><a href="http://www.crestengineering.net">www.crestengineering.net</a></td>
<td>(973) 448-2157</td>
<td>(973) 448-2157</td>
<td>Richard P. Wiener, Lorrai E. Toten, David P. Hundley, Peter R. Eskewsky</td>
<td>NA</td>
<td>27</td>
<td>$3.08 million</td>
<td>1%</td>
<td>$3.12 million</td>
</tr>
<tr>
<td>238</td>
<td>R&amp;E Fire Protection</td>
<td><a href="http://www.kefire.com">www.kefire.com</a></td>
<td>(973) 561-5500</td>
<td>(973) 561-5500</td>
<td>Ed Kay Sr., Ed Kay Jr., Kevin Fabey</td>
<td>Construction/Engineering; professional services</td>
<td>30</td>
<td>$2.80 million</td>
<td>11%</td>
<td>$3.10 million</td>
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<tr>
<td>239</td>
<td>Digital To Dealer Direct</td>
<td><a href="http://www.digitaldealer.com">www.digitaldealer.com</a></td>
<td>(973) 561-5500</td>
<td>(973) 561-5500</td>
<td>David F. Scelba, Frank P. Giarratano, William A. Ward</td>
<td>NA</td>
<td>11</td>
<td>$2.50 million</td>
<td>20%</td>
<td>$3 million</td>
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<tr>
<td>240</td>
<td>Hanovia Specialty Lighting LLC</td>
<td><a href="http://www.hanovia-uv.com">www.hanovia-uv.com</a></td>
<td>(973) 823-4533</td>
<td>(973) 299-7393</td>
<td>Linnong Du, Jeff Andrews</td>
<td>Manufacturing</td>
<td>20</td>
<td>$3 million</td>
<td>0%</td>
<td>$3 million</td>
</tr>
<tr>
<td>241</td>
<td>Quality Packaging Specialists International (QPSI)</td>
<td><a href="http://www.qpsusa.com">www.qpsusa.com</a></td>
<td>(973) 480-0203</td>
<td>(973) 480-0203</td>
<td>Mike Ricketts, Derrick M. Ratliff</td>
<td>NA</td>
<td>NA</td>
<td>$110 million</td>
<td>-99%</td>
<td>$3 million</td>
</tr>
<tr>
<td>242</td>
<td>T&amp;T Alarm Systems Inc.</td>
<td><a href="http://www.ttalarm.com">www.ttalarm.com</a></td>
<td>(973) 480-0203</td>
<td>(973) 480-0203</td>
<td>NA</td>
<td>NA</td>
<td>27</td>
<td>$2.08 million</td>
<td>7%</td>
<td>$3 million</td>
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<tr>
<td>243</td>
<td>Wahba Travel</td>
<td><a href="http://www.wahbavat.com">www.wahbavat.com</a></td>
<td>(973) 480-0203</td>
<td>(973) 480-0203</td>
<td>Barbara Long</td>
<td>NA</td>
<td>2</td>
<td>$2.90 million</td>
<td>3%</td>
<td>$3 million</td>
</tr>
<tr>
<td>244</td>
<td>Resources Real Estate</td>
<td><a href="http://www.resourealstate.com">www.resourealstate.com</a></td>
<td>(973) 480-0203</td>
<td>(973) 480-0203</td>
<td>Thomas McCormack</td>
<td>Real estate</td>
<td>4</td>
<td>$3.13 million</td>
<td>-4%</td>
<td>$2.99 million</td>
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<tr>
<td>245</td>
<td>Red Bank Pension Services Inc.</td>
<td><a href="http://www.rbpsinc.com">www.rbpsinc.com</a></td>
<td>(973) 888-1445</td>
<td>(973) 888-1445</td>
<td>Robert Hahn, Thomas Loguszczek, Christina Brunder, Michele Carrano</td>
<td>Professional services</td>
<td>15</td>
<td>$2.40 million</td>
<td>12%</td>
<td>$2.68 million</td>
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<tr>
<td>246</td>
<td>Verina Consulting Group LLC</td>
<td><a href="http://www.veg.lc.com">www.veg.lc.com</a></td>
<td>(973) 888-1445</td>
<td>(973) 888-1445</td>
<td>Robert Gan</td>
<td>Environmental; small business</td>
<td>11</td>
<td>$2.36 million</td>
<td>11%</td>
<td>$2.61 million</td>
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<tr>
<td>247</td>
<td>Mountain Development Corp.</td>
<td><a href="http://www.mountain">www.mountain</a> development.com</td>
<td>(848) 331-3008</td>
<td>(848) 331-3008</td>
<td>Michael Seeve, L. Robert Lieb</td>
<td>Real estate</td>
<td>162</td>
<td>$24 million</td>
<td>-9%</td>
<td>$26.60 million</td>
</tr>
<tr>
<td>248</td>
<td>The Peacock Inn</td>
<td><a href="http://www.thecakecockinn.com">www.thecakecockinn.com</a></td>
<td>(609) 239-0228</td>
<td>(609) 239-0228</td>
<td>Barbara Long</td>
<td>Hospitality</td>
<td>31</td>
<td>$2.50 million</td>
<td>4%</td>
<td>$2.60 million</td>
</tr>
<tr>
<td>249</td>
<td>SmartSites</td>
<td><a href="http://www.smartsites.com">www.smartsites.com</a></td>
<td>(973) 888-1445</td>
<td>(973) 888-1445</td>
<td>Alex Molen, Michael Molen</td>
<td>Professional services; small business</td>
<td>11</td>
<td>$2.12 million</td>
<td>22%</td>
<td>$2.59 million</td>
</tr>
</tbody>
</table>
Has your company experienced revenue growth from 2014-2016?

To submit your nomination, visit www.njbiz.com/events

Questions? Please contact Anna Acquaviva at aacquaviva@njbiz.com or (732) 246-5713.

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1.25% Interest Rate
APY* $200,000 - $999,999

1.50% Interest Rate
APY* $1,000,000 - $2,000,000

Our Numbers Add Up
Do Yours?

With some brokerage firms and banks paying 0.05% or less there isn’t much to add.

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Money Market Plus

1.00% Interest Rate
APY* $100,000 - $199,999

1.25% Interest Rate
APY* $200,000 - $999,999

1.50% Interest Rate
APY* $1,000,000 - $2,000,000
No. 23: Torcon Inc.

Founder’s customer-first mindset still fuels growth at 50-year-old Red Bank construction firm

By BRETT JOHNSON

Torcon Inc.’s growing stature on the annual NJBIZ Top 250 Privately Held Companies list is easier to spot around the state — with the towering cranes and hard hats the company has brought to many sites recently — than a boom period for most companies might be.

Today, the construction management and general contracting firm is overseeing a number of high-profile projects in the region, such as the New Jersey Institute of Technology’s sizable new wellness and events center. It also recently finished up some significant undertakings, such as building a 650,000-square-foot office in Lawrenceville for Bristol-Myers Squibb.

These are more feathers in the cap of a company that recently reached its 50th anniversary, which was cause for its co-presidents, Ben Torcivia Jr. and Joseph Torcivia, to celebrate the progress of the once-bootstrapped business. They said the thriving company owes it all to the legacy of their late father and the firm’s founder, Benedict J. Torcivia Sr.

“Dad was driven to establish a customer-centric culture at Torcon, and it remains central to the success of our business,” Ben Torcivia Jr. said. “We believe that doing quality work and paying attention to what matters to our customers will allow us to maintain the long-term business relationships that are so important to us.”

The brothers at the helm of the Red Bank-based company were recognized for their approach when they were named Contractor of the Year in 2013 by the ENR New York trade publication. Joseph Torcivia, like his brother, thinks the firm’s performance stems from its philosophy.

“We offer a level of sophistication needed to handle the most challenging and complex projects, and, as a privately-held company, we are user-friendly,” he said. “Coming off a record pace in 2016, and with momentum continuing this year, Torcon is committed to the principles that have fueled the company’s success.”

Email to: bjohnson@njbiz.com

On Twitter: @ReporterBrett
To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1. **TFC Associates LLC**
   - N.J. Employees 2017: 33
   - Total revenue 2016: $157,000,000
   - Total revenue 2015: $155,000,000
   - Year Established: 1995
   - Address: 800 Main St., Hackensack, NJ 07601-4851
   - Phone: (201) 678-1144
   - Company Email: staff4@tfc-associates.com
   - Website: www.tfc-associates.com

2. **WithumSmith+Brown**
   - N.J. Employees 2017: 802
   - Total revenue 2016: $145,500,000
   - Total revenue 2015: $114,700,000
   - Year Established: 1974
   - Address: 506 Carnegie Center, Suite 400, Princeton, NJ
   - Phone: (609) 520-1188
   - Company Email: info@withum.com
   - Website: www.withum.com

3. **Wiss & Co. LLP**
   - N.J. Employees 2017: 188
   - Total revenue 2016: $37,000,000
   - Total revenue 2015: $34,000,000
   - Year Established: 1969
   - Address: 354 Eisenhower Parkway, Livingston, NJ
   - Phone: (973) 994-9400
   - Company Email: wiss4@wiss.com
   - Website: www.wiss.com

4. **Sax LLP**
   - N.J. Employees 2017: 114
   - Total revenue 2016: $29,800,000
   - Total revenue 2015: $45,100,000
   - Year Established: 1956
   - Address: 855 Valley Road, 3rd Floor, Clifton, NJ
   - Phone: (973) 472-6250
   - Company Email: info@saxllp.com
   - Website: www.saxllp.com

5. **Untracht Early**
   - N.J. Employees 2017: 99
   - Total revenue 2016: $26,071,547
   - Total revenue 2015: $22,702,803
   - Year Established: 1993
   - Address: 325 Columbia Turnpike, Suite 202, Florham Park, NJ
   - Phone: (973) 994-9494
   - Company Email: info@untracht.com
   - Website: www.untracht.com

6. **Sobel & Co. LLC CPAs**
   - N.J. Employees 2017: 126
   - Total revenue 2016: $22,000,000
   - Total revenue 2015: $19,500,000
   - Year Established: 1956
   - Address: 293 Eisenhower Parkway, Suite 290, Livingston, NJ
   - Phone: (973) 994-9494
   - Company Email: mail@sobel-cpa.com
   - Website: www.sobel-cpa.com

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<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>N.J. Employees 2017</th>
<th>Total revenue 2016</th>
<th>Total revenue 2015</th>
<th>Year Established</th>
<th>Address</th>
<th>Phone</th>
<th>Website</th>
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<td>1</td>
<td>Wakefern Food Corp.</td>
<td>3,727</td>
<td>$16,000,000,000</td>
<td>$15,936,489,553</td>
<td>1946</td>
<td>5000 Riverside Drive, Keasbey, NJ 08832</td>
<td>(732) 906-5932</td>
<td><a href="http://www.wakefern.com">www.wakefern.com</a></td>
</tr>
<tr>
<td>2</td>
<td>Holman Enterprises</td>
<td>2,400</td>
<td>$4,228,870,348</td>
<td>$3,335,650,615</td>
<td>1924</td>
<td>4001 Leadenhall Road, P.O. Box 5004, NJ 08837-2220</td>
<td>(856) 663-5200</td>
<td><a href="http://www.holmanauto.com">www.holmanauto.com</a></td>
</tr>
<tr>
<td>3</td>
<td>J.M. Huber Corp.</td>
<td>53</td>
<td>$2,201,000,000</td>
<td>$1,884,500,000</td>
<td>1883</td>
<td>499 Thornall St., Edison, NJ 08837-2220</td>
<td>(800) 753-2677</td>
<td><a href="mailto:info@huber.com">info@huber.com</a></td>
</tr>
<tr>
<td>4</td>
<td>Goya Foods Inc.</td>
<td>500</td>
<td>$1,279,000,000</td>
<td>$1,229,000,000</td>
<td>1954</td>
<td>350 County Road, Jersey City, NJ 07307</td>
<td>(201) 348-4900</td>
<td><a href="http://www.goya.com">www.goya.com</a></td>
</tr>
<tr>
<td>5</td>
<td>Inserra Supermarkets Inc.</td>
<td>4,131</td>
<td>$1,250,000,000</td>
<td>$1,200,000,000</td>
<td>1932</td>
<td>1515 Burnt Mill Road, Cherry Hill, NJ 08033</td>
<td>(877) 785-3112</td>
<td><a href="mailto:contactus@nfindustries.com">contactus@nfindustries.com</a></td>
</tr>
<tr>
<td>6</td>
<td>NFI</td>
<td>960</td>
<td>$1,095,495,819</td>
<td>$1,061,000,000</td>
<td>1975</td>
<td>290 Chester Ave., Moorestown, NJ 08057</td>
<td>(856) 231-1000</td>
<td><a href="mailto:info@bayada.com">info@bayada.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Bayada Home Health Care</td>
<td>6,412</td>
<td>$852,000,000</td>
<td>$825,000,000</td>
<td>1934</td>
<td>20 North Ave. E., Elizabeth, NJ 07201</td>
<td>(973) 624-6444</td>
<td><a href="http://www.fedway.com">www.fedway.com</a></td>
</tr>
<tr>
<td>8</td>
<td>Amneal Pharmaceuticals LLC</td>
<td>681</td>
<td>$800,000,000</td>
<td>$780,021,000</td>
<td>1919</td>
<td>4 Commerce Drive, Cranford, NJ 07016</td>
<td>(908) 272-4010</td>
<td><a href="mailto:weeks.marine.corporate@weeksmarine.com">weeks.marine.corporate@weeksmarine.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Allied Beverage Group</td>
<td>835</td>
<td>$780,021,000</td>
<td>$732,924,000</td>
<td>1919</td>
<td>328 Newman Springs Road, Red Bank, NJ 07701</td>
<td>(732) 704-9800</td>
<td><a href="mailto:vip@torcon.com">vip@torcon.com</a></td>
</tr>
<tr>
<td>10</td>
<td>Weeks Marine Inc.</td>
<td>780</td>
<td>$780,021,000</td>
<td>$732,924,000</td>
<td>1919</td>
<td>328 Newman Springs Road, Red Bank, NJ 07701</td>
<td>(732) 704-9800</td>
<td><a href="mailto:vip@torcon.com">vip@torcon.com</a></td>
</tr>
<tr>
<td>11</td>
<td>Torcon Inc.</td>
<td>240</td>
<td>$540,000,000</td>
<td>$388,400,000</td>
<td>1965</td>
<td>328 Newman Springs Road, Red Bank, NJ 07701</td>
<td>(732) 704-9800</td>
<td><a href="mailto:vip@torcon.com">vip@torcon.com</a></td>
</tr>
</tbody>
</table>
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<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>N.J. Employees 2017</th>
<th>Total revenue 2016</th>
<th>Total revenue 2015</th>
<th>Year Established</th>
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<th>Website</th>
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<tr>
<td>1</td>
<td>Amneal Pharmaceuticals LLC</td>
<td>681</td>
<td>$1,000,000,000</td>
<td>$866,000,000</td>
<td>1998</td>
<td>400 Crossing Blvd., Bridgewater, NJ 08807</td>
<td>(908) 947-3120</td>
<td><a href="mailto:BusinessDevelopment@amneal.com">BusinessDevelopment@amneal.com</a></td>
<td><a href="http://www.amneal.com">www.amneal.com</a></td>
</tr>
<tr>
<td>2</td>
<td>Aurobindo Pharma USA Inc.</td>
<td>600</td>
<td>$855,243,781</td>
<td>$1,218,000</td>
<td>1986</td>
<td>279 Princeton-Hightstown Road, East Windsor, NJ 08520-1401</td>
<td>(732) 839-9400</td>
<td><a href="mailto:info@aurobindousa.com">info@aurobindousa.com</a></td>
<td><a href="http://www.aurobindousa.com">www.aurobindousa.com</a></td>
</tr>
<tr>
<td>3</td>
<td>Summit Medical Group</td>
<td>2,472</td>
<td>$563,400,000</td>
<td>$463,400,000</td>
<td>1979</td>
<td>1 Diamond Hill Road, Berkeley Heights, NJ 07922-2104</td>
<td>(908) 273-4300</td>
<td><a href="mailto:info@summitmedicalgroup.com">info@summitmedicalgroup.com</a></td>
<td><a href="http://www.summitmedicalgroup.com">www.summitmedicalgroup.com</a></td>
</tr>
<tr>
<td>4</td>
<td>TFC Associates LLC</td>
<td>33</td>
<td>$157,000,000</td>
<td>$155,000,000</td>
<td>1995</td>
<td>800 Main St., Hackensack, NJ 07601-4851</td>
<td>(201) 678-1144</td>
<td><a href="mailto:staff4@tfc-associates.com">staff4@tfc-associates.com</a></td>
<td><a href="http://www.tfc-associates.com">www.tfc-associates.com</a></td>
</tr>
<tr>
<td>5</td>
<td>Meeting Alliance</td>
<td>20</td>
<td>$42,144,350</td>
<td>$51,900,000</td>
<td>1999</td>
<td>14 Main St., Robbinsville, NJ 08691</td>
<td>(609) 208-1908</td>
<td><a href="mailto:info@meetingalliance.com">info@meetingalliance.com</a></td>
<td><a href="http://www.meetingalliance.com">www.meetingalliance.com</a></td>
</tr>
<tr>
<td>6</td>
<td>Vitals</td>
<td>97</td>
<td>$27,584,387</td>
<td>$24,932,080</td>
<td>2007</td>
<td>160 Chubb Ave., Suite 301, Lyndhurst, NJ 07071</td>
<td>(201) 842-0760</td>
<td><a href="mailto:info@vitals.com">info@vitals.com</a></td>
<td><a href="http://www.vitals.com">www.vitals.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Elusys Therapeutics Inc.</td>
<td>21</td>
<td>$26,000,000</td>
<td>$12,200,000</td>
<td>1998</td>
<td>25 Riverside Drive, Pine Brook, NJ 07058</td>
<td>(973) 808-0222</td>
<td><a href="mailto:info@elusys.com">info@elusys.com</a></td>
<td><a href="http://www.elusys.com">www.elusys.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Fitness Coaching LLC</td>
<td>11</td>
<td>$104,000</td>
<td>$85,000</td>
<td>1996</td>
<td>602 251-8989</td>
<td>(908) 251-8989</td>
<td><a href="mailto:info@fitnesscoachingllc.com">info@fitnesscoachingllc.com</a></td>
<td><a href="http://www.fitnesscoachingllc.com">www.fitnesscoachingllc.com</a></td>
</tr>
</tbody>
</table>
CATEGORIES OF RECOGNITION:

Business of the Year
(1-50, 51-100, 101+ employees)

Corporate Citizen of the Year

Emerging Business of the Year

NOMINATION DEADLINE:
FRIDAY, SEPTEMBER 15

Submit a nomination online: njbiz.com/bizoftheyear

SPONSORSHIPS ARE AVAILABLE

Contact Tom Hughes at thughes@njbiz.com or 732-246-5729.
To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2017 employees.

### Largest Employers

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>N.J. Employees 2017</th>
<th>N.J. Employees 2016</th>
<th>Total Revenue 2016</th>
<th>Total Revenue 2015</th>
<th>Year Established</th>
<th>Address</th>
<th>Phone</th>
<th>Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Saker ShopRites Inc.</td>
<td>8,600</td>
<td>8,600</td>
<td>$1,914,777,000</td>
<td>$1,784,431,000</td>
<td>1958</td>
<td>922 Route 33, Building 6, Suite 1, Freehold, NJ 07728</td>
<td>(732) 462-4700</td>
<td><a href="mailto:info@saker.com">info@saker.com</a></td>
<td><a href="http://www.sakershoprites.com">www.sakershoprites.com</a></td>
</tr>
<tr>
<td>2</td>
<td>Bayada Home Health Care</td>
<td>6,412</td>
<td>6,412</td>
<td>$1,095,495,819</td>
<td>$1,061,000,000</td>
<td>1975</td>
<td>290 Chester Ave., Moorestown, NJ 08057</td>
<td>(856) 231-1000</td>
<td><a href="mailto:info@bayada.com">info@bayada.com</a></td>
<td><a href="http://www.bayada.com">www.bayada.com</a></td>
</tr>
<tr>
<td>3</td>
<td>Doherty Enterprises Inc.</td>
<td>6,200</td>
<td>6,200</td>
<td>$495,318,607</td>
<td>$481,006,268</td>
<td>1985</td>
<td>7 Pearl Court, Allendale, NJ 07401</td>
<td>(201) 818-4669</td>
<td><a href="mailto:info@dohertyinc.com">info@dohertyinc.com</a></td>
<td><a href="http://www.dohertyinc.com">www.dohertyinc.com</a></td>
</tr>
<tr>
<td>4</td>
<td>Inserra Supermarkets Inc.</td>
<td>4,131</td>
<td>4,131</td>
<td>$1,279,000,000</td>
<td>$1,229,000,000</td>
<td>1954</td>
<td>20 Ridge Road, Mahwah, NJ 07430</td>
<td>(201) 828-5100</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Wakefern Food Corp.</td>
<td>3,727</td>
<td>3,727</td>
<td>$16,000,000,000</td>
<td>$15,936,489,553</td>
<td>1946</td>
<td>5000 Riverside Drive, Keasbey, NJ 08832</td>
<td>(732) 906-5932</td>
<td></td>
<td><a href="http://www.wakefern.com">www.wakefern.com</a></td>
</tr>
<tr>
<td>6</td>
<td>DialAmerica Marketing Inc.</td>
<td>3,096</td>
<td>3,096</td>
<td>$108,000,000</td>
<td>$125,000,000</td>
<td>1976</td>
<td>960 MacArthur Blvd., Mahwah, NJ 07495</td>
<td>(201) 327-0200</td>
<td><a href="mailto:info@dialamerica.com">info@dialamerica.com</a></td>
<td><a href="http://www.dialamerica.com">www.dialamerica.com</a></td>
</tr>
</tbody>
</table>

---

**Triton Benefits and HR Solutions saved my company over $80,000 on healthcare coverage.**

---

- Industry benchmarking
- ADP broker partner
- Over $200 million in managed premiums
- Cost-saving programs (save up to 25%)
- We work with all major carriers

**Dennis Caparelli, VP, Contech Systems, Inc.**

---

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TritonHR.com
## LARGEST EMPLOYERS

To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2017 employees.

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>N.J. Employees 2017</th>
<th>Total Revenue 2016</th>
<th>Total Revenue 2015</th>
<th>Year Established</th>
<th>Address</th>
<th>Phone</th>
<th>Company Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>HomeBridge Financial Services Inc.</td>
<td>3,000</td>
<td>$468,000,000</td>
<td>$414,200,000</td>
<td>1989</td>
<td>194 Wood Ave. S., 9th Floor Iselin, NJ 08830</td>
<td>(732) 738-7100</td>
<td><a href="mailto:customerservice@HomeBridge.com">customerservice@HomeBridge.com</a></td>
<td><a href="http://www.homebridge.com">www.homebridge.com</a></td>
</tr>
<tr>
<td>8</td>
<td>New England Motor Freight Inc.</td>
<td>2,850</td>
<td>$468,000,000</td>
<td>$414,200,000</td>
<td>1918</td>
<td>1 Security Plaza, 1915 Route 46 East Parsippany, NJ 07054</td>
<td>(908) 965-0100</td>
<td><a href="http://www.nemf.com">www.nemf.com</a></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>SOS Security LLC</td>
<td>2,750</td>
<td>$272,500,000</td>
<td>$201,000,000</td>
<td>1969</td>
<td>3 Edison Place Fairfield, NJ 07004</td>
<td>(973) 402-6600</td>
<td><a href="mailto:esilverman@sossecurity.com">esilverman@sossecurity.com</a></td>
<td><a href="http://www.sossecurity.com">www.sossecurity.com</a></td>
</tr>
<tr>
<td>10</td>
<td>Pomptonian Food Service</td>
<td>2,599</td>
<td>$80,900,300</td>
<td>$79,274,174</td>
<td>1959</td>
<td>301 Sullivan Way West Trenton, NJ 08628</td>
<td>(973) 882-8070</td>
<td><a href="mailto:comments@pomptonian.com">comments@pomptonian.com</a></td>
<td><a href="http://www.pomptonian.com">www.pomptonian.com</a></td>
</tr>
<tr>
<td>11</td>
<td>NJM Insurance Group</td>
<td>2,552</td>
<td>$1,810,786,819</td>
<td>$1,766,819,996</td>
<td>1913</td>
<td>1 Diamond Hill Road Berkeley Heights, NJ 07922-2104</td>
<td>(908) 273-4300</td>
<td><a href="mailto:info@njm.com">info@njm.com</a></td>
<td><a href="http://www.njm.com">www.njm.com</a></td>
</tr>
<tr>
<td>12</td>
<td>Summit Medical Group</td>
<td>2,472</td>
<td>$563,400,000</td>
<td>$463,400,000</td>
<td>1929</td>
<td>1 Security Plaza, 1915 Route 46 East Parsippany, NJ 07054</td>
<td>(973) 402-6600</td>
<td><a href="http://www.smgnj.com">www.smgnj.com</a></td>
<td></td>
</tr>
<tr>
<td>No.</td>
<td>Law Firm Name</td>
<td>N.J. Employees 2017</td>
<td>Total revenue 2016</td>
<td>Total revenue 2015</td>
<td>Year Established</td>
<td>Address</td>
<td>Phone</td>
<td>Company Email</td>
<td>Website</td>
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<tr>
<td>1</td>
<td>McElroy, Deutsch, Mulvaney &amp; Carpenter LLP</td>
<td>261</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1983</td>
<td>1300 Mount Kemble Ave.</td>
<td>(973) 993-8100</td>
<td><a href="mailto:info@mdmc-law.com">info@mdmc-law.com</a></td>
<td><a href="http://www.mdmc-law.com">www.mdmc-law.com</a></td>
</tr>
<tr>
<td>2</td>
<td>Gibbons P.C.</td>
<td>269</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1926</td>
<td>One Gateway Center</td>
<td>(973) 596-4500</td>
<td><a href="mailto:firm@gibbonslaw.com">firm@gibbonslaw.com</a></td>
<td><a href="http://www.gibbonslaw.com">www.gibbonslaw.com</a></td>
</tr>
<tr>
<td>3</td>
<td>Archer &amp; Greiner P.C.</td>
<td>318</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1928</td>
<td>1 Centennial Square</td>
<td>(856) 795-2121</td>
<td><a href="mailto:marketing@archerlaw.com">marketing@archerlaw.com</a></td>
<td><a href="http://www.archerlaw.com">www.archerlaw.com</a></td>
</tr>
<tr>
<td>4</td>
<td>Sills Cummins &amp; Gross P.C.</td>
<td>276</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1928</td>
<td>The Legal Center, One Riverfront Plaza</td>
<td>(973) 643-7000</td>
<td><a href="mailto:sillsmail@sillscummis.com">sillsmail@sillscummis.com</a></td>
<td><a href="http://www.sillscummis.com">www.sillscummis.com</a></td>
</tr>
<tr>
<td>5</td>
<td>Chiesa Shahinian &amp; Giantomasi P.C.</td>
<td>243</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1972</td>
<td>One Boland Drive</td>
<td>(973) 325-1500</td>
<td><a href="mailto:info@csglaw.com">info@csglaw.com</a></td>
<td><a href="http://www.csglaw.com">www.csglaw.com</a></td>
</tr>
<tr>
<td>6</td>
<td>Connell Foley LLP</td>
<td>210</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1938</td>
<td>56 Livingston Ave.</td>
<td>(973) 535-0500</td>
<td><a href="mailto:info@connellfoley.com">info@connellfoley.com</a></td>
<td><a href="http://www.connellfoley.com">www.connellfoley.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Greenbaum, Rowe, Smith &amp; Davis</td>
<td>188</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1914</td>
<td>99 Wood Ave. S.</td>
<td>(732) 549-5600</td>
<td><a href="mailto:info@greenbaumlaw.com">info@greenbaumlaw.com</a></td>
<td><a href="http://www.greenbaumlaw.com">www.greenbaumlaw.com</a></td>
</tr>
<tr>
<td>8</td>
<td>Porzio Bromberg &amp; Newman P.C.</td>
<td>145</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1962</td>
<td>100 Southgate Parkway</td>
<td>(973) 538-4006</td>
<td><a href="mailto:info@pbnlaw.com">info@pbnlaw.com</a></td>
<td><a href="http://www.pbnlaw.com">www.pbnlaw.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Brach Eichler LLC</td>
<td>165</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>2009</td>
<td>101 Eisenhower Parkway</td>
<td>(973) 228-5700</td>
<td><a href="mailto:info@lawfirm.ms">info@lawfirm.ms</a></td>
<td><a href="http://www.bracheichler.com">www.bracheichler.com</a></td>
</tr>
<tr>
<td>10</td>
<td>Scarinci Hollenbeck LLC</td>
<td>115</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1996</td>
<td>1100 Valley Brook Ave.</td>
<td>(201) 896-4100</td>
<td><a href="mailto:info@scarinchollenbeck.com">info@scarinchollenbeck.com</a></td>
<td><a href="http://www.scarinchollenbeck.com">www.scarinchollenbeck.com</a></td>
</tr>
<tr>
<td>11</td>
<td>Mandelbaum Salsburg</td>
<td>125</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1930</td>
<td>3 Becker Farm Road, Suite 105</td>
<td>(973) 736-4600</td>
<td><a href="mailto:info@lawfirm.ms">info@lawfirm.ms</a></td>
<td><a href="http://www.lawfirm.ms">www.lawfirm.ms</a></td>
</tr>
<tr>
<td>12</td>
<td>Davison, Eastman, Munoz, Lederman &amp; Paone</td>
<td>65</td>
<td>$118,800,000</td>
<td>$118,500,000</td>
<td>1988</td>
<td>100 Willow Brook Road</td>
<td>(732) 462-7170</td>
<td><a href="mailto:info@demlplaw.com">info@demlplaw.com</a></td>
<td><a href="http://www.demlplaw.com">www.demlplaw.com</a></td>
</tr>
</tbody>
</table>
Congratulations to the 2017 CFO of the Year Finalists!

NONPROFIT ORGANIZATION - LARGE
Don Holford, Preferred Behavioral Health Group of New Jersey
David Hughes, Shore Medical Center
Mary Kelly, The Arc of Union County, Inc.
Tamour Kousha, New Jersey Community Development Corporation
Kathleen Powers, The Matheny School & Hospital, Inc.
Veronica Zeichner, Hudson County Community College

NONPROFIT ORGANIZATION - SMALL
Michael Andreas, Jweish Vocational Service of Metrowest
Samuel Frisby, YMCA of Trenton
John Garton, Habitat for Humanity of Burlington County & Greater Trenton-Princeton, Inc.
Tony Gizzi, Girl Scouts of Central & Southern NJ
Dina O'Keefe, Morris County Chamber of Commerce
Lois Penn, Child Care Connection

PRIVATE COMPANY WITH REVENUES OVER $50MM
Lorraine Azzinaro, Aspire Technology Partners, LLC
Bill Fahrbach, Workwave
Steve Grabell, NFI
Anthony Gulotta, SKIDATA, Inc
Allen Lane, Solis, Inc
Adam Raiken, MedLife Stadium
Andrew Wood, J. Fletcher Creamer & Son, Inc.

PRIVATE COMPANY WITH REVENUES UP TO $50MM
Richard Aguinaldo, TrialScopes, Inc
Gary Finkel, TenFour
John Keane, Jr., Sunnyside Manor, Inc.
Chris Mavros, Case Real Estate Capital LLC
Paul Shust, Pro-Tech Energy Solutions LLC
Dolores Woodington, Take Flight Learning

PUBLIC COMPANY
Jeffrey J. Carfora, Peapack-Gladstone Bank
Glenn Coleman, Integra LifeSciences
Mark Guinan, Quest Diagnostics
David Pearson, Vonage

RISING STAR
Robert Capko, Middlesex Water Company
Justin D’Onofrio, Platform Specialists
Milind Patel, Parker Ibrahim & Berg, LLC

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When: Tuesday, October 10TH
Time: 8:00AM - 10:30AM
Where: The Palace at Somerset

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For more information please email Anna Acquaviva at aacquaviva@njbiz.com or call (732) 246-5716.

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Major Sponsors:

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Robert Half
To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1. J.M. Huber Corp.
   - N.J. Employees 2017: 53
   - Total revenue 2016: $2,201,000,000
   - Total revenue 2015: $1,884,500,000
   - Year Established: 1883
   - Address: 499 Thornall St., Edison, NJ 08837
   - Phone: (800) 753-2677
   - Company Email: info@huber.com
   - Website: www.huber.com

2. Amneal Pharmaceuticals LLC
   - N.J. Employees 2017: 681
   - Total revenue 2016: $1,000,000,000
   - Total revenue 2015: $866,000,000
   - Year Established: 1998
   - Address: 400 Crossing Blvd., Bridgewater
   - Phone: (908) 947-3120
   - Company Email: BusinessDevelopment@amneal.com
   - Website: www.amneal.com

3. The Promotion In Motion Cos. Inc.
   - N.J. Employees 2017: 750
   - Total revenue 2016: $350,000,000
   - Total revenue 2015: $320,000,000
   - Year Established: 1979
   - Address: 25 Commerce Drive, Allendale, NJ 07401
   - Phone: (201) 784-5800
   - Company Email: mail@promotioninmotion.com
   - Website: www.promotioninmotion.com

4. Thermwell Products Co. Inc.
   - N.J. Employees 2017: 900
   - Total revenue 2016: $200,000,000
   - Total revenue 2015: $150,000,000
   - Year Established: 1950
   - Address: 420 Route 17 S., Mahwah
   - Phone: (201) 684-4400
   - Company Email: support@frostking.com
   - Website: www.frostking.com

5. TFC Associates LLC
   - N.J. Employees 2017: 33
   - Total revenue 2016: $157,000,000
   - Total revenue 2015: $155,000,000
   - Year Established: 1995
   - Address: 800 Main St., Hackensack, NJ 07601
   - Phone: (201) 678-1144
   - Company Email: staff4@tfc-associates.com
   - Website: www.tfc-associates.com

6. MaxLite
   - N.J. Employees 2017: 164
   - Total revenue 2016: $113,592,000
   - Total revenue 2015: $116,950,000
   - Year Established: 1993
   - Address: 12 York Ave., West Caldwell
   - Phone: (973) 244-7300
   - Company Email: info@maxlite.com
   - Website: www.maxlite.com

---

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Whether Or Not Your Team Experiences
“A Case Of The Mondays” Is Up To You!

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with Steve Adubato

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PSEG

New Jersey Medical Center

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To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

<table>
<thead>
<tr>
<th>#</th>
<th>Name</th>
<th>Address</th>
<th>Phone</th>
<th>Company Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>MICRO</td>
<td>140 Belmont Drive, Somerset, NJ 08873</td>
<td>(732) 302-0800</td>
<td><a href="http://www.microstamping.com">www.microstamping.com</a></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Weir Welding Company Inc.</td>
<td>Branchburg Commons, Bld. #1, 3322 US Highway 22 West, Branchburg, NJ 08876</td>
<td>(201) 939-2284</td>
<td><a href="mailto:info@weirwelding.com">info@weirwelding.com</a></td>
<td><a href="http://www.weirwelding.com">www.weirwelding.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Strato Inc.</td>
<td>100 New England Ave. Piscataway, NJ 08854</td>
<td>(732) 831-5866</td>
<td><a href="mailto:customerservice@stratoinc.com">customerservice@stratoinc.com</a></td>
<td><a href="http://www.stratoinc.com">www.stratoinc.com</a></td>
</tr>
<tr>
<td>10</td>
<td>Global Business Dimensions Inc.</td>
<td>220 W. Parkway, Unit B, Pompton Plains, NJ</td>
<td>(732) 542-0312</td>
<td><a href="mailto:sales@globalbd.com">sales@globalbd.com</a></td>
<td><a href="http://www.globalbd.com">www.globalbd.com</a></td>
</tr>
<tr>
<td>11</td>
<td>Laird &amp; Co.</td>
<td>1 Laird Road, Scobyville, NJ 732</td>
<td>(732) 542-0312</td>
<td><a href="mailto:sales@lairdandcompany.com">sales@lairdandcompany.com</a></td>
<td><a href="http://www.lairdandcompany.com">www.lairdandcompany.com</a></td>
</tr>
<tr>
<td>12</td>
<td>Absecon Mills Inc.</td>
<td>901 W. Aloe St. Cologine, NJ 609</td>
<td>(609) 965-5373</td>
<td><a href="mailto:info@absecon.com">info@absecon.com</a></td>
<td><a href="http://www.absecon.com">www.absecon.com</a></td>
</tr>
</tbody>
</table>
To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

1. **SHI International Corp.**
   - **N.J. Employees 2017**: 1,739
   - **Total revenue 2016**: $7,500,000,000
   - **Total revenue 2015**: $6,800,000,000
   - **Year Established**: 1989
   - **Address**: 290 Davidson Ave., Somerset, NJ 08873
   - **Phone**: (888) 764-8888
   - **Website**: [www.shi.com](http://www.shi.com)

2. **Goya Foods Inc.**
   - **N.J. Employees 2017**: 500
   - **Total revenue 2016**: $1,400,000,000
   - **Total revenue 2015**: $1,400,000,000
   - **Year Established**: 1936
   - **Address**: 350 County Road, Jersey City, NJ 07307
   - **Phone**: (201) 348-4900
   - **Website**: [www.goya.com](http://www.goya.com)

3. **Aurobindo Pharma USA Inc.**
   - **N.J. Employees 2017**: 600
   - **Total revenue 2016**: $855,243,781
   - **Total revenue 2015**: $2,128,000
   - **Year Established**: 1986
   - **Address**: 279 Princeton-Hightstown Road, East Windsor, NJ 08520-1401
   - **Phone**: (732) 839-9400, Toll-Free Phone (866) 850-2876
   - **Website**: [www.aurobindousa.com](http://www.aurobindousa.com)

4. **Collabera**
   - **Total revenue 2016**: $440,000,000
   - **Total revenue 2015**: $525,000,000
   - **Year Established**: 1991
   - **Address**: 25 Airport Road, Morristown, NJ 07960-4624
   - **Phone**: (973) 889-5200
   - **Website**: [www.collabera.com](http://www.collabera.com)

5. **Artech Information Systems LLC**
   - **N.J. Employees 2017**: 59
   - **Total revenue 2016**: $434,000,000
   - **Total revenue 2015**: $381,121,422
   - **Year Established**: 1992
   - **Address**: 360 Mt. Kemble Ave., Suite 2000, Morristown, NJ 07960
   - **Phone**: (973) 998-2500, Company Email marketing@artechinfo.com
   - **Website**: [www.artechinfo.com](http://www.artechinfo.com)

6. **Ferreira Construction Co. Inc.**
   - **N.J. Employees 2017**: 934
   - **Total revenue 2016**: $304,000,000
   - **Total revenue 2015**: $280,000,000
   - **Year Established**: 1988
   - **Address**: 1090 Springfield Road, 1st Floor, Union, NJ 07083-8119
   - **Phone**: (908) 810-7500
   - **Website**: [www.deepfoods.com](http://www.deepfoods.com)

7. **Deep Foods Inc.**
   - **N.J. Employees 2017**: 420
   - **Total revenue 2016**: $304,000,000
   - **Total revenue 2015**: $280,000,000
   - **Year Established**: 1977
   - **Address**: 1090 Springfield Road, 1st Floor, Union, NJ 07083-8119
   - **Phone**: (908) 810-7500
   - **Website**: [www.deepfoods.com](http://www.deepfoods.com)

8. **DIVERSANT**
   - **N.J. Employees 2017**: 51
   - **Total revenue 2016**: $171,611,584
   - **Total revenue 2015**: $120,745,803
   - **Year Established**: 2005
   - **Address**: 331 Newman Springs Road, Building 3, Suite 350, Red Bank, NJ 07701-5334
   - **Phone**: (732) 222-1250
   - **Website**: [www.diversant.com](http://www.diversant.com)

9. **Foremost Groups Inc.**
   - **N.J. Employees 2017**: 75
   - **Total revenue 2016**: $166,000,000
   - **Total revenue 2015**: $166,000,000
   - **Year Established**: 1988
   - **Address**: 906 Murray Road, Suite 2, East Hanover, NJ 07936-2202
   - **Phone**: (973) 428-0400
   - **Website**: [www.foremostgroups.com](http://www.foremostgroups.com)

10. **Compunnel Software Group Inc.**
    - **N.J. Employees 2017**: 50
    - **Total revenue 2016**: $142,301,238
    - **Total revenue 2015**: $112,646,097
    - **Year Established**: 1994
    - **Address**: 103 Morgan Lane, Suite 102, P.O. Box 3300, Plainsboro, NJ 08536
    - **Phone**: (609) 606-9010
    - **Company Email marketing@compunne.com
    - **Website**: [www.compunnel.com](http://www.compunnel.com)

11. **Marlabs Inc.**
    - **N.J. Employees 2017**: 74
    - **Total revenue 2016**: $113,000,000
    - **Total revenue 2015**: $95,000,000
    - **Year Established**: 1996
    - **Address**: 1 Corporate Place S., Piscataway, NJ 08854-6141
    - **Phone**: (732) 694-1000
    - **Company Email cservice@marlabs.com
    - **Website**: [www.marlabs.com](http://www.marlabs.com)

12. **Yorktel**
    - **N.J. Employees 2017**: 126
    - **Total revenue 2016**: $110,675,000
    - **Total revenue 2015**: $106,939,436
    - **Year Established**: 1985
    - **Address**: 81 Corporate Way, Eatontown, NJ 07724
    - **Phone**: (732) 413-6000
    - **Company Email knowmore@yorktel.com
    - **Toll-Free Phone**: (866) 836-8463
    - **Website**: [www.yorktel.com](http://www.yorktel.com)
<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>Year Established</th>
<th>N.J. Employees 2017</th>
<th>Total Revenue 2016</th>
<th>Total Revenue 2015</th>
<th>Address</th>
<th>Phone</th>
<th>Company Email</th>
<th>Website</th>
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<tr>
<td>1</td>
<td>Laird &amp; Co.</td>
<td>1780</td>
<td>39</td>
<td>$49,000,000</td>
<td>$49,000,000</td>
<td>1 Laird Road, Scobeyville, NJ 07724</td>
<td>(732) 542-0312</td>
<td><a href="mailto:sales@lairdandcompany.com">sales@lairdandcompany.com</a></td>
<td><a href="http://www.lairdandcompany.com">www.lairdandcompany.com</a></td>
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<tr>
<td>2</td>
<td>The Cumberland Insurance Group</td>
<td>1844</td>
<td>112</td>
<td>$118,528,229</td>
<td>$119,148,016</td>
<td>633 Shiloh Pike, Bridgeton, NJ 08302</td>
<td>(856) 451-4050</td>
<td>mailbox@<a href="mailto:generalinquiries@cumberlandgroup.com">generalinquiries@cumberlandgroup.com</a></td>
<td><a href="http://www.cumberlandgroup.com">www.cumberlandgroup.com</a></td>
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<tr>
<td>3</td>
<td>McCarter &amp; English LLP</td>
<td>1844</td>
<td>303</td>
<td>$233,000,000</td>
<td>$233,000,000</td>
<td>Four Gateway Center, 100 Mulberry St., Newark, NJ 07102-4056</td>
<td>(973) 622-4444</td>
<td><a href="mailto:info@McCarter.com">info@McCarter.com</a></td>
<td><a href="http://www.mccarter.com">www.mccarter.com</a></td>
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<tr>
<td>4</td>
<td>Wm. Blanchard Co.</td>
<td>1860</td>
<td>111</td>
<td>$164,435,595</td>
<td>$164,435,595</td>
<td>199 Mountain Ave., P.O. Box 298, Springfield, NJ 07081</td>
<td>(973) 376-9100</td>
<td><a href="mailto:info@wmblanchard.com">info@wmblanchard.com</a></td>
<td><a href="http://www.wmblanchard.com">www.wmblanchard.com</a></td>
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<tr>
<td>5</td>
<td>Mott MacDonald</td>
<td>1866</td>
<td>436</td>
<td>$2,160,700,000</td>
<td>$2,160,700,000</td>
<td>111 Wood Ave. S., Iselin, NJ 08830-4112</td>
<td>(973) 379-3400</td>
<td><a href="mailto:corporate-americas@mottmac.com">corporate-americas@mottmac.com</a></td>
<td><a href="http://www.mottmac.com/americas">www.mottmac.com/americas</a></td>
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<tr>
<td>6</td>
<td>T.C. Irons Insurance Agency</td>
<td>1872</td>
<td>21</td>
<td>$4,865,350</td>
<td>$4,747,199</td>
<td>230 High St., P.O. Box 158, Burlington, NJ 08016</td>
<td>(609) 387-0606</td>
<td><a href="mailto:tiroons@tcirons.com">tiroons@tcirons.com</a></td>
<td><a href="http://www.tcirons.com">www.tcirons.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Manasquan Bank</td>
<td>1874</td>
<td>140</td>
<td>$40,844,000</td>
<td>$37,996,000</td>
<td>2221 Landmark Place, P.O. Box E, Wall Township, NJ 08016</td>
<td>(732) 223-4500</td>
<td><a href="mailto:info@manasquanbank.com">info@manasquanbank.com</a></td>
<td><a href="http://www.manasquanbank.com">www.manasquanbank.com</a></td>
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<tr>
<td>8</td>
<td>Capehart &amp; Scatchard P.A.</td>
<td>1876</td>
<td>175</td>
<td>$99,081,000</td>
<td>$100,801,000</td>
<td>3590 Route 9 S., Old Bridge, NJ 08857-2765</td>
<td>(732) 591-8700</td>
<td><a href="mailto:mailbox@amboybank.com">mailbox@amboybank.com</a></td>
<td><a href="http://www.amboybank.com">www.amboybank.com</a></td>
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<tr>
<td>9</td>
<td>Riker Danzig Scherer Hyland &amp; Perretti LLP</td>
<td>1883</td>
<td>209</td>
<td>$1,884,500,000</td>
<td>$1,884,500,000</td>
<td>499 Thomall St., Edison, NJ 08837-2220</td>
<td>(800) 753-2677</td>
<td><a href="mailto:info@riker.com">info@riker.com</a></td>
<td><a href="http://www.riker.com">www.riker.com</a></td>
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<td>10</td>
<td>J.M. Huber Corp.</td>
<td>1888</td>
<td>53</td>
<td>$2,201,000,000</td>
<td>$2,201,000,000</td>
<td>350 Grove St., Old Bridge, NJ 08857-2765</td>
<td>(732) 591-8700</td>
<td><a href="mailto:info@huber.com">info@huber.com</a></td>
<td><a href="http://www.huber.com">www.huber.com</a></td>
</tr>
<tr>
<td>11</td>
<td>Amboy Bank</td>
<td>1888</td>
<td>266</td>
<td>$99,081,000</td>
<td>$100,801,000</td>
<td>350 Grove St., Old Bridge, NJ 08857-2765</td>
<td>(732) 591-8700</td>
<td><a href="mailto:mailbox@amboybank.com">mailbox@amboybank.com</a></td>
<td><a href="http://www.amboybank.com">www.amboybank.com</a></td>
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<tr>
<td>12</td>
<td>Hanovia Specialty Lighting LLC</td>
<td>1905</td>
<td>20</td>
<td>$3,000,000</td>
<td>$3,000,000</td>
<td>6 Evans St., Fairfield, NJ 07004</td>
<td>(973) 651-5510</td>
<td><a href="mailto:sales@hanovia-uv.com">sales@hanovia-uv.com</a></td>
<td><a href="http://www.hanovia-uv.com">www.hanovia-uv.com</a></td>
</tr>
<tr>
<td>Rank</td>
<td>Company Name</td>
<td>N.J. Employees 2017</td>
<td>Total revenue 2016</td>
<td>Total revenue 2015</td>
<td>Year Established</td>
<td>Address</td>
<td>Phone</td>
<td>Company Email</td>
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<tr>
<td>1</td>
<td>3E Public Relations</td>
<td>10</td>
<td>$2,250,000</td>
<td>$2,000,000</td>
<td>1987</td>
<td>219 Changebridge Road, Montville, NJ 07045</td>
<td>(973) 402-9393</td>
<td><a href="mailto:info@3EPR.com">info@3EPR.com</a></td>
<td><a href="http://www.3EPR.com">www.3EPR.com</a></td>
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<tr>
<td>2</td>
<td>Accordant Co.</td>
<td>10</td>
<td>$2,250,000</td>
<td>$2,000,000</td>
<td>2005</td>
<td>365 South St., Suite 100, Morristown, NJ 07960</td>
<td>(973) 887-8900</td>
<td><a href="mailto:services@accordantco.com">services@accordantco.com</a></td>
<td><a href="http://www.accordantco.com">www.accordantco.com</a></td>
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<td>Boro Sawmill &amp; Timber Co.</td>
<td>10</td>
<td>$3,850,000</td>
<td>$2,750,000</td>
<td>1925</td>
<td>139 Ryerson Ave., Wayne, NJ 07470</td>
<td>(973) 832-4607</td>
<td><a href="mailto:info@borosawmill.com">info@borosawmill.com</a></td>
<td><a href="http://www.borosawmill.com">www.borosawmill.com</a></td>
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<tr>
<td>4</td>
<td>CMDS</td>
<td>10</td>
<td>$2,100,000</td>
<td>$2,100,000</td>
<td>2002</td>
<td>265 Route 34, Bldg. 2, Colts Neck, NJ 07722</td>
<td>(732) 706-5555</td>
<td><a href="mailto:chris@cmdsonline.com">chris@cmdsonline.com</a></td>
<td><a href="http://www.cmdsonline.com">www.cmdsonline.com</a></td>
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<tr>
<td>5</td>
<td>CSR Group</td>
<td>10</td>
<td>$4,000,000</td>
<td>$7,500,000</td>
<td>1982</td>
<td>139 Chestnut St., Nutley, NJ 07110</td>
<td>(973) 667-1600</td>
<td><a href="mailto:lcohen@csrgroup.com">lcohen@csrgroup.com</a></td>
<td><a href="http://www.csrgroup.com">www.csrgroup.com</a></td>
</tr>
<tr>
<td>6</td>
<td>DeTorres &amp; DeGeorge Family Law</td>
<td>10</td>
<td>$1,400,000</td>
<td>$1,010,000</td>
<td>2011</td>
<td>161 Madison Ave., Morristown, NJ 07960</td>
<td>(973) 264-4100</td>
<td><a href="mailto:rosanne@DandDFamilylaw.com">rosanne@DandDFamilylaw.com</a></td>
<td><a href="http://www.DandDFamilylaw.com">www.DandDFamilylaw.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Direct Sales Recruiting LLC</td>
<td>10</td>
<td>$2,000,000</td>
<td>$2,000,000</td>
<td>2001</td>
<td>403 King George Road, Suite 203, Basking Ridge, NJ 07920</td>
<td>(908) 604-9200</td>
<td><a href="mailto:_DLau@DirectSalesRecruiting.com">_DLau@DirectSalesRecruiting.com</a></td>
<td><a href="http://www.directhr.com">www.directhr.com</a></td>
</tr>
<tr>
<td>8</td>
<td>HarrisonRand Advertising</td>
<td>10</td>
<td>$73,900</td>
<td>$63,100</td>
<td>1995</td>
<td>2667 Nottington Way, Trenton, NJ 08619</td>
<td>(201) 861-5600</td>
<td><a href="mailto:Info@HarrisonRand.com">Info@HarrisonRand.com</a></td>
<td><a href="http://www.HarrisonRand.com">www.HarrisonRand.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Jay Shapiro &amp; Associates Inc.</td>
<td>10</td>
<td>$3,475,000</td>
<td>$3,839,859</td>
<td>2002</td>
<td>44-A Peapack Road, Far Hills, NJ 07931</td>
<td>(908) 470-0444</td>
<td><a href="mailto:jay@shapirocm.com">jay@shapirocm.com</a></td>
<td><a href="http://www.shapirocm.com">www.shapirocm.com</a></td>
</tr>
<tr>
<td>10</td>
<td>Muller Insurance</td>
<td>10</td>
<td>$12,000,000</td>
<td>$12,000,000</td>
<td>1906</td>
<td>930 Washington St., Hoboken, NJ 07030</td>
<td>(201) 639-2403</td>
<td><a href="mailto:Help@mullerinsurance.com">Help@mullerinsurance.com</a></td>
<td><a href="http://www.mullerinsurance.com">www.mullerinsurance.com</a></td>
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<td>11</td>
<td>Boscarelli, Lauer, Lazzaro and Millen</td>
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<td>$73,900</td>
<td>$63,100</td>
<td>1995</td>
<td>2667 Nottington Way, Trenton, NJ 08619</td>
<td>(609) 586-3600</td>
<td><a href="mailto:dlauer@blmcpas.com">dlauer@blmcpas.com</a></td>
<td><a href="http://www.blmcpas.com">www.blmcpas.com</a></td>
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<td>12</td>
<td>Castle Ventures Corp.</td>
<td>9</td>
<td>$2,370,000</td>
<td>$2,200,000</td>
<td>2013</td>
<td>30 Laura Lane, Morristown, NJ 07960</td>
<td>(973) 538-8004</td>
<td><a href="mailto:info@castleventures.com">info@castleventures.com</a></td>
<td><a href="http://www.casteleventures.com">www.casteleventures.com</a></td>
</tr>
</tbody>
</table>
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<td>Collabera</td>
<td>59</td>
<td>$440,000,000</td>
<td>$525,000,000</td>
<td>1991</td>
<td>25 Airport Road, Morristown, NJ 07960-4624</td>
<td>(973) 889-5200</td>
<td><a href="mailto:info@collabera.com">info@collabera.com</a></td>
<td><a href="http://www.collabera.com">www.collabera.com</a></td>
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<td>Artech Information Systems LLC</td>
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<td></td>
<td><a href="mailto:marketing@artechinfo.com">marketing@artechinfo.com</a></td>
<td><a href="http://www.artechinfo.com">www.artechinfo.com</a></td>
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<td>AvePoint Inc.</td>
<td>74</td>
<td>$291,370,000</td>
<td>$85,214,372</td>
<td>2001</td>
<td>3 Second St., 9th Floor, Jersey City, NJ 7311</td>
<td>(201) 793-1111</td>
<td><a href="mailto:sales@avepoint.com">sales@avepoint.com</a></td>
<td><a href="http://www.avepoint.com">www.avepoint.com</a></td>
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<td>4</td>
<td>Datapipe</td>
<td>274</td>
<td>$264,000,000</td>
<td>$217,000,000</td>
<td>1998</td>
<td>10 Exchange Place, 12th Floor, Jersey City, NJ 07302</td>
<td>(201) 792-1918</td>
<td><a href="mailto:info@datapipe.com">info@datapipe.com</a></td>
<td><a href="http://www.datapipe.com">www.datapipe.com</a></td>
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<td>TFC Associates LLC</td>
<td>33</td>
<td>$157,000,000</td>
<td>$155,000,000</td>
<td>1995</td>
<td>800 Main St., Hackensack, NJ 07601-4851</td>
<td>(201) 678-1144</td>
<td><a href="mailto:staff4@tfc-associates.com">staff4@tfc-associates.com</a></td>
<td><a href="http://www.tfc-associates.com">www.tfc-associates.com</a></td>
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<td>Acuative</td>
<td>74</td>
<td>$125,790,000</td>
<td>$120,100,000</td>
<td>1984</td>
<td>30 Two Bridges Road, Fairfield, NJ 7004</td>
<td>(862) 926-5600</td>
<td><a href="mailto:info@cyberThink.com">info@cyberThink.com</a></td>
<td><a href="http://www.acuative.com">www.acuative.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Marlabs Inc.</td>
<td>74</td>
<td>$113,000,000</td>
<td>$95,000,000</td>
<td>1996</td>
<td>1 Corporate Place S., Piscataway, NJ 08854-6141</td>
<td>(732) 694-1000</td>
<td><a href="mailto:contact@marlabs.com">contact@marlabs.com</a></td>
<td><a href="http://www.marlabs.com">www.marlabs.com</a></td>
</tr>
<tr>
<td>8</td>
<td>AmeriQuest Business Services Inc.</td>
<td>73</td>
<td>$78,361,000</td>
<td>$74,429,000</td>
<td>1996</td>
<td>457 Haddonfield Road, Suite 220, Cherry Hill, NJ 08002-2201</td>
<td>(800) 608-0809</td>
<td><a href="mailto:info@amerquestcorp.com">info@amerquestcorp.com</a></td>
<td><a href="http://www.ameriquestcorp.com">www.ameriquestcorp.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Stillwell-Hansen Inc.</td>
<td>68</td>
<td>$75,000,000</td>
<td>$65,000,000</td>
<td>1969</td>
<td>3 Fernwood Ave., P.O. Box 7820, Edison, NJ 08618-7820</td>
<td>(732) 225-7474</td>
<td><a href="mailto:carol@stillwell-hansen.com">carol@stillwell-hansen.com</a></td>
<td><a href="http://www.stillwell-hansen.com">www.stillwell-hansen.com</a></td>
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<tr>
<td>10</td>
<td>cyberThink Inc.</td>
<td>113</td>
<td>$47,500,000</td>
<td>$37,758,346</td>
<td>1996</td>
<td>685 Route 202 206, Suite 101, Bridgewater, NJ</td>
<td>(908) 429-8008</td>
<td><a href="mailto:info@cyberThink.com">info@cyberThink.com</a></td>
<td><a href="http://www.cyberthink.com">www.cyberthink.com</a></td>
</tr>
<tr>
<td>11</td>
<td>Computer Data Source Inc.</td>
<td>121</td>
<td>$42,747,203</td>
<td>$34,088,829</td>
<td>1990</td>
<td>275 Industrial Way W, Eutontown, NJ 07724</td>
<td>(732) 542-7300</td>
<td><a href="mailto:sales@cds.net">sales@cds.net</a></td>
<td><a href="http://www.cds.net">www.cds.net</a></td>
</tr>
<tr>
<td>12</td>
<td>Axtria Inc.</td>
<td>220</td>
<td>$39,531,045</td>
<td>$29,731,953</td>
<td>2009</td>
<td>400 Connell Drive, Suite 1300, Berkeley Heights, NJ 07922</td>
<td>(877) 929-8742</td>
<td><a href="mailto:amy.antonelli@axtria.com">amy.antonelli@axtria.com</a></td>
<td><a href="http://www.axtria.com">www.axtria.com</a></td>
</tr>
<tr>
<td>Rank</td>
<td>Company Name</td>
<td>Industry</td>
<td>N.J. Employees 2017</td>
<td>Total Revenue 2016</td>
<td>Total Revenue 2015</td>
<td>Year Established</td>
<td>Address</td>
<td>Phone</td>
<td>Company Email</td>
</tr>
<tr>
<td>------</td>
<td>-------------------------------</td>
<td>-----------------------------------</td>
<td>---------------------</td>
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<tr>
<td>1</td>
<td>TFC Associates LLC</td>
<td>N/A</td>
<td>33</td>
<td>$157,000,000</td>
<td>$155,000,000</td>
<td>1995</td>
<td>800 Main St., Hackensack, NJ 07601</td>
<td>(201) 678-1144</td>
<td><a href="mailto:staff@tfc-associates.com">staff@tfc-associates.com</a></td>
</tr>
<tr>
<td>2</td>
<td>EPS Corp.</td>
<td>N/A</td>
<td>75</td>
<td>$71,343,294</td>
<td>$67,135,826</td>
<td>1983</td>
<td>78 Apple St., Tinton Falls, NJ 07724</td>
<td>(732) 747-8277</td>
<td><a href="mailto:eps@epscorp.com">eps@epscorp.com</a></td>
</tr>
<tr>
<td>3</td>
<td>Absecon Mills Inc.</td>
<td>N/A</td>
<td>88</td>
<td>$44,000,000</td>
<td>$40,000,000</td>
<td>1978</td>
<td>901 W. Aloe St., P.O. Box 672</td>
<td>(609) 965-5373</td>
<td><a href="mailto:info@absecon.com">info@absecon.com</a></td>
</tr>
<tr>
<td>4</td>
<td>T&amp;R Alarm Systems Inc.</td>
<td>N/A</td>
<td>27</td>
<td>$3,000,000</td>
<td>$2,800,000</td>
<td>1971</td>
<td>189 Sargeant Ave., Clifton, NJ 07013</td>
<td>(800) 486-5019</td>
<td><a href="mailto:toms@tralarm.com">toms@tralarm.com</a></td>
</tr>
<tr>
<td>5</td>
<td>Gaslight Brewery</td>
<td>N/A</td>
<td>13</td>
<td>$2,000,000</td>
<td>$2,150,000</td>
<td>1998</td>
<td>15 S. Orange Ave., South Orange, NJ</td>
<td>(973) 762-7077</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>7th Level Mortgage LLC</td>
<td>N/A</td>
<td>12</td>
<td>$1,119,133</td>
<td>$1,026,683</td>
<td>2012</td>
<td>401 Route 70 E., Suite 208</td>
<td>(856) 322-0233</td>
<td><a href="mailto:apiccone@7thlvl.com">apiccone@7thlvl.com</a></td>
</tr>
<tr>
<td>7</td>
<td>Power Cleanouts LLC</td>
<td>N/A</td>
<td>8</td>
<td>$650,000</td>
<td>$440,000</td>
<td>2012</td>
<td>4203 Grand Ave., 1515 46th St.</td>
<td>(201) 624-1171</td>
<td><a href="mailto:yoan@powercleanouts.com">yoan@powercleanouts.com</a></td>
</tr>
<tr>
<td>8</td>
<td>Pathfinder Resources LLC</td>
<td>N/A</td>
<td>1</td>
<td>$225,000</td>
<td>$225,000</td>
<td>2000</td>
<td>P.O. Box 1176, Brigantine, NJ 08023</td>
<td>(609) 703-0063</td>
<td><a href="mailto:pathfinderresources@msn.com">pathfinderresources@msn.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Teltrans Transportation</td>
<td>N/A</td>
<td>5</td>
<td>$100,000</td>
<td>$125,000</td>
<td>2013</td>
<td>P.O. Box 768, Browns Mills, NJ 08015</td>
<td>(877) 349-1110</td>
<td></td>
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<tr>
<td>10</td>
<td>Seaside Sailing LLC</td>
<td>N/A</td>
<td>1</td>
<td>$30,000</td>
<td>$30,000</td>
<td>1928</td>
<td>12 Lake Drive, Island Heights, NJ</td>
<td>(732) 830-9285</td>
<td></td>
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<tr>
<td>11</td>
<td>Henry D. Young Inc.</td>
<td>Insurance Agency</td>
<td>7</td>
<td>$30,000</td>
<td>$30,000</td>
<td>1928</td>
<td>216 E. Broadway, P.O. Box 557</td>
<td>(856) 935-0845</td>
<td></td>
</tr>
</tbody>
</table>
To be included on these rankings, companies must be privately held and headquartered in New Jersey. These companies are ranked by 2016 revenue.

<table>
<thead>
<tr>
<th>#</th>
<th>Company Name</th>
<th>N.J. Employees 2017</th>
<th>Total revenue 2016</th>
<th>Total revenue 2015</th>
<th>Year Established</th>
<th>Address</th>
<th>Phone</th>
<th>Company Email</th>
<th>Website</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>SHI International Corp.</td>
<td>1739</td>
<td>$7,500,000,000</td>
<td>$6,800,000,000</td>
<td>1989</td>
<td>290 Davidson Ave. Somerset, NJ 08873</td>
<td>(888) 764-8888</td>
<td><a href="mailto:marketing@dianeturton.com">marketing@dianeturton.com</a></td>
<td><a href="http://www.shi.com">www.shi.com</a></td>
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<tr>
<td>2</td>
<td>Diane Turton, Realtors</td>
<td>80</td>
<td>$831,408,481</td>
<td>$752,039,191</td>
<td>1989</td>
<td>511 Forman Ave. Point Pleasant Beach, NJ 08742</td>
<td>(732) 295-9601</td>
<td><a href="mailto:marketing@artechinfo.com">marketing@artechinfo.com</a></td>
<td><a href="http://www.dianeturton.com">www.dianeturton.com</a></td>
</tr>
<tr>
<td>3</td>
<td>Artech Information Systems LLC</td>
<td>59</td>
<td>$434,000,000</td>
<td>$381,121,422</td>
<td>1992</td>
<td>360 Mt. Kemble Ave., Suite 2000 Morristown, NJ 07960</td>
<td>(973) 998-2500</td>
<td><a href="mailto:marketing@artechinfo.com">marketing@artechinfo.com</a></td>
<td><a href="http://www.artechinfo.com">www.artechinfo.com</a></td>
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<tr>
<td>4</td>
<td>Industrial Staffing Services Inc.</td>
<td>120</td>
<td>$120,000,000</td>
<td>$110,000,000</td>
<td>2003</td>
<td>25 Kennedy Blvd. P.O. Box 177 East Brunswick, NJ 08816</td>
<td>(732) 390-7100</td>
<td></td>
<td><a href="http://www.industrial-staffing.com">www.industrial-staffing.com</a></td>
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<tr>
<td>5</td>
<td>D’Artagnan Inc.</td>
<td>91</td>
<td>$116,000,000</td>
<td>$99,000,000</td>
<td>1984</td>
<td>600 Green Lane Union, NJ 07083</td>
<td>(973) 344-0565</td>
<td><a href="mailto:orders@dartagnan.com">orders@dartagnan.com</a></td>
<td><a href="http://www.dartagnan.com">www.dartagnan.com</a></td>
</tr>
<tr>
<td>6</td>
<td>RiverRoad Waste Solutions Inc.</td>
<td>65</td>
<td>$83,204,810</td>
<td>$82,600,000</td>
<td>2004</td>
<td>106 Apple St., Suite 225 Tinton Falls, NJ 07724</td>
<td>(732) 275-3400</td>
<td><a href="mailto:kris.bunnell@riverroadwaste.com">kris.bunnell@riverroadwaste.com</a></td>
<td><a href="http://www.riverroadwaste.com">www.riverroadwaste.com</a></td>
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<tr>
<td>7</td>
<td>ACCU Staffing Services</td>
<td>150</td>
<td>$83,121,691</td>
<td>$76,400,000</td>
<td>1979</td>
<td>911 N. Kings Hwy. Cherry Hill, NJ 08034</td>
<td>(856) 482-2222</td>
<td><a href="mailto:elaine.damm@accustaffing.com">elaine.damm@accustaffing.com</a></td>
<td>accustaffing.com</td>
</tr>
<tr>
<td>8</td>
<td>Bayshore Family of Cos.</td>
<td>190</td>
<td>$81,000,000</td>
<td>$63,125,553</td>
<td>1995</td>
<td>75 Crows Mill Road P.O. Box 290 Keasbey, NJ 08832-0290</td>
<td>(732) 738-6000</td>
<td></td>
<td><a href="mailto:info@bayshorerecycling.com">info@bayshorerecycling.com</a> <a href="http://www.bayshorerecycling.com">www.bayshorerecycling.com</a></td>
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<tr>
<td>9</td>
<td>Pomptonian Food Service</td>
<td>2599</td>
<td>$80,900,300</td>
<td>$78,274,174</td>
<td>1959</td>
<td>3 Edison Place Fairfield, NJ 07004</td>
<td>(873) 882-8070</td>
<td><a href="mailto:comments@pomptonian.com">comments@pomptonian.com</a></td>
<td><a href="http://www.pomptonian.com">www.pomptonian.com</a></td>
</tr>
<tr>
<td>10</td>
<td>Stillwell-Hansen Inc.</td>
<td>68</td>
<td>$75,000,000</td>
<td>$65,000,000</td>
<td>1969</td>
<td>3 Fernwood Ave. P.O. Box 7820 Edison, NJ 08818-7820</td>
<td>(732) 227-7474</td>
<td><a href="mailto:carol@stillwell-hansen.com">carol@stillwell-hansen.com</a></td>
<td><a href="http://www.stillwell-hansen.com">www.stillwell-hansen.com</a></td>
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<td>11</td>
<td>Juniper Partners LLC</td>
<td>250</td>
<td>$73,121,691</td>
<td>$72,700,000</td>
<td>1988</td>
<td>400 Broadacres Drive, Suite 4 Bloomfield, NJ 07003</td>
<td>(973) 661-8300</td>
<td></td>
<td><a href="http://www.junipercommunities.com">www.junipercommunities.com</a></td>
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<td>12</td>
<td>Academy Travel Inc.</td>
<td>2</td>
<td>$41,321,197</td>
<td>$26,798,186</td>
<td>1988</td>
<td>297 Route 72 W. Manahawkin, NJ 08050</td>
<td>(609) 978-0740</td>
<td><a href="mailto:academytravel@comcast.net">academytravel@comcast.net</a></td>
<td><a href="http://www.mickeyvacations.com">www.mickeyvacations.com</a></td>
</tr>
</tbody>
</table>
No. 26: Imperial Dade

Jersey City food service and janitorial supply business is eager to add on customers — and other companies

By BRETT JOHNSON

After decades of existing as a small business following its founding in New York’s Bronx borough in 1935, the company known today as Imperial Dade has recently expanded in many ways — and in many directions, with branches as far south as Puerto Rico and as north as Boston.

Even in its niche as distributors of disposable food service and janitorial supplies, the now Jersey City-based company’s industry is as competitive as any. That means Imperial Dade CEO Robert Tillis and his son, company President Jason Tillis, don’t let any good opportunity go to waste.

Since the father-son leadership team assumed their roles in 2007, the company has made 11 acquisitions, including one announced just last month. So, it’s no surprise the company suddenly leaped nearly 20 positions from its place last year to the 26th-largest privately-owned company on NJBIZ’s latest list.

To stand out in its industry, Robert Tillis said the company has paired growth with sound strategy for customers:

“Whether it’s technology, infrastructure or service, we just want to expand our capabilities to allow our customers to run their businesses better,” he said. “And, even though we now have the infrastructure of a large corporation, we like to think of ourselves as being as nimble as a smaller company.”

Email to: bjohnson@njbiz.com
On Twitter: @ReporterBrett
1. WHAT ABOUT YOUR OFFICE ENVIRONMENT KEEPS YOU STRONG?

**Jeff Prosinski**
J.M. Huber Corp.
Vice president and chief financial officer

The “Huber Principles” guide all of our behavior and decisions. “Consciousness of Ethical Behavior, Excellence, Respect for People and Environmental, Health & Safety Sustainability” is the common trait that all Huber employees around the world possess. Living up to these values leads to a collaborative and supportive work environment and strong business performance.

2. WHAT IS THE BIGGEST STRUGGLE YOUR INDUSTRY FACES?

**Tianyi Jiang**
AvePoint Inc.
Co-CEO

Our desire to innovate and challenge ourselves in these highly disrupted times keeps everyone strong. The competitive landscape in technology, especially software, has been more fast-paced than ever. Thus, our motto is “Disrupt yourself, or competitors will.” At AvePoint, we want to help business users innovate with the aid of constant change. With some of the biggest software companies releasing new versions of their platform every 18 seconds, the competitive edge we need to strengthen our competency in change agility and resilience. As Huber continues to evolve, it’s critical we prepare ourselves to anticipate, understand and embrace all types of change by updating business strategies and processes as necessary.

3. WHAT IS YOUR FAVORITE INSPIRATIONAL QUOTE?

**Tianyi Jiang**

“Individual commitment to a group effort — that is what makes a combined effort of each individual.”

**Peter Unanue**

“Confidence is contagious. So is lack of confidence.”

**Joseph T. Boccassini**

“If the highest aim of a captain were to preserve his ship, he would keep it in port forever.” — St. Thomas Aquinas

**Jeff Prosinski**

“If it is what you learn after you know it all that counts.” — John Wooden

**Patrick C. Duncan Jr.**

“Your present circumstances don’t determine where you can go; they merely determine where you start.” — Dr. Nido Qubein

**Jeff Prosinski**

“Build for your team a feeling of oneness, of dependence on one another, and of strength to be derived by unity.”

**Tianyi Jiang**

“Life is 10 percent what happens to you, and 90 percent what you make of it.”

**Peter Unanue**

“Leadership is based on a spiritual quality — the power to inspire, the power to inspire others to follow.”

**Patrick C. Duncan Jr.**

“The achievements of an organization are the results of the combined effort of each individual.”

**Peter Unanue**

“Confidence is contagious. So is lack of confidence.”

**Jeff Prosinski**

“People who work together will win, whether it be against complex people. At Gibbons, we are very focused on retaining and advancing talented lawyers and employees. One way that we help our attorneys advance in their careers is through the Gibbons Leadership Academy, where they learn the business skills needed to become future leaders.”

**Tianyi Jiang**

“People may forget what you said or did, but they never forget how you made them feel.”

**Jeff Prosinski**

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### CONSTRUCTION FINANCING

### COMMERCIAL MORTGAGES

#### RECENTLY CLOSED TRANSACTIONS

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
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<tbody>
<tr>
<td><strong>$17.25 Million</strong></td>
<td>Commercial real estate loan to refinance a 54,000 square foot automobile dealership property located in Bergen County, NJ.</td>
</tr>
<tr>
<td><strong>$18.0 Million</strong></td>
<td>Construction to permanent commercial real estate loan to finance development of an 80-unit multi-family property located in Bergen County, NJ.</td>
</tr>
<tr>
<td><strong>$4.9 Million</strong></td>
<td>Commercial real estate loan to refinance a 72-unit multi-family property located in Orange County, NY.</td>
</tr>
<tr>
<td><strong>$6.4 Million</strong></td>
<td>Commercial real estate loan to refinance an owner-occupied 100,000-square foot warehouse distribution building located in Middlesex County, NJ.</td>
</tr>
<tr>
<td><strong>$5.35 Million</strong></td>
<td>Commercial real estate loan to refinance a 27,000 square foot medical office building located in Middlesex County, NJ.</td>
</tr>
<tr>
<td><strong>$32.4 Million</strong></td>
<td>Construction to permanent mortgage loan for the development of a 134-unit multi-family property with 14,500 square feet of retail space located in Monmouth County, NJ.</td>
</tr>
<tr>
<td><strong>$5.0 Million</strong></td>
<td>Construction to permanent mortgage loan for development of a 22,000 square foot medical office building located in Somerset County, NJ.</td>
</tr>
<tr>
<td><strong>$2.4 Million</strong></td>
<td>Commercial real estate loan to refinance two mixed use properties with 19 residential rental units and one 2,200 square foot retail unit located in Philadelphia, PA.</td>
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<tr>
<td><strong>$9.9 Million</strong></td>
<td>Commercial real estate loan for the purchase and renovation of a 92-unit multi-family property located in Chester County, PA.</td>
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